

MINISTRY OF HIGHER EDUCATION RANA UNIVERSTIY FACULTY OF ECONOMIC



BFM Department Curriculum (2023-2026)

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FACULTY LICENCE

معینیت علمی ریاست انکشاف برنامههای علمی آمریت لیسانس خصوصی



دولت جههوری اسلامی افغانستان وزارت تحصیلات عالی د افغانستان اسلامی جمهوری دولت د لوړ و زده کړو وزارت



تاريخ: ٢١٢/١٢ ١٢٩٩

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﴾ به ریاست محترم تضمین کیفیت و اعتباردهی!

موضوع: پیرامون پوهنحیهای دارای مجوز پوهنتون خصوصی رنا؛

به جواب نامه شماره (۳۷۱) مورخ ۱۳۹۹/۱۲/۱۱ شما احتراماً چنین نگاشته میشود:

پوهنتون خصوصی رنا جواز رسمی پوهنحیهای ذیل را از نزد وزارت تحصیلات عالی اخذ نموده است:

- ۱. پوهنحی کمپیوترساینس شامل دیپارتمنتهای تکنالوژی مطوماتی و انجنیری نرم افزار.
 - ۲. پوهنحی ژورنالیزم شامل دیپارتمنتهای ارتباطات و رادیو و تلویزیون
- پوهنحی حقوق و علوم سیاسی شامل دیپارتمنتهای قضاء و ثارنوالی و اداره و دیپلوماسی
 - ٤. پوهنحى اقتصاد شامل ديپارتمنتهاي اداره تجارت و مالي و مديريت

موارد فوق جهت اجراآت بعدی و قانونی نگاشته شد.

با احترام

پوهنوال صديق الله باركزي رئيس انكشاف برنامههاي علي

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TABLE OF CONTENT

1-1 PREFACE	7
1-2 HISTORICAL BACKGROUND	8
1-3 RU VISION.	9
1-4 RU MISSION.	9
1-5 CORE VALUES.	9
1-6 RU OBJECTIVES	9
1-7 RU PHYSICAL RESOURCES.	10
2-1 INTRODUCTION OF THE FACULTY OF ECONOMICS	10
2-2 FACULTY VISION	11
2-3 FACULTY MISSION	11
2-4 FACULTY VALUES	11
2-5 FACULTY OBJECTIVES	11
2-6 FACULTY PHYSICAL RESOURSES	12
2-7 PROGRAM EDUCATIONAL OUTCOMES	12
2-8 FACULTY STRUCTURE	12
2-9 STRUCTTURE OF FACULTY ACADEMIC MEMBERS	13
3-1 DEPARTMENT INTRODUCTION	13
3-2 DEPARTMENT VISION	14
3-3 DEPARTMENT MISSION	14
3-4 DEPARTMENT CORE VALUES	14
3-5 DEPARTMENT LEARNING OBJECTIVES	15
3-6 DEPARTMENT PHYSICAL RESOURCES	16
3-7 STRUCTTURE OF DEPARTMENT ACADEMIC MEMBERS	16
3-8 ASSESSMENT NEED	16
3-9 DEPARTMENT LEARNING OUTCOMES	17
3-10 DEPARTMENT ACADEMIC STRATEGY	18
A) TIME FRAME	19
B) CATEGORIZATION OF SUBJECTS ALONG WITH THEIR PERCENTACHOURS, AND CODE NUMBER	



1. Basic Subjects	19
2. Professional Subjects.	20
3. Elective Subjects.	21
4. Inclusive Subjects.	21
5. Monograph	22
6. general structure of subject codes	22
C) Introduction of subject codes	22
D) Existence of internship and academic tours	22
E) Teaching Methodology	23
F) Students' evaluation methods	23
3. Semester wise curriculum table	24
First year, first semester	24
First year, second semester	25
Second year, third semester	26
Second year, fourth semester	27
Third year, fifth semester	28
Third year, sixth semester	29
Fourth year, seventh semester	30
Fourth year, eight semesters	31
1. Course syllabuses of basic subjects.	32
Syllabuses and course policy of (Introduction to Business)	32
Syllabuses and course policy of (Principles of Management)	36
Syllabuses and course policy of (Algebra)	41
Syllabuses and course policy of (Principles of Accounting)	47
Syllabuses and course policy of (Microeconomics)	52
Syllabuses and course policy of (English II)	57
Syllabuses and course policy of (Computer Essentials II)	64
Syllabuses and course policy of (Principles of Marketing)	69
Syllabuses and course policy of (Fundamental of Finance)	75
Syllabuses and course policy of (Descriptive Statistics)	80
Syllabuses and course policy of (Business Law)	84
Syllabuses and course policy of (Business Ethics)	92



2. Course syllabuses of Professional Subjects	96
Syllabuses and course policy of (Financial Accounting)	96
Syllabuses and course policy of (Business Mathematics)	101
Syllabuses and course policy of (Cost Accounting)	106
Syllabuses and course policy of (Network and Data Communication)	110
Syllabuses and course policy of (Human Resource Management)	114
Syllabuses and course policy of (Macroeconomics)	120
Syllabuses and course policy of (Inferential Statistics)	126
Syllabuses and course policy of (Java)	130
Syllabuses and course policy of (Financial Management).	135
Syllabuses and course policy of (Compensation Management)	142
Syllabuses and course policy of (Strategic Marketing)	147
Syllabuses and course policy of (Industrial Psychology)	152
Syllabuses and course policy of (Managerial Economics)	156
Syllabuses and course policy of (International Business)	160
Syllabuses and course policy of (Advanced Java)	165
Syllabuses and course policy of (Database Application)	169
Syllabuses and course policy of (Financial Reporting and Analysis)	175
Syllabuses and course policy of (Change Management)	180
Syllabuses and course policy of (Strategic Management)	185
Syllabuses and course policy of (Organization Theory and Design)	191
Syllabuses and course policy of (Taxation)	198
Syllabuses and course policy of (Web Engineering I)	205
Syllabuses and course policy of (Business Research Methods)	209
Syllabuses and course policy of (Advanced Corporate Finance)	214
Syllabuses and course policy of (Multinational Financial Management)	218
Syllabuses and course policy of (Business Communication)	222
Syllabuses and course policy of (Web Engineering II)	226
Syllabuses and course policy of (Islamic Modes of Finance)	230
Syllabuses and course policy of (Advanced Auditing and Assurance)	234
Syllabuses and course policy of (Risk and Portfolio Management)	240
Syllabuses and course policy of (Training and Development)	245
Syllabuses and course policy of (Project Management)	250



3. Course syllabuses of Elective Subjects:	254
Syllabuses and course policy of (Management Information System)	254
Syllabuses and course policy of (Performance Management)	258
Syllabuses and course policy of (Negotiation and Conflict Management)	262
Syllabuses and course policy of (Python Programming)	268
Syllabuses and course policy of (Software Engineering)	272
4. Course syllabuses of Inclusive Subjects:	277
Syllabuses and course policy of (نظام اعتقادی اسلام)	
Syllabuses and course policy of (تلاوت و تجوید)	
Syllabuses and course policy of (نظام عبادتی اسلام)	283
Syllabuses and course policy of (سيرت النبي الن	286
Syllabuses and course policy of (نظام اخلاقی اسلام)	290
Syllabuses and course policy of (نظام اجتماعی اسلام)	293
Syllabuses and course policy of (دانش فکری)	299
Syllabuses and course policy of (ادیان و مذاهب)	305
Syllabuses and course policy of (نظام سیاسی اسلام)	310
Syllabuses and course policy of (نظام اداری اسلام)	313
Syllabuses and course policy of (نظام اقتصادی اسلام)	316
Syllabuses and course policy of (قرآن و علوم معاصر)	319
Syllabuses and course policy of (تمدن اسلامي)	323
Syllabuses and course policy of (محيط زيست)	328
Syllabuses and course policy of (تاریخ معاصر افغانستان)	331
Syllabuses and course policy of (English-I)	337
Syllabuses and course policy of (Computer Essentials I)	340
فورم تاييدي نصاب	347



1-1 PREFACE

Welcome to Rana University, a prestigious institution located in the vibrant city of Kabul, Afghanistan. This preface serves as an introduction to our esteemed university, its mission, and its commitment to providing high-quality education to students from diverse backgrounds.

Rana University stands as a beacon of knowledge and opportunity, nurturing the intellectual growth and personal development of our students. Our institution is dedicated to fostering a dynamic learning environment that prepares individuals to excel in their chosen fields, contribute to society, and become leaders in their communities.

At Rana University, we understand the transformative power of education. We believe in empowering our students with the skills, knowledge, and values necessary to face the challenges of the ever-changing global landscape. Through our rigorous academic programs, interdisciplinary research opportunities, and experiential learning initiatives, we aim to cultivate critical thinking, creativity, and a passion for lifelong learning among our students.

Our dedicated faculty members, renowned scholars, and experienced professionals bring a wealth of expertise and a commitment to excellence to our classrooms. They provide mentorship, guidance, and inspiration, fostering an engaging and supportive environment that encourages intellectual curiosity and innovation.

As an institution, we are deeply committed to upholding the highest standards of academic integrity, ethical conduct, and inclusivity. We celebrate diversity and embrace students from various cultural, ethnic, and socio-economic backgrounds, fostering an inclusive community that values mutual respect, dialogue, and collaboration.

Rana University takes pride in its state-of-the-art facilities, cutting-edge technology, and modern infrastructure that provide a conducive learning environment for our students. Our well-equipped libraries, research centers, and laboratories offer resources and opportunities for intellectual exploration and discovery.

Beyond academics, Rana University recognizes the importance of holistic development. We strive to instill a sense of social responsibility, leadership, and community engagement in our students. Through our extracurricular activities, clubs, and community outreach programs, we encourage students to develop their talents, broaden their horizons, and make a positive impact in society.

We are honored to welcome you to Rana University, where knowledge meets opportunity, and dreams find wings. We invite you to embark on an exciting educational journey with us, where you will be challenged, inspired, and prepared to make a meaningful difference in the world.



1-2 HISTORICAL BACKGROUND

Rana University, established in 2009, holds a rich historical background as a prominent institution in Kabul, Afghanistan. The university, registered with the Ministry of Higher Education, has played a vital role in providing quality education to students seeking academic excellence and professional development.

Since its inception, Rana University has witnessed remarkable growth and progress. With a total student enrollment of 2,100, it has become a hub of intellectual activity and knowledge dissemination. The university takes pride in its contribution to higher education by producing 5,646 graduates who have gone on to excel in various fields and make valuable contributions to society.

One of the key strengths of Rana University lies in its diverse and talented staff. The university boasts a team of national and international faculty members who bring a wealth of knowledge and expertise to their respective fields. This blend of local and global perspectives enriches the learning experience and fosters a multicultural environment on campus.

Rana University comprises four faculties, each dedicated to providing specialized education in their respective domains. The Faculty of Economics equips students with the knowledge and skills to navigate the complex world of business and finance. The Faculty of Computer Science offers cutting-edge programs that prepare students for the rapidly evolving technology industry. The Faculty of Law & Political Science provides a comprehensive understanding of legal and political systems, nurturing future leaders and advocates. Lastly, the Faculty of Journalism trains aspiring journalists to excel in the fast-paced world of media and communication.

The dedicated workforce at Rana University consists of 122 employees, comprising both academic and administrative staff. The university prides itself on maintaining a healthy balance between these two groups, with 50 academic staff members delivering quality education and 72 administrative staff members providing essential support services. This synergy ensures the smooth functioning of the institution and contributes to a conducive learning environment for students.

As Rana University continues to grow and evolve, it remains committed to its core mission of providing a transformative educational experience. With its focus on academic excellence, global perspectives, and holistic development, Rana University strives to empower students to become future leaders, innovators, and change-makers in Afghanistan and beyond.





1-3 RU VISION

We envision a world where individuals and communities are technically conscious about their actions, practice sustainable living, driven by their own ethos and values.

1-4 RU MISSION

The university's mission is to remain committed to attainment of excellence in teaching, learning and research and maximize the potential of Individuals in leadership, entrepreneurship and community service to serve the cause of the nation.

1-5 CORE VALUES

Rana University's core values simply refer to as "LEARN"

- Responding to the scientific needs of society and the international environment.
- Scientific authority and acceptability at the global level.
- Continuous effort in knowledge creation and knowledge dissemination.
- Quality in providing educational, research, technological and consulting services.
- Maintaining the dignity and grandeur of human resources and adhering to Islamic and Afghan values.
- Strengthening the spirit of scientific competition.
- Development of international cooperation.
- Targeted and sustainable communication with students.
- Institutionalizing the spirit of creativity and scientific innovation.

1-6 RU OBJECTIVES

- 1. To educate all the students irrespective of their faith, culture, caste, tribe, and race
- 2. To provide state of the art facilities to all the students for their academic and moral excellence
- **3.** To hire and retain world class faculty, professionally skilled to facilitate students with rigorous, stimulating and creatively professional classroom practices
- **4.** To encourage the spirit of tolerance and understanding thereby, producing a peaceful society
- **5.** To enhance students' potential for optimum dedication to their cause of life and produce responsible citizens.
- **6.** To promote research and innovation in both learning and teaching to ensure the attainment of individual and community goals.
- **7.** To enhance the creative and constructive thinking ability of the students to stabilize the future of the nation
- 8. To create an environment of respect, learning, personal and professional growth



1-7 RU PHYSICAL RESOURCES

Physical Resources of Rana University as Following:

- Rana University owns 150 jereeb piece of land for constructing a new building
- 38 independent and separate classrooms of different sizes;
- Mosque, green recreational area, wide free of cost car parking for students and staff
- Play ground
- Well-equipped computer lab
- Radio studio with all technical facilities;
- TV studio with all required facilities;
- An equipped library with an area of 50 square meters has more than (1177) books titles and a total of (1552) book volumes.
- Modern teaching tools and equipment such as projector, LCD
- 24 hours' internet facility;
- Well-equipped conference hall;
- Research and study center equipped with computer facilities;
- Busses and motor cars for students' and staff's transportation
- A cafeteria for students;

2-1 INTRODUCTION OF THE FACULTY OF ECONOMICS

Founded in 2009, The Faculty of Economics at Rana University provides an open, friendly, diverse, and collaborative atmosphere that graduate students in the field of BFM and BFM engage in their studies and regularly approach their Professors and Lecturers both in and out of classes. With a long history of interdisciplinary learning and research collaboration, the Faculty of Economics brings together faculty, students, alumni, staff, and guests from across the field and beyond.

The Faculty of Economics' mission is to excel as a seat of learning for research, innovation and excellence in business education. Provide quality education in business administration and Finance and Management that prepares competent, employable graduates for successful professional careers and responsible citizenship.

The faculty now has responsibility within the University for All Academic aspects like teaching, basic research and collaboration with other departments and with industry on applied research. Its research attempts both to solve problems of businesses and to address possible solutions for them.

Over 1552 students have completed their Bachelor degrees in the field of business administration and Finance and Management in three different sessions which include Morning, Afternoon and Evening. Currently more than 500 students have been acquiring knowledge from highly qualified and experienced national and international professors, assistant professors and lecturers in the field of BFM and BFM.



2-2 FACULTY VISION

The vision of the faculty is to remain committed to the attainment of excellence in teaching, learning, research and maximize the potential of individuals and leadership, entrepreneurship, and community services to serve the cause of the nation.

2-3 FACULTY MISSION

The mission statement of the faculty is to excel as a seat of learning for research, innovation and excellence in business education, provide quality education in business administration that prepares competent, employable graduates for successful professional careers and responsible citizenship.

2-4 FACULTY VALUES

The faculty values consist of:

- Integrity
- Creativity
- Excellence
- Positivity
- Humility
- Tolerance
- Self-discipline
- Generosity

2-5 FACULTY OBJECTIVES

Objectives for Faculty of Economics at Rana University are:

- 1. Graduates of the program will start their life-long career in the field of Business Administration and Finance and Management and will be engaged in learning, understanding, and applying new ideas and techniques as the field evolves.
- 2. Graduates will be able to engage in lifelong learning and professional development via post graduate education and participation in professional organizations.
- **3.** Graduates of the Program will apply their skills in finance, management, marketing, human resource, clear communication, responsible teamwork, and time management, for example, managing a team or project, working on multidisciplinary project, or communicating with external stakeholders.
- **4.** Graduates of Program should demonstrate leadership and initiative to ethically advance professional and organizational goals, facilitate the achievements of others, and obtain substantive results.



2-6 FACULTY PHYSICAL RESOURSES

- Faculty of Economics in chart Rana University, in terms of physical resources, currently has the following status:
- 9 independent and separate classrooms of different sizes;
- Mosque, green recreational area, wide free of cost car parking for students and staff
- Play ground
- Well-equipped computer lab.
- A well-organized library with an area of 50 square meters has more than (1177) book titles and a total of (5521) book volumes, among them 212 books and 3400 volumes are relating to the field of economics, finance, management, marketing, accounting, and other related field.
- Modern teaching tools and equipment such as projector, LCD
- 24 hours' internet facility
- Well organized conference hall
- Cafeteria for students;
- 95% of faculty professors have master's and doctorate degrees from England, India, Pakistan and Afghanistan who are not members of any other scientific institutes.

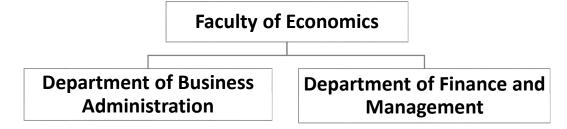
2-7 PROGRAM EDUCATIONAL OUTCOMES

After completion of the program (BFM, BFM), the students should be able to:

- Take independent decisions in economic and social aspects of life
- Acquire jobs in different sectors such as banking, industry, insurance companies, planning department etc.
- Work in public and private sectors
- Gain entrepreneurial skills
- Be a socially, ethically responsible business leader
- Know the performance and status of an economy
- Get knowledge of problem solving and decision-making techniques
- Pursue MBA, MS, Ph.D. and Post Ph.D. degrees
- Be a responsible citizen.

2-8 FACULTY STRUCTURE

The Faculty of Economics composed of two departments. Which includes Department of Business Administration and department of finance and management.





2-9 STRUCTTURE OF FACULTY ACADEMIC MEMBERS

S.NO	First Name	Sure Name	Qualification	Designation	Academic Rank
1.	Mr. Imranullah	Mateen	Master	Dean of Faculty	Nil
2.	Mr. Zahidullah	Rohab	Master	Vice-Dean	Nil
3.	Mr. Habibullah	Saleemi	Master	HOD of BBA	Nil
4.	Mr.Nasir Ahmad	Hamkar	Master	HOD of BFM	Nil
5.	Mr. Jehanzeb	Khan	Master	Lecturer	Nil
6.	Mr. Khayal Nazar	Zakhil	Master	Lecturer	Nil
7.	Mr. Hanifullah	Hakimi	Master student	Lecturer	Nil
8.	Mr.Barakat Khan	Sahba	Master	Lecturer	Nil
9.	Mr. Idrees	Ahmad	Master	Lecturer	Nil

3-1 DEPARTMENT INTRODUCTION

The Department of Bachelor of Financial Management (BFM) at Rana University, is an integral part of the esteemed Faculty of Economics. Our department is dedicated to delivering a comprehensive education that combines finance, management, and computer-related subjects, equipping our students with the necessary skills for success in today's dynamic business landscape.

The Bachelor of Finance and Management program at Rana University is meticulously designed to provide students with a strong foundation in finance, management, and technology, enabling them to thrive in the global marketplace. Recognizing the significance of staying up-to-date with industry trends, our curriculum is continuously updated to meet the evolving demands of the market.

We firmly believe in a balanced approach that combines theoretical knowledge with practical application. Our goal is to ensure that students not only grasp the fundamental concepts of finance, management, and computer science but also have ample opportunities to apply their learning through hands-on experiences. To facilitate this, our department incorporates a range of fieldwork activities and practical projects into the coursework, enabling students to develop real-world skills and gain valuable insights into the business environment.

In addition to the core courses in finance and management, our BFM department places great importance on the role of technology in today's business landscape. Therefore, we offer specialized subjects such as software engineering, database management, web designing and networking to equip our graduates with a strong foundation in computer science. This integration of technology with financial and managerial knowledge provides our students with a competitive advantage in the job market, as they are well-prepared to tackle the challenges of the digital era.

BFM department owns a dedicated team of experienced faculty members who are passionate about teaching and mentoring students. They bring a wealth of industry experience and academic expertise to the classroom, fostering an engaging and interactive learning environment. Our faculty members are committed to guiding students towards academic excellence, personal growth, and professional success.

The Department of Bachelor of Finance and Management at Rana University is dedicated to supporting your educational journey, whether your interests lie in finance, management, or technological advancement. You can join us for a transformative learning experience that will provide you with the skills and knowledge needed to excel in the business world.



3-2 DEPARTMENT VISION

The Finance and Management Department persistently strives to grow into a distinguishable position in Finance and Management Studies to create Business Graduates to become future business leaders, entrepreneurs, socially responsible professionals who fit into the dynamic corporate world with a global outlook.

3-3 DEPARTMENT MISSION

The primary mission of the Finance and Management Department is to provide a high-quality education in Finance and Management to future leaders of industry, government and civil society.

3-4 DEPARTMENT CORE VALUES

The core values of the Bachelor of Finance and Management (BFM) department can be summarized as follows:

Excellence: Striving for academic and professional excellence in all areas of management, finance, economics, and related disciplines. Upholding high standards of education, research, and practical skills.

Integrity: Promoting honesty, transparency, and ethical behavior in decision-making, financial practices, and business operations. Fostering a culture of trust, reliability, and accountability among students and faculty members.

Innovation: Encouraging creative thinking, problem-solving, and adaptability to meet the evolving demands of the business world. Embracing new technologies, research advancements, and entrepreneurial approaches.

Diversity and Inclusion: Valuing and respecting the diverse backgrounds, perspectives, and experiences of students and faculty. Creating an inclusive learning environment that celebrates multiculturalism and promotes equal opportunities for all.

Social Responsibility: Recognizing the importance of sustainable and responsible business practices. Emphasizing the impact of management decisions on society, the environment, and stakeholders. Encouraging students to contribute positively to their communities and engage in ethical leadership.

Collaboration: Promoting teamwork, effective communication, and collaboration among students and faculty members. Encouraging interdisciplinary approaches and leveraging collective intelligence to solve complex business challenges.

Continuous Learning: Cultivating a lifelong learning mindset, encouraging curiosity, and promoting professional development. Nurturing a culture of research, critical thinking, and staying updated with emerging trends and best practices in the field of finance, management, and related disciplines.

These core values guide the BFM department in delivering a comprehensive education that prepares students for successful careers in finance, management, and related fields while instilling a sense of responsibility and ethical conduct in their professional lives.



3-5 DEPARTMENT LEARNING OBJECTIVES

The main learning objectives of the Bachelor of Finance and Management (BFM) department, which encompasses various disciplines such as management, finance, economics, marketing, psychology, ethics, entrepreneurship, Islamic studies & Islamic culture, mathematics and statistics & research, computer courses, software engineering, database management, programming, networking, and information technology, may include the following:

Understanding of Management Principles: Develop a solid foundation in management theory and practice, including knowledge of organizational behavior, strategic planning, decision-making, and leadership skills.

Financial Management Skills: Gain a comprehensive understanding of financial concepts, tools, and techniques used in corporate finance, investment analysis, risk management, financial planning, and budgeting.

Economic Analysis: Acquire knowledge of economic principles and theories to analyze market dynamics, understand economic indicators, evaluate business environments, and make informed decisions.

Marketing Strategies: Develop an understanding of marketing principles, consumer behavior, market research, branding, and promotional strategies to effectively address market needs and create competitive advantage.

Psychological Insights: Recognize the psychological factors that influence human behavior in organizations and markets, enabling the application of behavioral theories and strategies in managing individuals and groups.

Ethical Decision-making: Cultivate an ethical mindset and an understanding of ethical theories, enabling the ability to analyze and address ethical dilemmas in business contexts.

Entrepreneurship and Innovation: Foster an entrepreneurial mindset and skills necessary for identifying business opportunities, creating new ventures, and driving innovation.

Islamic Studies and Culture: Promote an understanding of Islamic principles and values in business and management contexts, including the application of Islamic finance and ethical practices.

Mathematics, Statistics & Research: Develop proficiency in mathematical and statistical methods, research design, data analysis, and interpretation, enabling evidence-based decision-making and problem-solving.

Computer Science and Information Technology: Acquire fundamental knowledge of computer science, software engineering, database management, programming, networking, and information technology to leverage technological tools and solutions in business operations.

These learning objectives provide a broad overview of the areas of knowledge and skills that students in the BFM department can expect to gain during their studies. The specific curriculum and learning outcomes may vary depending on the educational institution offering the program.



3-6 DEPARTMENT PHYSICAL RESOURCES

Department BFM of Economics, in terms of physical resources as following:

- 9 independent and separate classrooms of different sizes
- Mosque, green recreational area, wide free of cost car parking for students and staff
- Play ground
- Well-equipped computer lab
- A well-organized library with an area of 50 square meters has more than (1177) book titles and a total of (5521) book volumes, among them 212 books and 3400 volumes are relating to the field of economics, finance, management, marketing, accounting, and another related field
- Modern teaching tools and equipment such as projector, LCD
- 24 hours' internet facility
- Well organized conference hall
- Cafeteria for students
- 95% of faculty professors have master's and doctorate degrees from England, India, Pakistan, Azerbaijan, and Afghanistan, who are not members of any other scientific institutes.

3-7 STRUCTTURE OF DEPARTMENT ACADEMIC MEMBERS

S.NO	First Name	Sure Name	Qualification	Designation	Academic Rank
1.	Mr. Imranullah	Mateen	Master	Dean of Faculty	Nil
2.	Mr. Zahidullah	Rohab	Master	Vice – Dean	Nil
3.	Mr.Nasir Ahmad	Saleemi	Master	HOD of BFM	Nil
4.	Mr. Jehanzeb	Khan	Master	Lecturer	Nil
5.	Mr. Khayal Nazar	Zakhil	Master	Lecturer	Nil
6.	Mr. Habibullah	Hamkar	Master	Lecturer	Nil
7.	Mr. Hanifullah	Hakimi	Master student	Lecturer	Nil
8.	Mr.Barakat Khan	Sahba	Master	Lecturer	Nil
9.	Mr. Idrees	Ahmad	Master	Lecturer	Nil

3-8 ASSESSMENT NEED

Assessment need has been increasingly recognized as a necessary part of curriculum development. A questionnaire was distributed among graduated/alumni, business executives and enrolled students of eighth semester of Rana University. Mostly all of them had a positive opinion regarding the modification of the curriculum.

The core courses of the Business Administration program allow students to acquire skills in economics, finance, management, accounting, business communication, business law, and computer. Graduates of the Business Administration program are exposed to a variety of disciplines and given the opportunity to improve and enhance their entrepreneurial skills, decision making skills, interpersonal skills, critical thinking and problem-solving skills.



3-9 DEPARTMENT LEARNING OUTCOMES

The Bachelor of Finance and Management (BFM) department offers a comprehensive curriculum that covers various disciplines related to management, finance, economics, marketing, psychology, ethics, entrepreneurship, Islamic studies and Islamic Culture, mathematics & statistics, research, computer courses, software engineering, database management, programming, networking, and information technology. The main learning outcomes of the BFM department are as follows:

Management: Graduates will acquire knowledge and skills in areas such as organizational behavior, strategic management, leadership, decision-making, and project management. They will be able to effectively manage people, resources, and operations within organizations.

Finance: Students will develop a strong understanding of financial management, investment analysis, risk management, financial markets, and corporate finance. They will be equipped with the skills to make informed financial decisions and manage financial resources effectively.

Economics: Students will gain a solid foundation in economic principles, macroeconomics, microeconomics, and international economics. They will be able to analyze economic trends, understand market dynamics, and make informed economic judgments.

Marketing: Graduates will learn about marketing principles, consumer behavior, market research, branding, advertising, and digital marketing strategies. They will be able to develop and implement effective marketing plans and strategies to meet organizational objectives.

Psychology: Students will study psychological theories and concepts related to human behavior, motivation, perception, and decision-making. This knowledge will help them understand and manage individuals and teams in organizational settings.

Ethics: Graduates will develop a strong ethical framework and an understanding of ethical issues and dilemmas in business and management. They will be able to make ethically sound decisions and promote responsible and sustainable business practices.

Entrepreneurship: Students will learn about entrepreneurial principles, innovation, business startup, and opportunity recognition. They will be equipped with the skills to identify and pursue entrepreneurial opportunities and develop business plans.

Islamic Studies and Islamic Culture: Students will gain knowledge about Islamic principles, values, and ethics, and how they are integrated into business and management practices. They will develop an understanding of the cultural aspects that influence business in Islamic societies.

Mathematics and Statistics & Research: Graduates will possess a strong quantitative foundation, including knowledge of mathematical and statistical techniques for data analysis. They will also be familiar with research methodologies and be able to conduct research projects.

Computer Courses, Software Engineering, Database Management, Programming, Networking, and Information Technology: Students will acquire practical skills in computer applications, software development, database management, programming languages, networking, and information technology. They will be able to effectively use technology to support business operations and decision-making.

Overall, the BFM department aims to equip students with a broad set of skills and knowledge in management, finance, economics, marketing, psychology, ethics, entrepreneurship, Islamic studies and culture, mathematics and statistics, research, and information technology. This multidisciplinary approach prepares graduates for a wide range of career opportunities in various sectors of the business world.



3-10 DEPARTMENT ACADEMIC STRATEGY

The Bachelor of Finance and Management (BFM) department has designed an academic strategy that encompasses a comprehensive range of subjects and disciplines to provide students with a well-rounded education in finance and management. The key components of the academic strategy are as follows:

Management: The program emphasizes the principles and practices of management, covering topics such as organizational behavior, strategic management, project management, and leadership skills.

Finance: Students gain a strong foundation in finance, including financial analysis, investment management, risk assessment, and financial decision-making.

Economics: The study of economics equips students with a deeper understanding of macroeconomic and microeconomic principles, market dynamics, and economic policy analysis.

Marketing: Students learn about marketing strategies, consumer behavior, market research, brand management, and digital marketing to develop skills in promoting and positioning products and services.

Psychology: The inclusion of psychology provides insights into human behavior, motivation, and decision-making processes, which are essential for effective management and marketing.

Ethics: The program emphasizes ethical considerations in business and finance, helping students develop a strong sense of corporate social responsibility and ethical decision-making.

Entrepreneurship: Students are exposed to the principles of entrepreneurship, innovation, and business start-up processes, fostering an entrepreneurial mindset and skills necessary for venturing into new business opportunities.

Islamic Studies & Islamic Culture: The program incorporates the study of Islamic principles, values, and ethics relevant to finance and management within an Islamic context.

Mathematics and Statistics & Research: Strong quantitative skills are developed through courses in mathematics, statistics, and research methodologies, enabling students to analyze data, conduct research, and make informed decisions.

Computer Courses, Software Engineering, Database Management, Programming, Networking, and Information Technology: The program equips students with essential IT skills, including programming languages, database management, software engineering, and networking, to adapt to the rapidly evolving technological landscape.

This comprehensive academic strategy aims to provide BFM students with a multidisciplinary knowledge base, practical skills, and ethical awareness required to excel in finance and management roles, whether in corporate settings, financial institutions, entrepreneurship endeavors, or other related fields.



A) TIME FRAME

The academic strategy in the Faculty of Economics is at the bachelor's level and covers four years which is equal to eight semesters. Each semester consists of sixteen weeks and the seventeenth week is dedicated to the final exam of the semester. Likewise, each academic year includes two semesters, covers 9 months. And at the end of the fourth academic year, the graduate receives a bachelor's degree in business and finance management after completing the thesis.

B) CATEGORIZATION OF SUBJECTS ALONG WITH THEIR PERCENTAGE, CREDIT HOURS, AND CODE NUMBER

1. Basic Subjects:

S/N	Code	Subject	Credit Hours
1	EC.FM.0105	Introduction to Business	3
2	2 EC.FM.0106 Principles of Management		3
3	EC.FM.0107	Algebra	3
4	EC.FM.0108	Principles of Accounting	3
5	EC.FM.0209	Microeconomics	3
6	EC.FM.0210	English II	2
7	EC.FM.0211	Computer Essentials II	2
8 EC.FM.0212 Principles of Marketing		Principles of Marketing	2
9	EC.FM.0313	Fundamental of Finance	3
10	EC.FM.0314	Descriptive Statistics	3
11	EC.FM.0515	Business Law	3
12	EC.FM.0516	Business Ethics	3
	<u>'</u>	Total credits	33
		19.76%	



2. Professional Subjects:

S/N	Code	Subject	Credit Hours
1	EC.FM.0217	Financial Accounting	3
2	EC.FM.0218	Business Mathematics	3
3	EC.FM.0319	Cost Accounting	3
4	EC.FM.0320	Network and Data Communication	2
5	EC.FM.0321	Human Resource Management	3
6	EC.FM.0322	Macroeconomics	3
7	EC.FM.0423	Inferential Statistics	3
8	EC.FM.0424	Java	3
9	EC.FM.0425	Financial Management	3
10	EC.FM.0426	Compensation Management	3
11	EC.FM.0427	Strategic Marketing	3
12	EC.FM.0428	Industrial Psychology	3
13	EC.FM.0529	Managerial Economics	3
14	EC.FM.0530	International Business	3
15	EC.FM.0531	Advanced Java	2
16	EC.FM.0532	Database Application	3
17	EC.FM.0633	Financial Reporting and Analysis	3
18	EC.FM.0634	Change Management	2
19	EC.FM.0635	Strategic Management	3
20	EC.FM.0636	Organization Theory and Design	3
21	EC.FM.0637	Taxation	3
22	EC.FM.0638	Web Engineering I	3
23	EC.FM.0739	Business Research Methods	3
24	EC.FM.0740	Advanced Corporate Finance	3
25	EC.FM.0741	Multinational Financial Management	3
26	EC.FM.0742	Business Communication	3
27	EC.FM.0743	Web Engineering II	3
28	EC.FM.0744	Islamic Modes of Finance	3
29	EC.FM.0845	Advanced Auditing and Assurance	3
30	EC.FM.0846	Risk and Portfolio Management	3
31	EC.FM.0847	Training and Development	3
32	EC.FM.0848	Project Management	3
	Total credit		
		Percentage	55.69%



3. Elective Subjects:

S/N	Code	Subject	Credit Hours
1	EC.FM.0649	Management Information System	2
2	EC.FM.0650	Performance Management	2
3	EC.FM.0651	Negotiation and Conflict Management	2
4	EC.FM.852	Python Programming	3
5	EC.FM.0853	Software Engineering	3
	Total credit		

4. Inclusive Subjects:

S/N	Code	Subject	Credit Hours
1	EC.FM.0171	نظام اعتقادی اسلام	2
2	EC.FM.0172	تلاوت و تجوید	1
3	EC.FM.0273	نظام عبادتی اسلام	2
4	EC.FM.0274	سيرت النبي	2
5	EC.FM.0375	نظام اخلاقي اسلام	2
6	EC.FM.0376	نظام اجتماعي اسلام	2
7	EC.FM.0477	دانش فکری	2
8	EC.FM.0478	ادیان و مذاهب	1
9	EC.FM.0579	نظام سیاسی اسلام	2
10	EC.FM.0580	نظام اداری اسلام	2
11	EC.FM.0681	نظام اقتصادي اسلام	2
12	EC.FM.0782	قران و علوم معاصر	2
13	EC.FM.0883	تمدن اسلامی	2
14	EC.FM.0101	محيط زيست	2
15	EC.FM.0202	تاريخ معاصر اففانستان	2
16	EC.FM.0103	English-I	2
17	EC.FM.0104	Computer Essentials I	2
		Total credit	32

Total percentage of elective and inclusive	22.15%



5. MONOGRAPH

S/N	Code	Subject	Credit Hours
1	EC.FM.0849	Monograph	4
Total credit			4
Percentage		2.4%	

6. General structure of the program

S/N	Category	Credit hours	Percentage
1	Basic subjects	33	19.76%
2	Professional subjects	93	55.69%
3	Elective subjects	5	2.99%
4	Inclusive subjects	32	19.16%
5	Monograph	4	2.40%
	Total credit	167	100%

C) INTRODUCTION OF SUBJECT CODES:

Each subject has a code, in which the first two English letters (EC) stand for Faculty of Economics and the second two English letters (FM) stand for Department of Finance and Management, the last four numbers of the code are related to the subject and semester, the first two numbers indicating the academic semester, and the next two numbers are special fertilizers for each subject.

D) Existence of internship and academic tours

The department of BFM has signed MOUs with different public and private organizations for providing **internship** facilities to their students for getting a practical exposure of what they have studied. The department of BFM also provides **study-tours** to their students in order to get in-depth knowledge and practical exposure in their subject or area of interest.



E) Teaching Methodology

Rana University is partially implementing Outcome-Based Education (OBE) approach. Outcome-Based Education (OBE) is education in which an emphasis is placed on a clearly articulated idea of what students are expected to know and be able to do, that is, what skills and knowledge they need to have, when they leave the school system.

F) STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vies distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



MINISTRY OF HIGHER EDUCATION

RANA UNIVERSITY

ECONOMICS FACULTY

BFM DEPARTMENT

3. SEMESTER WISE CURRICULUM TABLE

					Firs	t yea:	r				
				F	irst s	emes	ter				
C					We	ekly Cı	edit Ho	ours	In charge		
S / N	Subject	Code	Category	Cre dits	The oret ical	Pra ctic al	Fiel d	Tot al	department and faculty	Pre- Requisite s	Remarks
1	English-I	EC.FM.0103	Inclusive	2	1	2	0	3	Economics, BFM	Nil	Assignment & class ativity
2	Introduction to Business	EC.FM.0105	Basic	3	2	0	3	5	Economics, BFM	Nil	class ativity & Field work
3	Principles of Management	EC.FM.0106	Basic	3	2	2	0	4	Economics, BFM	Nil	Assignment & class ativity
4	Computer Essentials I	EC.FM.0104	Inclusive	2	1	2	0	3	Economics, BFM	Nil	Assignment & class ativity
5	نظام اعتقادی اسلام	EC.FM.0171	Inclusive	2	2	0	0	2	Islamic culture	Nil	Assignment
6	تلاوت و تجوید	EC.FM.0172	Inclusive	1	1	0	0	1	Islamic culture	Nil	class ativity
7	محيط زيست	EC.FM.0101	Inclusive	2	2	0	0	2	Economics, BFM	Nil	Assignment
8	Algebra	EC.FM.0107	Basic	3	2	2	0	4	Economics, BFM	Basic Mathemat ics	Assignment & class ativity
9	Principles of Accounting	EC.FM.0108	Basic	3	2	2	0	4	Economics, BFM	Nil	Assignment & class ativity
	Total				15	10	3	28			



First year **Second semester** Weekly Credit Hours In charge Pre-Cr Pra Fiel Tot The department Category Remarks **Subject** Code Requisites ed oret ctic d al and faculty N its ical al Principles of EC.FM.0212 0 3 4 Economics, class ativity & Basic 2 Nil 1 **BFM** Field work Marketing EC.FM.0202 2 0 0 2 Economics, Assignment تاريخ معاصر Nil Inclusive 2 2 BFM افغانستان English II EC.FM.0210 2 Economics, Assignment & 1 0 3 Basic 2 English I 3 BFM class ativity Computer EC.FM.0211 0 2 Economics, Assignment & 1 1 2 Basic Nil 4 Essentials II **BFM** class ativity EC.FM.0209 0 Assignment & Micro 3 0 3 Economics, 3 Basic Nil 5 Economics BFM class ativity Business EC.FM.0218 2 2 0 4 Economics, Assignment & Professional 3 Algebra 6 BFM Mathematics class ativity Financial EC.FM.0217 2 0 Economics, Assignment & 2 4 Principles of Professional 3 Accounting **BFM** Accounting class ativity 7 8 نظام عبادتي EC.FM.0273 2 0 0 2 Islamic Assignment نظام اعتقادي Inclusive 2 culture اسلام اسلام EC.FM.0274 9 2 0 0 2 Islamic Assignment سيرت النبي 🏙 2 Inclusive Nil culture Total 21 16 7 3 26



Second year Third semester **Weekly Credit Hours** In charge Pre- \mathbf{Cr} The Pra Fiel Tot department Category Remarks **Subject** Code Requisites ed oret ctic al and faculty N its ical al Network and EC.FM.0320 2 0 3 Economics, Introduction Assignment & 1 **BFM** class ativity Data to Professional 2 Information Communicati on Technology EC.FM.0314 2 Business Assignment & 2 0 4 Economics, Descriptive 2 3 **BFM** Basic Mathematic class ativity statistics Cost EC.FM.0319 2 2 0 4 Economics, Financial Assignment & Professional 3 3 Accounting **BFM** Accounting class ativity EC.FM.0375 2 0 0 2 Islamic Assignment نظام اخلاقي نظام اعتقادي Inclusive 2 4 culture اسلام EC.FM.0376 2 0 2 0 Islamic Assignment نظام اجتماعي نظام عبادتي 5 2 Inclusive culture اسلام اسلام Fundamental EC.FM.0313 2 2 0 4 Economics, Assignment & Basic 3 Nil of Finance **BFM** class ativity EC.FM.0321 Assignment & Human 2 2 0 4 Economics, Principles of 7 Resource Professional 3 BFM managemen class ativity Management Macroeconom EC.FM.0322 0 0 Economics. Microecono Assignment & 3 3 Professional 3 **BFM** mics class ativity Total 21 10 0 26



Second year **Fourth semester Weekly Credit Hours** In charge Pre- \mathbf{Cr} The Pra Fiel Tot department Category Remarks **Subject** Code Requisites ed oret ctic al and faculty N its ical al EC.FM.0477 2 0 0 2 Islamic Assignment نظام اجتماعي دانش فکری Inclusive 2 culture 1 اسلام EC.FM.0478 0 0 Islamic Assignment نظام عبادتي ادیان و مذاهب Inclusive 1 culture اسلام 2 Assignment & EC.FM.0428 3 0 0 3 Economics, Industrial Professional 3 Nil BFM class ativity Psychology 3 Assignment & EC.FM.0424 2 2 0 Economics, 4 Professional 3 **J**ava BFM class ativity 4 3 7 EC.FM.0427 2 2 Economics, class ativity & Principles of Strategic Professional 3 Field work BFM Marketing Marketing 5 Principles of Assignment & EC.FM.0426 3 0 0 3 Economics, Compensation Professional 3 BFM Managemen class ativity Management EC.FM.0425 Fundemanta Assignment & 2 0 3 5 Economics, Financial Professional 3 class ativity **BFM** ls of 7 Management Finance Inferential EC.FM.0423 Descriptive 2 2 0 4 Economics, Assignment & Professional Statistics **BFM** Statistics class ativity Total 21 **17** 6 6 29



Third year Fifth semester **Weekly Credit Hours** In charge \mathbf{S} Pre- \mathbf{Cr} The Pra Fiel Tot department Category Remarks **Subject** Code Requisites ed oret ctic al and faculty N its ical al EC.FM.0579 2 0 0 2 Islamic Assignment نظام اجتماعي 2 نظام سياسي اسلام 1 Inclusive culture اسلام EC.FM.0580 2 0 2 Islamic Assignment 0 نظام اداري اسلام 2 Inclusive ادیان و مذاهب 2 culture Database EC.FM.0532 2 2 Economics, Assignment & 0 4 Professional 3 Nil 3 Application BFM class ativity EC.FM.0515 2 2 0 4 Economics, Assignment & 3 **Business Law** Basic Nil BFM class ativity 2 OB & class ativity & 0 3 5 Economics, International 5 EC.FM.0530 3 Professional Principles of Field work BFM Business Management 2 2 0 4 Microeconom ics, 6 Managerial EC.FM.0529 Economics, Assignment & Professional 3 Macroeconom Economics BFM class ativity ics and Statistics EC.FM.0516 2 2 4 Economics, Assignment & Business Basic 3 Nil BFM class ativity Ethics 1 2 0 3 Introduction 8 Economics, EC.FM.0531 Assignment & programming, Advanced **BFM** Professional 2 class ativity object Java oriented programming. Total 21 15 10 3 28



					Thi	rd ye	ear				
				5	Sixth	semo	ester				
C					We	ekly C	redit Ho	ours	In charge	_	
S / N	Subject	Code	Category	Cr ed its	The oret ical	Pra ctic al	Fiel d	Tot al	department and faculty	Pre- Requisites	Remarks
1	نظام اقتصادی اسلام	EC.FM.0681	Inclusive	2	2	0	0	2	Islamic culture	نظام اداری اسلام	Assignment
2	Financial reporting and Analysis	EC.FM.0633	Professional	3	2	2	0	4	Economics, BFM	Business Finance	Assignment & class ativity
3	Change Management	EC.FM.0634	Professional	2	2	0	0	2	Economics, BFM	Principles of Management & Ob	Assignment & class ativity
4	Web Engineering I	EC.FM.0638	Professional	3	2	2	0	4	Economics, BFM	Nil	Assignment & class ativity
5	Strategic Management	EC.FM.0635	Professional	3	3	0	0	3	Economics, BFM	Principles of Management	Assignment & class ativity
6	Taxation	EC.FM.0637	Professional	3	1	2	0	3	Economics, BFM	Business Maths & Macroeconom ics	Assignment & class ativity
7	Organization theory and design	EC.FM.0636	Professional	3	3	0	0	3	Economics, BFM	Organizationa l behavior	Assignment & class ativity
8	Management Information System	EC.FM.0649	Elective	2	1	2	0	3	Economics, BFM	Database Management System	Assignment & class ativity
		Total		21	16	8	0	24			

Elective Subjects

				Thi	ird ye	ar				
				Sixth	seme	ster				
				We	ekly Cı	redit Ho	ours			
S / N	Subject	Code	Credi ts	The oret ical	Pra ctic al	Fiel d	Tot al	In charge department and faculty	Pre- Requisites	Remarks
1	Management Information System	EC.FM.0649	2	1	2	0	3	Economics, BFM	Database Management System	Assignme nt & class ativity
2	Performance Management	EC.FM.0650	2	2	0	0	2	Economics, BFM	Principles of Management and HRM	Assignme nt & class ativity
3	Negotiation and Conflict Management	EC.FM.0651	2	1	2	0	3	Economics, BFM	Organizationa l behavior and change management	Assignme nt & class ativity
	Total			4	4	0	8			



Fourth year **Seventh semester Weekly Credit Hours** In charge Pre-Cr The Pra Fiel Tot department Remarks Category Subject Code Requisites ed oret ctic al and faculty N its ical al EC.FM.0782 2 0 0 2 Islamic Assignment قران و علوم نظام اجتماعي Inclusive 2 1 culture معاصر اسلام Economics, Business EC.FM.0739 2 2 0 4 Assignment & Research Professional 3 BFM Statistics class ativity 2 Methods EC.FM.0740 Financial Assignment & 2 2 0 4 Economics, Advanced BFM Management class ativity Corporate Professional 3 3 & Business Finance Finance Multinational EC.FM.0741 2 2 Financial Assignment & 0 4 Economics, Financial BFM Management class ativity Professional 3 4 Management & Business Finance Business EC.FM.0742 2 2 0 4 Economics, Assignment & Communicati Professional BFM English 3 class ativity on Web EC.FM.0743 2 2 0 4 Economics, Assignment & Professional 3 Engineering II BFM class ativity EC.FM.0744 Islamic modes 2 2 Assignment & 0 4 Economics, Money and Professional 3 BFM class ativity 7 of Finance Banking Total 14 12 21 0 26



					Four	th ye	ar				
				Ei	ight s	semes	ster				
S / N	Subject	Code	Category	Cr ed its	The oret ical	Pra ctic	redit Ho Fiel d	Tot al	In charge department and faculty	Pre- Requisites	Remarks
1	تمدن اسلامی	EC.FM.0883	Inclusive	2	2	0	0	2	Islamic culture	نظام اقتصادی اسلام	Assignme nt
2	Advanced Auditing and Assurance	EC.FM.0845	Professional	3	2	0	3	5	Economics, BFM	Nil	class ativity & Field work
3	Risk and Portfolio Management	EC.FM.0846	Professional	3	2	2	0	4	Economics, BFM	Corporate Finance	Assignme nt & class ativity
4	Training and development	EC.FM.0847	Professional	3	2	2	0	4	Economics, BFM	HRM & Change Management	Assignme nt & class ativity
5	Python Programming	EC.FM.0852	Elective	3	2	2	0	4	Economics, BFM		Assignme nt & class ativity
6	Project Management	EC.FM.0848	Professional	3	2	2	0	4	Economics, BFM		Assignme nt & class ativity
7	Monograph	EC.FM.0849	Monograph	4	4	0	0	4	Economics, BFM	Business Research Management	Assignme nt & class ativity
	Total				16	8	3	27			

Elective Subjects

				Fo	ourth	Year				
				Eig	tht ser	nestei	r			
				We	ekly Cı	redit Ho	ours			
S / N	Subject	Code	Cr ed its	The oret ical	Pra ctic al	Fiel d	Tot al	In charge departme nt and faculty	Pre-Requisites	Remarks
1	Python Programming	EC.FM.0852	3	2	2	0	4	Economic s, BFM	Introduction to programming & Object Oriented programming	Assignme nt & class ativity
2	Software Engineering	EC.FM.0853	3	2	2	0	4	Economic s, BFM	Computer Essentials I & Computer Essentials II	Assignme nt & class ativity
	Total		3	4	4	0	8			



1. Course syllabuses of basic subjects

Syllabuses and course policy of (Introduction to Business)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0105
Credit Hours	3
Subject category	Basic
Pre-requisite	Nil
Semester	1 st

COURSE DESCRIPTION

The course will examine the diverse knowledge of Business and how to be a successful businessman. The course will examine the options of business available for students like sole proprietorship, partnership and corporation. The course also gives idea to students regarding basic of business like marketing, finance management of organization. The course is described specific knowledge and skills related to business and management.

COURSE LEARNING OBJECTIVES

The overall objective of the course is to provide students with the basic notion of business, either from the corporate or from the entrepreneurial point of view. More specifically, by the end of the semester, students are expected to:

- 1. To understand the basic elements of business, focusing on management of business and its core functions, entrepreneurship, ethics and culture, as well as technological awareness for innovation.
- 2. To apply various business concepts and skills in business simulation and evaluate their experiences.



COURSE LEARNING OUTCOMES

- 1. defines the concepts of enterprise and business administration.
- **2.** Explains the environment of the business.
- **3.** Tells about types of companies.
- **4.** knows about the business history
- 5. lists the objectives of a business
- 6. defines the concepts of management and manager.
- 7. Explains the concept of management and management principles.
- **8.** Explains the concepts of manager and leadership.
- 9. evaluates the size and capacity of a business
- 10. expresses the functions of business and management.
- **11.** Explains the functions of business.
- **12.** Explains the functions of management.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vice distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Introduction to Business)

Week 01	Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Characteristic of Business	Week 01	Introduction to Business	3	2	2
• Importance of Business 3		 Introduction to Business 			
Week 02 • Disadvantages of Business 3 2 2 • Objectives of Business • Objectives of Business 3 2 2 • Week 03 • Business Risk • Risk of business • Sources of risk • Minimizing business risk • Minimizing business risk • Minimizing business risk 3 2 2 • Social responsibilities of business • Qualities of successful businessman 3 2 2 • Sole Proprietorship 3 2 2 2 • Characteristic of sole proprietorship • Characteristic of sole proprietorship Business 3 2 2 • Disadvantages of Sole Proprietorship Business • Disadvantages of Sole Proprietorship Business 3 2 2 • Partnership • Characteristic of partnership • Characteristic of partnership • Partnership Deeds • Partnership Deeds • Corporation 3 2 2 • Corporation • Corporation 3 2 2		 Characteristic of Business 			
• Objectives of Business • Business Risk 3 2 2 • Risk of business • Risk of business 2 2 • Sources of risk • Minimizing business risk 3 2 2 Week 04 • Problems of starting a business 3 2 2 • Social responsibilities of business • Qualities of successful businessman 3 2 2 • Sole Proprietorship • Sole proprietorship • Characteristic of sole 2 2 • Post proprietorship • Characteristic of sole 3 2 2 • Disadvantages of Sole Proprietorship Business • Disadvantages of Sole Proprietorship Business 3 2 2 • Partnership • Characteristic of partnership • Characteristic of partnership 3 2 2 • Peck 08 • Advantages and Disadvantages 3 2 2 • Partnership Deeds • Corporation 3 2 2 • Corporation • Corporation 3 2 2		 Importance of Business 			
Week 03 • Business Risk 3 2 2 • Risk of business • Sources of risk • Minimizing business risk • Week 04 • Problems of starting a business 3 2 2 • Social responsibilities of business • Qualities of successful businessman 3 2 2 • Sole Proprietorship • Sole proprietorship • Characteristic of sole proprietorship 3 2 2 • Disadvantages of Sole Proprietorship Business 3 2 2 • Disadvantages of Sole Proprietorship Business 3 2 2 • Disadvantages of Sole Proprietorship Business 3 2 2 • Disadvantages of Sole Proprietorship Business 3 2 2 • Partnership • Characteristic of partnership 3 2 2 • Partnership • Advantages and Disadvantages 3 2 2 • Partnership Deeds • Corporation 3 2 2	Week 02	Disadvantages of Business	3	2	2
Name		 Objectives of Business 			
Sources of risk	Week 03	Business Risk	3	2	2
• Minimizing business risk • Problems of starting a business • Social responsibilities of business • Qualities of successful businessman • Sole Proprietorship • Sole proprietorship • Characteristic of sole proprietorship • Advantages of Sole Proprietorship Business • Disadvantages of Sole Proprietorship Business • Partnership • Characteristic of partnership • Partnership • Characteristic of partnership • Characteristic of partnership • Partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership		 Risk of business 			
Week 04 • Problems of starting a business 3 2 2 • Social responsibilities of business • Qualities of successful businessman 3 2 2 Week 05 • Sole Proprietorship 3 2 2 • Characteristic of sole proprietorship • Characteristic of sole Proprietorship Business 3 2 2 Week 06 • Advantages of Sole Proprietorship Business 3 2 2 • Disadvantages of Sole Proprietorship Business 3 2 2 • Partnership • Partnership 3 2 2 • Partnership • Advantages and Disadvantages 3 2 2 • Partnership Deeds • Corporation 3 2 2 • Corporation 3 2 2		 Sources of risk 			
• Social responsibilities of business • Qualities of successful businessman Week 05 • Sole Proprietorship • Sole proprietorship • Characteristic of sole proprietorship Week 06 • Advantages of Sole Proprietorship Business • Disadvantages of Sole Proprietorship Business Week 07 • Partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership • Characteristic of partnership Week 08 • Advantages and Disadvantages • Partnership Deeds Week 09 • Corporation • Corporation • Corporation		 Minimizing business risk 			
• Qualities of successful businessman Week 05 • Sole Proprietorship • Sole proprietorship • Characteristic of sole proprietorship Week 06 • Advantages of Sole Proprietorship Business • Disadvantages of Sole Proprietorship Business Week 07 • Partnership • Characteristic of partnership • Characteristic of partnership Week 08 • Advantages and Disadvantages • Partnership Deeds Week 09 • Corporation • Corporation • Corporation	Week 04	Problems of starting a business	3	2	2
Week 05 • Sole Proprietorship 3 2 2 • Sole proprietorship • Characteristic of sole 5 2 2 Week 06 • Advantages of Sole Proprietorship Business 3 2 2 • Disadvantages of Sole Proprietorship Business 3 2 2 • Partnership 3 2 2 • Partnership • Characteristic of partnership 3 2 2 • Week 08 • Advantages and Disadvantages 3 2 2 • Partnership Deeds 3 2 2 • Corporation 3 2 2 • Corporation • Corporation 3 2 2		 Social responsibilities of business 			
• Sole proprietorship • Characteristic of sole proprietorship Week 06 • Advantages of Sole Proprietorship Business • Disadvantages of Sole Proprietorship Business Week 07 • Partnership • Characteristic of partnership • Characteristic of partnership Week 08 • Advantages and Disadvantages • Partnership Deeds Week 09 • Corporation • Corporation		 Qualities of successful businessman 			
 Characteristic of sole proprietorship Week 06 • Advantages of Sole Proprietorship Business • Disadvantages of Sole Proprietorship Business Week 07 • Partnership • Characteristic of partnership Week 08 • Advantages and Disadvantages • Partnership Deeds Week 09 • Corporation • Corporation Corporation Corporation 	Week 05	Sole Proprietorship	3	2	2
Week 06 • Advantages of Sole Proprietorship Business 3 2 2 • Disadvantages of Sole Proprietorship Business 3 2 2 • Week 07 • Partnership 3 2 2 • Partnership • Characteristic of partnership • Week 08 • Advantages and Disadvantages 3 2 2 • Partnership Deeds Week 09 • Corporation 3 2 2 • Corporation 3 2 2		 Sole proprietorship 			
Week 06 • Advantages of Sole Proprietorship Business 3 2 2 • Disadvantages of Sole Proprietorship Business 3 2 2 • Week 07 • Partnership 3 2 2 • Partnership • Characteristic of partnership • Week 08 • Advantages and Disadvantages 3 2 2 • Partnership Deeds Week 09 • Corporation 3 2 2 • Corporation 3 2 2		 Characteristic of sole 			
• Disadvantages of Sole Proprietorship Business Week 07 • Partnership • Characteristic of partnership Week 08 • Advantages and Disadvantages • Partnership Deeds Week 09 • Corporation • Corporation		proprietorship			
Week 07 • Partnership 3 2 2 • Partnership • Characteristic of partnership Week 08 • Advantages and Disadvantages 3 2 2 • Partnership Deeds 3 2 2 Week 09 • Corporation 3 2 2 • Corporation 3 2 2	Week 06	Advantages of Sole Proprietorship Business	3	2	2
• Partnership • Characteristic of partnership Week 08 • Advantages and Disadvantages • Partnership Deeds Week 09 • Corporation • Corporation		• Disadvantages of Sole Proprietorship Business			
 Characteristic of partnership Week 08 Advantages and Disadvantages Partnership Deeds Week 09 Corporation Corporation Corporation 	Week 07	Partnership	3	2	2
Week 08 • Advantages and Disadvantages 3 2 2 • Partnership Deeds 3 2 2 Week 09 • Corporation 3 2 2 • Corporation • Corporation 3 2 2		 Partnership 			
• Partnership Deeds Week 09 • Corporation • Corporation • Corporation		Characteristic of partnership			
Week 09 • Corporation 3 2 2 • Corporation	Week 08	Advantages and Disadvantages	3	2	2
Corporation		 Partnership Deeds 			
	Week 09	• Corporation	3	2	2
Characteristics of corporation		 Corporation 			
Characteristics of corporation		Characteristics of corporation			



Week 10	Advantages of corporation	3	2	2
	 Disadvantages of Corporation 			
Week 11	Business Finance	3	2	2
	• Business Finance			
	• Types of Finance			
	• Private			
	• Public			
Week 12	Sources of Finance	3	2	2
	Short term financing			
	 Medium term financing 			
	 Long term financing 			
Week 13	• Trade	3	2	2
	• What is trade?			
	 Definition of internal trade 			
	Classification of internal trade			
Week 14	Foreign Trade	3	2	2
	• Difficulties in foreign trade			
Week 15	Company Meeting	3	2	2
	 Company Meeting 			
	Statutory report			
	 Meeting of board of directors 			
Week 16	Procedure of general meetings	3	2	2
	 Company resolution 			
	 Legal conditions of various forms of organizations 			
Reference Roc	alze	1	1	1

Reference Book:

Main Reference:

1. Nasir. M.S., (2013) Introduction to Business.

Supportive Reference:

1. Madura, J. (2006). Introduction to business. Cengage Learning.



Syllabuses and course policy of (Principles of Management)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0106
Credit Hours	3
Subject category	Basic
Pre-requisite	Nil
Semester	1 st

COURSE DESCRIPTION

This course will enable students to develop short and long-range plans to effectively accomplish organizational goals. Through the use of terminology, exercises and case studies, students will be able to give a critical appraisal of real-life situations involving organizing, staffing and motivating others. The students will also learn tools to aid in problem solving, valuing diversity and coping with change.

COURSE LEARNING OBJECTIVES

- 1. Understand the Basic management functions of Planning Organizing Leading and Controlling
- 2. Understand how ethical practices are applied in Management and in life
- **3.** Understand management theories.
- **4.** Understand how Corporate Culture and Organizational design effect the management
- 5. Apply basic principles of leadership, motivation and performance management

COURSE LEARNING OUTCOMES

On completion of this course, the students will be able

- 1. Recognize the theory of management and manager's role in organization.
- 2. List managerial roles and managerial functions.
- **3.** Name the core dimensions of organization and organizational design.
- **4.** Describe the decision-making process in organization.
- **5.** Differentiate between the different types of control in organization.
- **6.** Recognize the process of change in organizations.



There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Principles of Management)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Introduction to management and organization	3	3	0
	Who are managers			
	Classification of managers			
	What is management?			
	Efficiency			
	• Effectiveness			



Week 02	Management functions	3	3	0
	 Planning 			
	 Organizing 			
	 Leading 			
	 Controlling 			
	Management roles			
	Key management skills			
Week 03	Management History	3	3	0
	Historical background of management			
	Classical approach			
	 Scientific management 			
	 General administrative theory 			
Week 04	Quantitative approach to management	3	3	0
	Behavioral approach			
	Contemporary approach			
Week 05	Foundation of Planning	3	3	0
	What is planning			
	Why do managers plan/purpose of planning?			
	Types of plans			
	• MBO			
Week 06	Planning process	3	3	0
	Goal			
	Purpose of goals			
	Four basic Levels of goal			
	Characteristics of well written goals			
	Steps in goal setting			



Week 07	Decision making	3	3	0
	Definition of decision			
	Types of decision			
Week 08	Rational model of decision making	3	3	0
	Decision making conditions			
	 Decision making biases and errors 			
Week 09	Organizing structure and design	3	2	2
	Definition of organizing			
	Designing organizational structure			
	Two models of organization design			
	 Mechanistic organization 			
	 Organic organization 			
Week 10	Common organizational design	3	2	2
	 Traditional organizational designs 			
	 Contemporary organizational design 			
Week 11	What is motivation	3	2	2
	 Maslow's hierarchy of needs theory 			
	 McGregor's theory x and theory y 			
	 Herzberg's two factor theory 			
	 McClelland's three needs theory 			
Week 12	Contemporary theories of motivation	3	2	2
	o Goal –setting theory			
	o Reinforcement theory			
	 Job design theory 			
	o Equity theory			
	 Expectancy theory 			



Week 13	Managers as leaders	3	2	2
	Definition of leading			
	Who are leader			
	What is leadership			
Week 14	Elements of leading	3	2	2
	Seven traits associated with leadership			
	Styles of leadership			
Week 15	Introduction to controlling	3	2	2
	What is controlling			
	Steps in the control process			
	Organization performance			
Week 16	Measure of organizational performance	3	2	2
	Feed forward control			
	Concurrent control			
D. C	Feedback control			

Main Reference:

Robbins, P. S., Decenzo, D. A., & Coulter, M. (1997). Fundamentals of Menagement: Essential Concepts and Application. Prentice-Hall.

Supportive Reference:

Barney, J. B., & Griffin, R. W. (1992). *The management of organizations: Strategy, structure, behavior*. Houghton Mifflin College Div.



Syllabuses and course policy of (Algebra)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0107
Credit Hours	3
Subject category	Basic
Pre-requisite	Basic Mathematics
Semester	1 st

COURSE DESCRIPTION

Algebra is the part of mathematics that helps represent problems or situations in the form of mathematical expressions. In algebra, we use numbers like 2, -7, 0.068 etc., which have a definite or fixed value. In algebra we use variables like x, y, x and y along with numbers.

COURSE LEARNING OBJECTIVE

This course teaches the essentials of algebra.

The topics include:

- 1. real number system
- 2. exponents
- 3. polynomials
- **4.** factoring
- **5.** first-degree equations
- **6.** word problems
- **7.** systems of linear equations
- **8.** quadratic equations
- 9. inequalities
- **10.** trigonometry.



COURSE LEARNING OUTCOME

Successful Algebra students will be able to:

- 1. define and recognize the number system, operation on real numbers and absolute value.
- 2. combine polynomial by addition, subtraction, multiplication and division.
- **3.** Factor an algebraic expression by Isolating a common factor, Factor by grouping, Factor the difference of squares, Factor the sum or difference of two cubes, Factor perfect square trinomials and Factor trinomials.
- **4.** solve linear systems in one and two variables, and apply these techniques to solving realworld problems.
- **5.** Solve linear inequalities in one variable.
- 6. Solve quadratic equations using the completing the square method and the
- 7. quadratic formula.
- **8.** Understand the coordinate plane.
- **9.** Graph and solve linear equations in two variables.
- **10.** Understand and solve systems of linear equations.
- 11. solve problems in trigonometry.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Algebra)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Number System	3	2	2
	Real number system			
	Natural Number			
	 Whole numbers 			
	o Integers			
	 Rational numbers 			
	 Irrational Numbers 			
	 Real number 			
	Operation on real numbers			
	 Addition of real numbers 			
	 Subtraction of real numbers 			
	 Multiplication of real numbers 			
	 Division of real numbers 			
Week 02	Number System	3	2	2
	Absolute value			
	Properties of real numbers			
	 Commutative property 			
	 Associative property 			
	o Distributive property			
W. 1 02		2	2	2
Week 03	Exponents Introduction to exponents	3	2	2
	Introduction to exponents - Evaluation of mathematical			
	 Evaluation of mathematical expressions 			
	Rules of exponents			
	 Product rule 			
	 Quotient rule 			



Week 04	Exponents	3	2	2
	Rules of exponents			
	o Power rule			
	 Expanded power rule 			
	 Negative exponent rule 			
	 Notations 			
	 To write a number in scientific notation 			
	 To write a number in standard form (without exponents) 			
Week 05	Check of Assignment and first quiz	3	0	6
Week 06	Polynomials	3	2	2
	Like and unlike terms			
	 Variable 			
	 Constant 			
	o Co-efficient			
	o Base			
	o Exponent			
	o term			
	o Like terms			
	 Unlike terms 			
	 Combining like terms 			
	 Polynomials 			
	 Introduction to polynomials 			
	 Types of polynomials 			
	o Monomial			
	o Binomial			
	o Trinomial			
			_	



Week 07	Polynomials	3	2	2
	 Addition of polynomials 			
	 Subtraction of polynomials 			
	 Multiplication of polynomials 			
	o Foil method			
	o Box method			
	 Division of polynomials 			
	 Division of polynomials by monomials 			
	 Division of polynomials by binomial and polynomials 			
	o Formulas			
Week 08	Factorization	3	2	2
	 Identify factors vs product 			
	o GCF of numbers			
	 Factorization of polynomial 			
	 Isolating a common factor 			
	 Factoring difference of two squares 			
Week 09	Factorization	3	2	2
	 Factoring sum or difference of two cubes 			
<u> </u>	 Factoring a perfect square trinomial 			
	 Factoring Quadratic Trinomials 	S		
ļ	o GCF of numbers and polynomi	als		
Week 10	Equations	3	2	2
	Properties of equations			
	• linear equation (one variable equation)			
	 Solution of a linear equation 			
]	 Verification of linear equation (check of solution) 	king		
	Words/Statement problems			



Week 11	Equations	3	2	2
	Solution of quadratic equations			
	 By factorization method 			
	 By completing square method 			
	 Quadratic formula 			
Week 12	Check of Assignment and second quiz	3	0	6
Week 13	Equations	3	2	2
	 Simultaneous equation (system of equations in two variable) 			
	 Rectangular coordinate system 			
	 Graph of linear equation in two variable 			
Week 14	Equations	3	2	2
	 Simultaneous equation (system of equations in two variable) 			
	 System of linear equation in two variable and their solution 			
	 Words/Statement problems 			
Week 15	Equations	3	2	2
	Inequalities			
	 Properties of inequalities 			
	 Solution of inequalities 			
	 Verification of inequalities 			
Week 16	Trigonometry	3	2	2
	Trigonometric ratios			
	 Some important formulas 			
	 Application 			

Main Reference:

- 1. Engineer Hanifullah Hakimi Algebra (Ganjina Riazi), Qurtuba Publication, 4th Edition.
- 2. Robert Blitzer Precalculus, 5th Edition.

Supportive Reference:

- 1. Elementary Algebra for College students by Ellen R. Angel.
- 2. Engineer. Hanifullah Hakimi Trigonometry, 2th Edition.



Syllabuses and course policy of (Principles of Accounting)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0108
Credit Hours	3
Subject category	Basic
Pre-requisite	Nil
Semester	1 st

COURSE DESCRIPTION

This course introduces basic accounting principles for a business. Topics include the complete accounting cycle with journal, tee account ledger, trial balance, income statement, balance sheet, bank reconciliation, and petty cash. Upon completion, students should be able to demonstrate an understanding of accounting principles and apply those skills to a business organization.

COURSE LEARNING OBJECTIVE

The primary aim of principles of Accounting is to provide students with an introduction to the process and function of financial reporting. Whilst a large proportion of the course is aimed at understanding accounting as a process, taking a preparer "perspective, we will also seek to develop an understanding of the importance of the role of accounting in today's society.

COURSE LEARNING OUTCOME

After studying this course the student should be able to understand:

- 1. To understand the subject matter of Accounting.
- 2. Accounting cycle
- **3.** Maintaining Primary books of Accounts.
- **4.** Preparation of financial statements.
- Cash book
- **6.** Simple cash book and double cash book
- **7.** Accounting for Debtors
- **8.** Accounting for purchase and sales of Property, Plant and equipment.
- **9.** Accounting for merchandising business.



There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Principles of Accounting)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Introduction to Accounting	3	3	0
	Definition of Accounting in different methods			
	 Who is an accountant and what are his responsibilities? 			
	Types of account			
	Branches of accounting			
	Purpose of accounting			



Week 02	Principles of Accounting	3	3	0
	• Assets			
	Definition of Fixed Assets			
	Types of Fixed Assets			
	Liabilities			
	Owner's Capital			
Week 03	Principles of Accounting	3	3	0
	• Income			
	• Expenses			
	 Classification of Income and Expense 			
	 Capital Income 			
	Revenue Income			
	 Capital Expenditure 			
	Revenue Expenditure			
Week 04	Double Entry Book-keeping System	3	3	0
	Definition of Double Entry			
	Purpose of Double Entry System			
	Rules of Double Entry			
Week 05	Financial Transactions and its documentation	3	3	0
	Cash Transaction			
	Credit Transaction			
	Accounts Receivable			
	Accounts Payable			
	 Cash sales and Credit sales 			
	 Cash purchases and Credit purchases 			
	 Recording Cash and Credit transaction 			
Week 06	Financial Transactions and its documentation	3	2	2
	Debts and its Accounting			
	Definition of Debts			



Week 07	Debts	3	2	2
	• Types of Debts			
	o Good Debts			
	o Bad Debts			
	 Doubtful Debts 			
	 Sales/Sales Return 			
	 Purchases/Purchase Return 			
	o Cash/Credit Transactions			
Week 08	Accounting Equation / Balance Sheet Equation	3	2	2
	Accounting Equation Formula			
	Accounting Equation in practice			
Week 09	Accounting Equation / Balance Sheet Equation	3	2	2
	Accounting Equation and Double Entry System			
	Accounting Equation and Computation of Income/Loss			
	Equation and Balance Sheet			
Week 10	Journal	3	2	2
	Meaning of journal			
	Purpose of journal			
	Journal and double entry system			
	Advantages of journal			
Week 11	T Accounts	3	2	2
	Definition of T Accounts			
	T Account and Double Entry System			
	Dealing with T Accounts			
	Opening Balance of T Accounts			
	Closing Balance of T Account			
Week 12	Trial Balance	3	2	2
	Definition of Trial Balance			
	Format of Trial Balance			



Week 13	Trial Balance	3	2	2
	 Transferring Accounts into the Trial Balance 			
	Balancing of Trial Balance			
Week 14	CASH BOOK	3	2	2
	Definition of cash book			
	Purpose of cash book			
	Types of Cash book			
	Advantages of cash book			
	• Cash book practice (1st column, 2nd column, 3 rd column).			
Week 15	Depreciation	3	2	2
	Depreciation			
	Types of Depreciation			
Week 16	Depreciation	3	2	2
	Methods of Calculating Depreciation			
	o Straight Line Method			
	o Sum of Digits Method			
	Reducing Balance Method			
References	-			

Main Reference:

1. Meigs, W.B.M, &Robert, F. (1983). Financial Accounting/Walter B. Meigs, Robert F. Meigs (No. 657.48 M454.).

Supportive Reference:

1. Ghani, M. A. (2007). Part I and Part II for Intermediate: Principles of Accounting.



Syllabuses and course policy of (Microeconomics)

University	Rana	
Faculty	Economics	
Department	BFM	
Course code	EC.FM.0209	
Credit Hours	3	
Subject category	Basic	
Pre-requisite	NIL	
Semester	2 nd	

COURSE DESCRIPTION

Microeconomics is an introductory undergraduate course that teaches the fundamentals of microeconomics. This course introduces microeconomic concepts and analysis, supply and demand analysis, theories of the firm and individual behavior, competition and monopoly and welfare economics. Students will also be introduced to the use of microeconomic applications to address problems in current economic policy throughout the semester.

COURSE LEARNING OBJECTIVES

- 1. This course is designed to understand the basic concepts of microeconomics, such as; supply and demand, market structure, elasticity of demand and equilibrium, comparative advantages.
- 2. It helps in describing and analysing the "economic way of thinking".
- **3.** It helps in identifying the scientific nature of the problems in the professional field.
- **4.** It explains how microeconomic models can be used to understand the economic decision of consumers and firms.

COURSE LEARNING OUTCOMES

After completing the course students will be engineered in the following topics:

- 5. The factors that influence supply and demand
- **6.** The economic problem of allocation and distribution of resources.
- 7. The concept of elasticity of demand and supply.
- **8.** Scrutinizing the efficiency and the role of government in promoting and discouraging efficiency.
- **9.** Income distribution and fairness
- **10.** The concept of derived demand for labour and capital.



There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Microeconomics)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Introduction to Microeconomics	3	3	0
	Definition of Micro. Economics			
	 Adam Smith Definition 			
	 Marshall Definition 			
	 Robbins Definition 			
	Importance of Microeconomics			
	Criticism on Definitions			
	 Modern Definition 			
	 Subject scope of Micro. Economics 			
	Ten Principles of Economics			
	Economics Systems			



Week 02	Demand analysis	3	3	0
	Meaning of demand			
	Types of Demand			
	o Price demand			
	o Income demand			
	o Cross demand			
	The law of Demand			
	Function of demand			
	Changes in demand			
	 Changes in demand 			
	 Shifting in demand 			
Week 03	Elasticity of Demand	3	3	0
	o Price Elasticity of demand			
	 Income elasticity of demand 			
	 Cross elasticity of Demand 			
	 Methods to measures elasticity of demand 			
	o Point method			
	o Arch method			
	 Application of elasticity of demand to Market 			
	 Interpretation of results 			
Week 04	Supply	3	3	0
	Meaning and definition of supply			
	The difference between supply and stock			
	 Market supply 			
	o Firm supply			
	Marshall law of supply			
	Diagrammatic explanation of supply			
	• Changes in supply			
	 Movement in supply 			
	 Shifting in supply 			



Week 05	Factors which affects supply law	3	3	0
	Limitation of supply law			
	Elasticity of supply			
	 Unitary elastic supply 			
	 Less elastic supply 			
	o Elastic supply			
	o Perfect elastic supply			
	Elasticity application on market			
	Value interpretation of elasticity			
Week 06	Consumer Behavior	3	3	0
	Concept of utility			
	Total utility & Marginal utility			
	The law of diminishing marginal utility			
	Assumption & limitation of the law			
	The law of equi marginal utility			
	Assumption & limitation of the law			
	Indifference curve			
	The construction of indifference curves			
	Marginal rate of substation (MRS)			
	Properties of indifference curves			
Week 07	Theory of Production	3	3	0
	Definition of product			
	What is production function			
	 Relation between input and out put 			
	 Means of production 			
	 Factors of production 			
	• Land			
	 Definition of land 			
	 Characteristics of land 			



Week 08	• Labor	3	3	0
	o What is labor?			
	 Features of labor 			
	 Factors which determinate efficiency of labor 			
	 Relationship between wage and supply of labor 			
	Capital			
	 Kinds of capital 			
	 Fixed capital 			
	 Circulating capital 			
	What is Labor			
	Mobility of labor			
Week 09	Market theory	3	3	0
	 Meaning and concept of markets 			
	Classification of market			
	 Time based markets. 			
	 Location based markets. 			
	 Markets based on product's nature. 			
	 Transaction based markets. 			
	Markets based on competition			
	 Perfect competition 			
	 Imperfect competition 			
Week 10	Imperfect Competition	3	3	0
	o Monopoly			
	o Duopoly			
	 Oligopoly 			
	o Monopolistic			
	o Monops			
Week 11	Market types with respect to time	3	3	0
	 Very short period market 			
	 Short period market 			
	 Long period of market 			



Week 12	Market types with respect to area	3	3	0
	 Local market 			
	 National market 			
	 International market 			
	 Regional market 			
	Market types with respect to product			
	 Perishable products 			
	 Durable products market 			
Week 13	• Monopoly	3	3	0
	 Definition of monopoly 			
	 Condition of monopoly 			
	o Why monopoly arises?			
	 How to control monopoly 			
	 Oligopoly 			
	• What is oligopoly?			
	 Conditions of oligopoly 			
	Monopolistic competitions			
	 All types of markets analysis with the context of Afghanistan 			
Week 14	Revenue and Cost Analysis	3	3	0
	Meaning and concept of cost			
	• Types of cost			
	 Explicit cost 			
	 Implicit cost 			
	 Real cost 			
	Types of Explicit cost			
	 Total cost 			
	 Fixed cost 			
	 Variable cost 			
	 Marginal cost 			



Week 15	Average cost	3	3	0
	 Average total cost 			
	 Average fixed cost 			
	 Average variable cost 			
	• Revenue			
	 Average total Revenue 			
	 Average fixed Revenue 			
	 Average variable Revenue 			
	o Marginal Revenue			
Week 16	Factor pricing	3	3	0
	What is rent? kinds of rent			
	Ricardian theory of Rent			
	Wages, meaning and its types			
	 Interest, meaning and its types 			
	 Profit, meaning and kinds 			
D.C.	Difference between interest and profit			

Main Reference:

1. Samuelson, P. A., & Nordhaus, W. D. (2001). Microeconomics. NY: McGraw Hill.

Supportive Reference:

1. Gans, J., King, S., Stonecash, R., & Mankiw, N. G. (2011). *Principles of economics*. Cengage Learning.



Syllabuses and course policy of (English II)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0210
Credit Hours	2
Subject category	Basic
Pre-requisite	English I
Semester	2 nd

COURSE DESCRIPTION

English II Course focuses on improving business writing skills in students used in business environment like memo, notice, business letter, topic development, email and proposal writing. Writing well is one of the most important skills students need to learn for success in the business world. They will understand how to deliver their ideas with power they deserve. Good writing also conveys a sense of professional excellence to the world around you.

COURSE LEARNING OBJECTIVE

- 1. Understanding the process of business writing
- 2. Understanding 7 c's of business letters
- **3.** Understanding all about the business letters
- **4.** Understanding about the essay writing
- 5. Knowing about the resume and CV writing

COURSE LEARNING OUTCOME

Successful English II students will be able to:

- 1. The students will understand all 7 c's practically
- 2. The students will come know how business writing works in the business environment
- 3. The students will come know how business letters are being written practically
- **4.** The students will understand practically how to write essay samples in their life career
- 5. The students will be able to write CV and Resume samples while applying to different positions.



There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (English II)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	What is Composition?	2	2	0
	Introduction			
	Process of composition			
	Pre-writing			
	• Drafting			
	Post-writing			
	• Editing			
	Publishing			



Week 02	How to start writing?	2	2	0
	Free-writing with an example			
	Brainstorming with an example			
	Clustering with an example			
	Practice writing technique			
Week 03	Application Writing I	2	2	0
	Application Writing Techniques			
	Job Application			
	Motivation letter			
Week 04	Application Writing II	2	2	0
	Cover letter			
	Statement of Purpose			
	Application for Leave & Fee Concession			
	Applications for different occasions			
Week 05	Memo Writing	2	2	0
	Difference b/w memo & letter			
	Purpose of a memo			
	How to write a memo?			
	Format of memo			
Week 06	Circular writing	2	2	0
	Definition of circular			
	Objective of circular			
	Parts of circulars			
	Sample circular			



Week 07	Notice Writing	2	2	0
	Meaning & importance of notice			
	Characteristics of a good Notice			
	Format/ Parts of Notice			
	Sample notices			
Week 08	Presentations and Review before Mid- term Exams	2	2	0
Week 09	Letter Writing I	2	1	2
	• Definition			
	Purpose of Letter			
	Types of letter			
	• Samples			
Week 10	Letter Writing II	2	1	2
	Personal letters			
	Format of personal letter			
	Types of personal letters			
	• Samples			
	• Practice			
Week 11	Letter Writing III	2	1	2
	Business letter			
	• Format of a business letter			
	Parts of a business letter			
	• Samples			
	• Practice			
Week 12	Resume Writing I	2	1	2
	• Definition			
	Difference between Resume & CV			
	• How to build a Resume?			



Week 13	Resume Writing II	2	1	2
	Parts of Resume			
	Sample of CV			
	Practice			
Week 14	E-mail Writing I	2	1	2
	Definition of email			
	Purpose of email			
	Formal & informal emails			
Week 15	E-mail Writing II	2	1	2
	Email etiquettes			
	6 Steps to Improve Business Email Writing Skills			
	 Formal & informal phrases from Greeting to Closing 			
	• Samples			
Week 16	Presentations & Review before Final Exams.	2	1	2

Main Reference:

1. Murphy, H. A., Hildebrandt, H. W., & Thomas, J. P. (1997). Effective business communications.

New York: McGraw-Hill.

Supportive Reference:

1. Carter, R., & McCarthy, M. (1997). Exploring spoken English. Book. Ernst Klett Sprachen.



Syllabuses and course policy of (Computer Essentials II)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0211
Credit Hours	2
Subject category	Basic
Pre-requisite	Computer Essentials I
Semester	2 nd

COURSE DESCRIPTION

Computer Essentials II is a foundational course that introduces students to the fundamental concepts and skills related to computer literacy and usage. It covers topics such as computer hardware and software, operating systems, file management, and basic computer applications. The course aims to provide students with a solid understanding of computer essentials to enhance their digital literacy and productivity.

COURSE LEARNING OBJECTIVE

- **1.** Familiarize students with computer hardware components, including input/output devices, storage devices, and memory.
- 2. Introduce students to various operating systems, such as Windows, macOS, or Linux, and develop proficiency in navigating and using their features.
- **3.** Provide hands-on experience with file management techniques, including creating, organizing, and managing files and folders.
- **4.** Develop basic proficiency in using computer applications, such as word processing software, spreadsheets, and presentation tools, to enhance productivity and communication.
- **5.** Promote digital citizenship by educating students about responsible computer use, online safety, and ethical and legal considerations in digital environments.



COURSE LEARNING OUTCOME

Successful Computer essentials II students will be able to:

- 1. Computer Literacy: Students will develop a comprehensive understanding of computer hardware, software, and terminology, enabling them to effectively navigate and utilize computer systems.
- 2. Operating System Proficiency: Students will gain hands-on experience with popular operating systems, learning essential tasks such as managing files and folders, installing software, and customizing system settings.
- **3.** File Management Skills: Students will learn how to organize, store, and retrieve files effectively, utilizing file management techniques such as folder organization, file naming conventions, and search functions.
- **4.** Basic Application Proficiency: Students will acquire foundational skills in commonly used computer applications, such as word processing, spreadsheets, and presentation software, enabling them to create and edit documents, analyze data, and deliver presentations.
- **5.** Digital Citizenship and Security: Students will understand the importance of responsible digital behavior and learn about online safety practices, including protecting personal information, avoiding malware, and practicing ethical and legal use of digital resources.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Computer essentials II)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	 Introduction and objectives of the course 	2	1	2
	Web browser			
	Web page and web site			
	Internet browsing			
	Search engine			
	 Search engine optimization 			
	 Advance google search 			
Week 02	 Web browser setting 	2	1	2
	 Home page setting 			
	 Create and deleting bookmarks 			
	 Creating and deleting bookmark folders 			
	 Checking browsing history 			
	Erasing browser history			
	Private browsing			
	Cookie			
	 Identification of secure web sites 			
Week 03	 Data protection 	2	1	2
	VoIP			
	 Secure communication 			
	Encryption			
	Benefits of encryption			
	 Digital certificates 			
Week 04	• URL	2	1	2
	 URL structure 			
	 Online communication 			
	 Sharing contents publicly 			
	 Privacy and security 			
	 Email communication 			
	 Email structure 			
	 Benefits of email communication 			



Week 05	Threats of online communication	2	1	2
WEEK US		2	1	<u> </u>
	o Unwanted emails			
	 Spam and junk emails 			
	 Phishing emails 			
	 Social engineering 			
	 Methods of social engineering 			
	Phone calls			
	 Phishing emails 			
	Shoulder surfing			
Week 06	 Cloud computing 	2	1	2
	 Benefits of cloud computing 			
	 Risks associated with cloud computing 			
	Online storage			
	o Onedrive			
	 Google drive 			
	Dropbox			
Week 07	 Using google docs 	2	1	2
	 Sharing google docs 			
	 Using google forms 			
	 Using google forms for survey 			
	 Using google forms for quiz 			
	 Uploading files and folders into google drive 			
Week 08	 Using of Instant messaging applications 	2	1	2
	 Use of online meeting applications 			
	o Zoom			
	o Google meet			
	o Skype			
	 Concept of online collaboration/remote work 			
	 Requirements of online collaboration 			



Week 09	What is outlook	2	1	2
	 Usage and features of outlook 			
	 Opening outlook 			
	 Outlook interface 			
	o Ribbon			
	 Quick access toolbar 			
	 Outlook help 			
	 Navigation bar 			
Week 10	 Configuration of gmail in outlook 	2	1	2
	 Adding multiple accounts into outlook 			
	 Configuration of company official email in the outlook 			
	 Sending/ receiving/ replying and forwarding emails 			
	 Creating new emails 			
	 Creating email signature 			
Week 11	 Working with outlook contacts 	2	1	2
	 Creating new contacts 			
	Editing contacts			
	 Deleting contacts 			
	 Creating contact groups 			
	 Editing/Deleting contact groups 			
	 Forwarding contact groups 			
Week 12	Exporting contacts from gmail	2	1	2
WCCK 12		<u> </u>	1	
	 Importing gmail contacts into outlook 			
	 Exporting contacts from outlook 			
	 Importing outlook contacts into gmail 			



Week 13	 Working with online calendar 	2	1	2
	Creating new appointments			
	 Editing and deleting appointments 			
	 Accepting/rejecting and canceling appointments 			
	 Scheduling events 			
	 Sharing outlook calendar 			
	 Accessing others calendar 			
Week 14	 Working with google calendar 	2	1	2
	 Creating/editing and deleting events 			
	 Working with outlook task management feature 			
	Tacking tasks			
	 Working with outlook notes 			
Week 15	 Outlook email attachments 	2	1	2
	Searching emails			
	Filtering emails			
	 Sorting emails 			
	 Email importance and flag in outlook 			
	 Creating and deleting folders for emails in outlook 			
Week 16	 Overall review 	2	1	2
	 Q&A session 			

Reference Book:

Main Reference:

1. Shelly, G. B., Vermaat, M. E., & Quasney, J. J. (2021). Discovering Computers 2021: Digital Technology, Data, and Devices. Cengage Learning.

Supportive Reference:

- 1.Ruffolo, P. (2019). Computers: Understanding Technology, Comprehensive. Cengage Learning.
- 2. Parson, O., & Oja, D. (2019). Computer Concepts. Cengage Learning.



Syllabuses and course policy of (Principles of Marketing)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0212
Credit Hours	3
Subject category	Basic
Pre-requisite	Principles of Management
Semester	2 nd

COURSE DESCRIPTION

This course introduces principles and problems of marketing goods and services. Topics include promotion, placement and pricing strategies for products. Upon completion, students should be able to apply marketing principles in organizational decision-making.

COURSE LEARNING OBJECTIVES

By the completion of this course students will be able to understand and demonstrate.

- 1. To know the basic concepts of the term marketing.
- 2. To familiarize with the elements of the marketing mix (product, pricing, promotion, and distribution strategies)
- 3. To know the basic concepts used for business development or evolution of marketing.
- **4.** To enhance problem solving and decision making abilities by learning how to leverage strategic marketing analysis to inform tactical marketing mix decisions while providing with a comprehensive framework to evaluate marketing decisions and to create successful marketing initiatives.

COURSE LEARNING OUTCOMES

- 1. Principles of Marketing introduce the students to the essentials of marketing
- 2. Students will be able to understand (key concepts, methods of analysis, strategies and tactics) critical to managing profitable customer relationships in today's dynamic and connected environment.
- **3.** Students will get more information about the basic need of consumers, wants of consumers and demand of consumers



There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Principles of Marketing)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	The field of Marketing	3	3	0
	Definition of market.			
	Definitions of Marketing.			
	(The AMA managerial definition,			
	Philip Kotler's definition, Chartered Institute of Marketing definition)			
	What is Marketing, Definition and Explanation			
Week 02	Simple marketing system	3	3	0
	Marketing Mix			



Week 03	Introduction to Marketing	3	3	0
	Evolution of Marketing			
	The production concept			
	The product concept			
	The selling concept			
	The marketing concept			
	The social marketing concept			
	Difference between Selling and Marketing			
Week 04	What Can Be Marketed?	3	2	2
	Importance of Marketing			
Week 05	Product, Services,	3	2	2
	Levels of a product			
	Core products			
	Actual products			
	Augmented products			
Week 06	Classification of product.	3	2	2
	Consumer products			
	Industrial products			
	• Types of consumer products			
	Convenience products			
	Shopping products			
	Specialty products			
	Unsought products			
	Industrial products			
	Types of Industrial products			
	Material and parts			
	Capital items			
	Supplies and services.			



Week 07	Product Development and innovation	3	2	2
	New Product Development			
	Idea Generation			
	• Screening			
	Concept Development and Testing			
	Business Analysis			
	Product Development			
	Market testing			
	Commercialization			
	Product Life Cycle			
	Introduction stage			
	Growth stage			
	Maturity stage			
	Decline stage			
Week 08	Price	3	2	2
	• What is a price?			
	Price Decisions.			
	Value-Based Pricing.			
	Cost-Based Pricing.			
Week 09	Factors to consider when setting Prices.	3	3	0
	New Product Pricing Strategies.			
Week 10	Price Adjustment Strategies.	3	3	0
	Price Changes.			
Week 11	Distribution/Placement	3	3	0
	Distribution Channels.			
	 Supply Chains and the Value Delivery Network. 			
	Supply Chain vs. Demand Chain.			



Week 12	The nature and importance of marketing channels	3	3	0
Week 13	Number of Channel levels	3	3	0
	Channel Dynamics			
	Channels conflict			
Week 14	Promotion	3	3	0
	• Promotion			
	Types of media used for promotion			
	The Promotion Mix			
	Advertising			
	Types and sources of advertisement			
	Personal selling			
	Public relations			
Week 15	Sales Promotion	3	3	0
Week 16	Direct Marketing	3	3	0
	Types of direct marketing			

Main Reference:

1. Kotler, P., & Armstrong, G. (2010). Principles of marketing. Pearson education.

Supportive Reference:

1. Brassington, F., & Petitt, S. (2005). Principles of marketing. London, NY: FT Prentice Hall.



Syllabuses and course policy of (Fundamental of Finance)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0313
Credit Hours	3
Subject category	Professional
Pre-requisite	Financial Accounting, Fundamentals of Accounting
Semester	3 st

COURSE DESCRIPTION

This course provides an overview on the basics of business finance. And the main focus is on financing, investment and dividend payment decisions. After completion of this course the students will be able to make sound financial decisions.

COURSE LEARNING OBJECTIVE

Students will be able to understand and demonstrate after completing this course.

- 1. The basic concept of finance and types of finance.
- 2. Understanding the different types of business organizations and types of interest.
- 3. Understanding the calculation of interest, annuities, and perpetuity.
- **4.** To make the students understand the sources of financing in business.
- **5.** Understanding the concept of equity security and debt security.
- **6.** To know the financial markets and trading in it.

COURSE LEARNING OUTCOME

Successful College Algebra students will be able to:

- 1. To learn the basic concept of financial activities.
- 2. To acquire the understanding of interest concept.
- **3.** To know the concept of formulating the capital structure, equity security and debt security.
- **4.** To understand the financial markets and trading in it.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Fundamental of Finance)

Number of Weeks	Course contents
Week 01	• Introduction to Business Finance
	• What is finance?
	• Types of finance
	• Business finance and the role of business finance
	• The nature of business finance
	 Forms of business organization
	The role of finance manager
	• The risk in business finance
	The relationship among finance, accounting and economics
	Agency problem



Week 02	Time value of Money			
vveek 02	•			
	Simple interest VS compound interest			
	 How to calculate partial payments in case of simple interest? 			
	• How to calculate FV, PV, I and N in case of compound interest?			
	 Nominal VS real interest rate 			
Week 03	Annuity			
	 Annuities and types of annuities in detail 			
	 Perpetuities 			
Week 04	Sources of financing			
	• Introduction			
	 Long-term financial requirements or Fixed capital requirement 			
	 Short-term financial requirements or Working capital requirement 			
	Sources of Finance			
Week 05	Security Finance			
	 Characters of security finance 			
	 Types of security finance 			
	Ownership securities			
Week 06	Equity shares			
	Features of equity shares			
	Advantages of equity shares			
	 Disadvantages of equity shares 			
Week 07	Preference shares			
	Preference Shares			
	 Irredeemable preference shares 			
	 Participating preference shares 			
	 Non-participating preference shares 			
	 Convertible preference shares 			
	 Non-convertible preference shares 			
	 Features of preference shares 			
	 Advantages of preference shares 			
	 Disadvantages of preference shares 			



Week 08	Long term debt securities:
	• Debentures
	Types of debentures
	Features of debentures
	Advantages of debenture
	Disadvantages of debenture
Week 09	Short term debt securities:
	Trade credit
	Bank overdraft
	Debtor financing
	Bills of exchange
	Promissory Notes
Week 10	Internal Finance:
	Depreciation funds
	Retained earnings
	Advantages of retained earnings
	Disadvantages of retained earnings
Week 11	Loan Financing
	Financial institutions
	Commercial banks
	Short-term loans
	Development banks
Week 12	Financial Markets
	Definition and concept of the term financial market
	Functions of financial markets



Week 13	Types of financial market
	Types of financial markets by sequence of transactions
	 Primary markets
	 Secondary markets
Week 14	Types of financial market
	Types of financial markets based on the term of circulation of financial assets
	 Money markets
	o Capital markets
Week 15	Types of financial market
	Types of financial markets from the perspectives of a given country
	o Internal market
	 External market
Week 16	Revision.
D. C	1

- 1. McLaney, E. (2006). Business finance: theory and practice. Pearson Education.
- 2. Gitman, L. J., Juchau, R., & Flanagan, J. (2015). *Principles of managerial finance*. Pearson Higher Education AU.



Syllabuses and course policy of (Descriptive Statistics)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0314
Credit Hours	3
Subject category	Basic
Pre-requisite	Nil
Semester	3 th

COURSE DESCRIPTION

The main objectives of the course are to enhance students" competency in application of statistics to solve business management problems and to improve their level of quantitative sophistication for further advanced business analysis.

COURSE LEARNING OBJECTIVES

- 1. To enable the students to understand the Construct and analyse graphical display to summarize data.
- **2.** To help the students focus on defining and Compute and interpret measure of central tendency.
- 3. To measure the variation in the data set.
- **4.** To calculate, interpret and communicate the correlation coefficient and simple regression.
- **5.** To find out probability of different event in the business.

COURSE LEARNING OUTCOMES

On completion of this course, the students will be able

- 1. Data description and data presentation in a business environment;
- 2. Measures of Central Tendency
- 3. Measure of Relative Dispersion
- **4.** Use of index numbers



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Descriptive Statistics)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Introduction to statistics	3	2	2
	 Definition of statistics 			
	 Types of statistics 			
	 Importance of statistics 			
Week 02	Types of data	3	2	2
	Qualitative data			
	Quantitative data			
	Population			
	Parameter Sample			
	Statistic			
	 Methods used for the collection of data 			
Week 03	Data summarization	3	2	2
	 Frequency distribution 			
	Types of frequency Distribution			



Week 04	Graphical representation of data	3	2	2
	Histogram (Bar graph)			
	Polygon (line graph)			
	Ogive graph (cumulative frequency graph)			
	Pie chart (circular graph)			
	Stem and leaf chart			
Week 05	Central tendency	3	2	2
	• Mean			
	Median			
Week 06	Mode	3	2	2
	Geometric mean			
Week 07	Measures of Positions	3	2	2
	Quartile			
	• Decile			
	Percentile			
Week 08	Variability (measures of variation)	3	2	2
	 Measures of dispersion 			
	 Standard deviation 			
	Variance			
	Co-efficient of variance			
Week 09	Probability	3	2	2
	 Definition of probability 			
	 Types of probability 			
	 Trail, Event, Sample space 			
	Mutually exclusive event			
	Joint event			
Week 10	Conditional probability	3	2	2
	Independent event			
	Addition rule			
Week 11	Regression and correlation	3	2	2
	Types of correlation			
	Positive correlation			
	Positive weak and strong			
	Negative correlation			
	 Negative weak and strong 			
	Perfect correlation			



Week 12	Coefficient of correlation	3	2	2
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			_	_
	Range of correlation			
	Covariance			
Week 13	Regression	3	2	2
	Types of regression			
	Simple regression			
	Multiple regression			
	Regression line			
Week 14	Index numbers	3	2	2
	Types of index number			
	Price index number			
	Quantitative index number			
	Aggregative index number			
	Types of price index numbers			
	Simple price index numbers			
	General price index numbers			
Week 15	Method used for index numbers	3	2	2
	Fixed base method			
	Chain base method			
Week 16	Laspeyres method	3	2	2
	Paasche method			
	Fisher ideal method OUTLINES			

Main Reference:

1. Bowen, E. K., & Starr, M. K. (1982). *Basic statistics for business and economics*. McGraw-Hill Companies.

Supportive Reference:

- 1. Chaudhry, S. M. (2011). Introduction to statistical theory. Ilmi Kithab Khana.
- 2. Anderson, D. R., Sweeney, D. J., Williams, T. A., Camm, J. D., & Cochran, J. J. (2016). *Statistics for business & economics*. Nelson Education.



Syllabuses and course policy of (Business Law)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0515
Credit Hours	3
Subject category	Basic
Pre-requisite	Nil
Semester	5 th

COURSE DESCRIPTION

This course introduces the ethics and legal frame work of business. Also provide more information about contract and different types of contract. Negotiable instruments, Uniform Commercial Code, and the working of the code systems. Upon completion, students should be able to apply ethical issues a law converted to selected business decision-making situations. This course has been approved to satisfy the Comprehensive Articulation Agreement for transferability as a pre-major and/or elective course requirement.

COURSE LEARNING OBJECTIVES

- 1. By the completion of this course students will learn more about business law.
- 2. Students will know about contract.
- **3.** Students will be able understand various types of contract about business.
- **4.** This course provides more information about Family Law and property Law.
- **5.** Also students will get more information about how to Discharge of contract.



COURSE LEARNING OUTCOMES

Upon successful completion of Business Law, I the student will be able to:

- 1. Demonstrate an understanding of the Legal Environment of Business.
- **2.** Apply basic legal knowledge to business transactions.
- **3.** Communicate effectively using standard business and legal terminology.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Business Law)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Introduction to law	3	3	0
	Definition of law			
	Kinds of law			
	Criminal law			
	Types of crimes			
	Human cover cases crimes			
	Property crimes			
	Inchoate crimes			
	Contingent crimes			
	Civil law			
	Contract law			
	Family law			
	Property law			
	Common law			
	Precedent			
	Statute law			
	Business law			
	Law of Contract			
	Contract.			
	Agreement.			
	Enforceability			
	Promise. Promisor. Promisee			
	Offeror, offeree			
	Social agreement.			
	Legal agreement			
	Illegal agreement			



Week 02	• Essentials' of valid contract	3	3	0
	Offer and acceptance			
	 Legal obligations 			
	Lawful consideration			
	 Capacity of parties 			
	• Free consent			
	Lawful object			
	Writing and registration			
	Certainty of terms			
	 Possibility of performance 			
Week 03	Kinds of contract	3	3	0
	Valid contract			
	Void contract			
	Void agreement			
	• Express contract			
	Implied contract			
	Quasi contract			
	Executed contract			
	Executor contract			
	Unilateral contract			
	Bilateral contract			
Week 04	Discharge of contract.	3	2	2
	Discharge of contract			
	 Modes of dischargement 			
	 Discharge by performance 			
	Tender discharge by agreement			



 Alterations Rescission Discharge by subsequent possibility. Change of law Subsequent impossibility Destruction of subject matter
 Discharge by subsequent possibility. Change of law Subsequent impossibility
 Change of law Subsequent impossibility
Subsequent impossibility
Destruction of subject matter
Declaration of war
Discharge by lapse of time
Discharge by operation of law
Insolvency. Merger
Discharge by breach of contract
Week 06 Remedies for breach of contract. 3 2 2
Remedies. Suit for recession.
Suit for damages
Ordinary damages
Special damages
Week 07 • Liquidated damages 3 2 2
• nominal damages
Suit upon quantum merit.
Week 08 Contract of Guarantee. 3 2 2
• Definition,
essentials features
primary contract
secondary contract
tripartite contract
• consideration
writing not necessary
kinds of contract of guarantee
simple contact of guarantee
continuing contract of guarantee



Week 09	• rights to surety	3	3	0
,, cen 03				
	rights against principal creditor			
	• right to securities			
	• right to claim set-off			
	rights against the principal debtor			
	 rights of subrogation, rights against co- sureties 			
	similar amount, different amount			
Week 10	discharge of surety from the liabilities	3	3	0
	 notice of revocation 			
	• death of surety			
	 change in terms of contract 			
	discharge of principal debtor			
	arrangement without the surety's consent			
Week 11	Contract of Agency	3	3	0
	 Definitions 			
	• principal, agent			
	Essentials of agency			
	Agreement			
	Who can be principal			
	Who can be an agent			
	• Intention, kinds of agent			
	General agent			
	Special agent			
	Universal agent			
	Mercantile agent			
	Commission agent			
	Del cre-dere agent			
	Auctioneer			
	Indenter			
	Advocate			



Week 12	termination of agency	3	3	0
	Agreement			
	Revocation by the principal			
	Revocation by the agent			
	Completion of business			
	Expiry of time			
	Death of the principal or agent, insanity of the principal or agent			
	Insolvency of the principal			
Week 13	Contract of sales of goods	3	3	0
	• Definitions			
	essentials of contract of sales of goods			
	• contract			
	• two parties			
	• transfer of property			
	• goods, price			
	• sale and agreement to sell			
	• other formalities			
Week 14	difference between sale and agreement to sell	3	3	0
	• kinds of goods			
	• existing goods			
	• specific goods			
	unascertained goods			
	Future goods			



Week 15	Contract of carriages of goods	3	3	0
	• Introduction			
	definition of contract of carriages of goods			
	carrier kinds of carrier			
	Features of carrier			
	Difference between private and common carrier			
Week 16	rights of common carrier	3	3	0
	Duties of common carrier			
	Liabilities of a common carrier			

Main Reference:

1. Naseh, W. M. (2017). Conflict of Laws—State Practice in Afghanistan. In *Private International Law* (pp. 63-87). Springer, Singapore.

Supportive Reference:

- 1. Fänge, A. (2010). The state of the Afghan state. Afghanistan Analysts Network, 8.
- 2. Asol Nama e Tejarat Afghanistan.
- 3. Sugarman, E. (2015). An introduction to commercial law of Afghanistan.



Syllabuses and course policy of (Business Ethics)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0515
Credit Hours	3
Subject category	Basic
Pre-requisite	OB & Principles of Management
Semester	5 th

COURSE DESCRIPTION

This Business Ethics course offers an introduction into the concept of values, morality, as well as cultural beliefs and upbringing in all areas of business, from consumer rights to corporate social responsibility. Decisions made by shift managers or corporate presidents may affect thousands of individuals or entire communities. Consumers today expect and demand integrity, honesty, and transparency in all levels of their environment. Understanding those expectations is the key to communicating core values and behavior not only to employees, but society in general.

COURSE LEARNING OBJECTIVES

- 1. To understand the Business Ethics and to provide best practices of Business Ethics.
- 2. To learn the values and implement in their careers to become a good manager.
- **3.** To develop various corporate social Responsibilities and practice in their professional life
- **4.** To Imbibe the ethical issues in corporate governance and to adhere to the ethical codes.

COURSE LEARNING OUTCOMES

On completion of this course, the students will be able:

- 1. Students will be able to understand the Business Ethics.
- 2. The student will be able to Analyse corporate social Responsibility.
- 3. The student will be able to analyse various ethical codes in corporate governance
- **4.** Student will be able to Analyse the Employees conditions and Business Ethics



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Business Ethics)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	The Nature of Morality	3	2	2
	Definition of Business Ethics			
	Importance of Business Ethics			
	 Organizational and societal level of Business Ethics 			
Week 02	Moral v/s non moral standards	3	2	2
	Etiquettes, law and religion			
Week 03	The theory of ethical relativism	3	2	2
	Conscience and limits of conscience			
	Code of ethics			



Week 04	Normative Theories of Ethics	3	2	2
	Introduction to consequentialist theory			
	Egoism and problems with egoism			
	 Utilitarianism and problems with utilitarianism. 			
Week 05	Non consequentialist theory	3	2	2
	 Rights principles, theory of distributive justice, ethics of care and virtue ethics. 			
Week 06	Corporations	3	2	2
	Introduction to corporate moral responsibility			
	Corporate Social Responsibility (CSR)			
	 Two views about corporate social responsibility. 			
	 Narrow View. 			
	o Broader View			
Week 07	Should corporate responsibility be broadened	3	2	2
	 The invisible hand argument. 			
	 The hand of government argument. 			
	 The inept custodian argument. 			
	 Institutionalizing ethics within the organization 			
Week 08	Corporate responsibility towards consumers	3	2	2
	Consumer Rights			
Week 09	Corporate responsibility in advertising	3	2	2
	 Arguments for justification and against of advertisements 			
	Deceptive techniques in advertisements			
	o Ambiguity			
	 Conceal facts 			
	 Exaggeration 			
	Corporate responsibility towards product safety			



Week 10	Employees expectations	3	2	2
	Employers expectations			
	Employee employer relationship			
	• Employees rights			
	o Fair wages			
	 Safe working environment 			
	 The right not to be terminated without just cause. 			
Week 11	The right to privacy	3	2	2
	The right to work place health and safety			
	The right to organize and strike			
Week 12	The meaning of job discrimination	3	2	2
	Different forms of job discrimination			
Week 13	Laws affecting job discrimination	3	2	2
	Affirmative action the moral issues			
Week 14	CSR about Environment	3	2	2
	Introduction to environment			
	Major environmental pollution			
Week 15	Toxic air pollution its sources and effects	3	2	2
	Water pollution its sources and effects			
Week 16	Land pollution its sources and effects	3	2	2
	Environmental Laws			
	Ethics of Ecology			

Main Reference:

1. Shaw, W. H., & Barry, V. (2015). Moral issues in business. Cengage Learning.

Supportive Reference:

1. DesJardins, J. R., & DesJardins, J. R. (2009). *An introduction to Business Ethics*. New York: McGraw-Hill Higher Education.



2. Course syllabuses of professional subjects

Syllabuses and course policy of (Financial Accounting)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0217
Credit Hours	3
Subject category	Professional
Pre-requisite	Principles of Accounting
Semester	2 nd

COURSE DESCRIPTION

This course presents the underlined framework and concepts of Financial Accounting in the context of how accounting fits into the overall business environments of contemporary society. Financial Accounting is the basic means of recording and reporting financial information in a business, students will learn how accounting functions as an information development and communication system that supports economic decisions making and provides value to entities and society. Students will discover the uses and limitations of financial statements and related information and apply analytical tools in making both business and financial decisions. Topics include those related to corporate financial position, operating results, cash flow, and financial strength. Students will study the basic accounting system and will be shown how the various accounting alternatives for recording financial transactions impact on the usefulness of the information provided for decision making. During coverage of relevant topics reference will be made to recent lapses and ethical reporting and the resulting impact on the financial markets and society.

COURSE LEARNING OBJECTIVES

The specific objectives for student learning under this broad goal are:

- 1. Understanding financial accounting statements.
- 2. To enable the student to prepare bank reconciliation statement.
- **3.** To enable the students to understand accounting concepts.
- **4.** To enable the students to keep and maintain the accounts of different form of businesses.
- 5. To enable the students to learn about adjustment in financial statements



COURSE LEARNING OUTCOMES

At the end of the course and having completed the essential reading and activities students should be able to:

- 1. The formation of companies and important financial statements (balance sheet, income statement/profit and loss account, cash flow statement, statement of owner equity) of Public Limited companies.
- **2.** Exposer about company annual report and notes to the accounts.
- **3.** The accounting for partnership and Limited liability company.
- **4.** The accounting for Sole proprietorship.
- **5.** To explain bank reconciliation statement and how to prepare BRS.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Financial Accounting)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Bank reconciliation statement	3	2	2
	• Definition			
	• purpose			
	 cash book and pass book balances 			
	 preparation of bank reconciliation statement 			
Week 02	Financial statements	3	2	2
	• Financial statements (Definition)			
	Need for financial statements			
	Kinds of financial statements			
Week 03	Financial statements	3	2	2
	Income statement			
	Balance sheet			
	Statement of changes in equity			
	Cash flow statement			
Week 04	Adjustments	3	2	2
	Meaning and Definition			
	Kinds of adjustment			
	Outstanding expenses			
	Prepaid expenses			
Week 05	Adjustments	3	2	2
	Accrued income			
	Unearned income			
	Adjusting journal entries			
	Income statement and balance sheet			
Week 06	Worksheet	3	2	2
	Meaning and definition			
	Need and purpose and form			



Week 07	Worksheet	3	2	2
	Adjustment and worksheet			
	Closing entries			
	Post-closing trail balance			
Week 08	Accounting for Sole Proprietorship	3	2	2
	Sole Proprietorship accounts			
	Sole Proprietor balances			
	Sole Proprietor Income Statement			
	Sole Proprietor Balance Sheet			
Week 09	Accounting for partnership	3	2	2
	What is partnership			
	Definition of partnership			
	Objectives of partnership			
	Agreement of partnership			
Week 10	Accounting for partnership	3	2	2
	Partner's Capital Account			
	Partner's Current Account			
	Accounts of Partnership			
	Balances of partnership			
	Financial statements of partnership			
Week 11	Accounting for partnership	3	2	2
	Profit appropriation			
	Profit entries			
	Interest accounting for partnership			
	• Interest entries			
Week 12	Accounting for partnership	3	2	2
	• Salaries of partners'			
	• Entries for partners' salaries			
	Preparing Income Statement of partnership			
	Preparing Balance Sheet of partnership			



Week 13	Accounting Concepts	3	2	2
	Accrual Concept			
	Matching Concept			
	Money Concept			
	Accounting Period Concept			
	Going Concern Concept			
Week 14	Introduction to LLC	3	2	2
	What is an LLC			
	Legal position of LLC			
Week 15	Introduction to LLC	3	2	2
	• What is share			
	 Ordinary shares 			
	 Preference shares 			
Week 16	Introduction to LLC	3	2	2
	Format of Financial Statement for LLC			
	Preparing Accounts of LLC			
D. 6	 Preparing Income Statement and Balance Sheet of the LLC 			

Main Reference:

1. Ghani, M. A. (2007). Part I and Part II for Intermediate: Principles of Accounting.

Supportive Reference:

1. Meigs, W.B.M., &Robert, F. (1983). Financial Accounting/Walter B. Meigs, Robert F. Meigs (No. 657.48 M454.).



Syllabuses and course policy of (Business Mathematics)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0218
Credit Hours	3
Subject category	Professional
Pre-requisite	Algebra
Semester	2 nd

COURSE DESCRIPTION

In the business world, everyone—employees and managers alike—needs knowledge of and skill in Business Mathematics. While computers and calculators are used for many calculations, it is important to understand the concepts behind mechanical computations. The purpose of this Business Mathematics course is to increase your math knowledge and skill as it applies to many aspects of business and to help make you a more valuable player in the business arena.

COURSE LEARNING OBJECTIVE:

The topics include percent, taxes, commission, discount, markup, markdown, interest, sequences and series, logarithm and function.

COURSE LEARNING OUTCOME:

By studying this subject and completing all assignments, you will be able to:

understanding of basic marketing mathematics by solving relevant problems, including percentage, taxes, commissions, trade discounts, cash discounting, sequences and markup and markdown calculations. apply the principles of simple interest to solve relevant problems in financial applications such as simple-interest-based loans.

1-1 Percent Equivalents

- 1. Change percent to fraction, decimal and whole number.
- 2. Change fraction, decimal and whole number to percent.

1-2 Solving Percentage Problems

- 1. Identify the rate, base, and portion in percent problems.
- 2. Use the percentage formula to find the unknown value when two values are known.

1-3 Increases and Decreases

- 1. Find the amount of increase or decrease in percent problems.
- 2. Find the new amount directly in percent problems.
- 3. Find the rate in increase or decrease problems.



2-1 Tax and commission

- 1. Find the amount of tax and net salary.
- 2. Find the amount of commission and Net pay.

3-1 Single trade discounts

- 1. Find the trade discount using a single trade discount rate; find the net price using the trade discount.
- 2. Find the net price using the complement of the single trade discount rate.

3-2 Trade discount series

1. Find the net price and trade discount applying a trade discount series and using the net decimal equivalent.

3-3 Cash discounts

1. Find the cash discount and the net amount using ordinary dating terms.

4-1 Markup based on cost

- **1.** Find the cost, markup, or selling price when any two of the three are known.
- **2.** Find the cost, markup, selling price, or percent of markup when the percent of markup is based on the cost.

4-2 Markup Based on Selling Price and Markup Comparisons

- **1.** Find the cost, markup, selling price, or percent of markup when the percent of markup is based on the selling price.
- 2. Compare the markup based on the cost with the markup based on the selling price.

4-3 Markdown

1. Find the amount of markdown, the reduced (new) price, and the percent of markdown.

5-1 The simple interest

- **1.** Find simple interest using the simple interest formula.
- 2. Find the maturity value of a loan.
- **3.** Find the principal, rate, or time using the simple interest formula.

5-2 The compound interest

- **1.** Compute future values from formulas.
- **2.** Compute present values from formulas.
- **3.** Compute rate in compounding interest from formulas.
- **4.** Compute total number of compounding periods from formulas.



6-1 sequences

- 1. Definition of Sequence.
- 2. Types of Sequence.

6-2 Arithmetic sequences

- 1. Definition of Arithmetic Sequence.
- 2. General term of Arithmetic Sequence.
- 3. Sigma notation.

6-3 Arithmetic Series

1. Sum of the first n terms.

6-4 Applied problems

1. Applied problems of Arithmetic sequence and Series.

6-5 Geometric sequences

- 1. Definition of Geometric Sequence.
- 2. General term of Geometric Sequence.

6-6 Geometric Series

- 1. Sum of the first n terms.
- 2. Infinite Sum of a Geometric sequence.

6-7 Applied problems

1. Applied problems of Geometric sequence and Series.

7-1 Logarithm

- 1. understand the law of logarithm.
- 2. understand how to use logarithm.

8-1 Function

- 1. understand the function and kinds of function.
- 2. understand the application of function in business.

TEACHING METHODOLOGY

There are two methods used:

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Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.



STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Business Mathematics)

Number of Weeks	Course Contents	Number of credit per weeks	Theriacal	Practical
Week 01	Percent	3	2	2
	Percent equivalents			
	Solving percentage problems			
Week 02	Percent	3	2	2
	 Solving percentage problems 			
	 Increases and decreases 			
Week 03	Taxes and Commission	3	2	2
Week 04	Discount	3	2	2
	Single trade discount			
Week 05	Check of assignment and first quiz	3	2	2
Week 06	Discount	3	2	2
	Trade discount series			
	Cash discount			
Week 07	Mark up or profit on cost and Markdown	3	2	2
	Markup based on cost			
	 Markup based on selling price 			
Week 08	Mark up or profit on cost and Markdown	3	2	2
	Markup comparisons			
	Markdown			
Week 09	Interest	3	2	2
	Simple interest			



Week 10	Interest	3	2	2
	Compound interest			
Week 11	Sequences and Series	3	2	2
	Sequences			
	Arithmetic Sequences			
	Arithmetic mean			
	Arithmetic series			
	Applied problems			
Week 12	Check of assignment and second quiz	3	2	2
Week 13	Sequences and Series	3	2	2
	Geometric Sequences			
	Geometric series			
	Geometric mean			
	Applied problems			
Week 14	Logarithms	3	2	2
	Laws of logarithm			
	Uses of logarithm			
Week 15	Function	3	2	2
	 Functions and its types 			
	Domain and range of function			
	Composition of functions			
	 Symmetry (symmetric about x-axes and y-axes) 			
	Even functions			
	Odd functions			
	Vertical line test			
	Horizontal line test			
Week 16	Function	3	2	2
	 Application of function in business. 			

Main Reference:

CONTEMPORARAY BUSINESS MATHEMATICS, Detiz & Southam, (15th Edition).

Supportive Reference:

- 1. MATHEMATICS OF MONEY, Timothy J. Biehler.
- 2. MATHMATICS FOR ECONOMISTS, Taro Yamane.
- 3. GANJINA RYZAI, Enineer Hanifullah Hakimi, Qurtuba Publication, 4th Edition.



Syllabuses and course policy of (Cost Accounting)

University	Rana	
Faculty	Economics	
Department	BFM	
Course code	EC.FM.0319	
Credit Hours	3	
Subject category	Professional	
Pre-requisite	Financial Accounting	
Semester	3 rd	

COURSE DESCRIPTION

This course of cost accounting deals with planning and controlling. The planning function is essentially a decision-making process and controlling deals with management task of organization. The connecting link between the originating planning function and the terminating control function is the cost accounting information system, rightly termed as a tool of management that permits effective communication, continuous feedback, responsibility accounting and managerial flexibility. This course will help the students to perform well and succeed at any level of management in both problem identification and problem solving.

COURSE LEARNING OBJECTIVES

The specific objectives for student learning under this broad goal are:

- 1. Students will understand with basic concepts of the element of cost
- **2.** Students will be able to Calculate cost of goods statement and cost of goods manufacturing statement.
- **3.** To know the management in decision making and determination of break-even point.
- **4.** To discuss different inventory costing method and techniques
- 5. To enhance their ability while making plan and cost control decisions.

COURSE LEARNING OUTCOMES

At the end of the course and having completed the essential reading and activities students should be able to:

- 1. The importance of Cost Accounting as a first step in the Manufacturing process.
- 2. Cost Accounting and explain its purpose within an organization.
- 3. The steps involved in the Accumulation of Total Cost in different departments.
- **4.** Financial accounting and Cost Accounting.
- **5.** Cost data for the decision making of the higher management.
- **6.** Product costing preparation and process costing analysis.
- **7.** Cost of production and cost of goods sold statements for onward reporting to financial statements.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks		
Mid-Term	30 Marks		
Class Participation & Attendance	10 Marks		
Assignments, Presentation & Quiz	10 Marks		
Final-Term	50 Marks		

Syllabuses of (Cost Accounting)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Planning, Controlling, Organizing	3	2	2
	 The Organization Chart 			
	 Definition and concept of cost, Cost object, Cost elements, Sources and uses of cost data 1 			
	 Cost accounting v/s financial accounting, 			
Week 02	Nature of cost accounting	3	2	2
	 Scope of cost accounting 			
	 (Costing department and its relationship with Other departments) 			
	 Role of cost accounting in a management information system, Uses of cost data. 			



Week 03	Manufacturing cost, direct material, direct Labor, Manufacturing Overhead, Prime Cost,	3	2	2
	 Conversion Cost, Non-Manufacturing Cost, Product Cost and period Cost 			
Week 04	specific identification costing method	3	2	2
	FIFO costing method			
Week 05	LIFO costing method	3	2	2
	Average costing method			
Week 06	preparation of cost of manufactured statement	3	2	2
	 preparation of cost goods sold statement 			
Week 07	preparation of income statement	3	2	2
	 preparation of balance sheet 			
Week 08	Fundamentals of Cost Accounting Information System, Chart of Accounts	3	2	2
	 Data Processing by means of the Journal Voucher Control System 			
Week 09	The Manufacturing Cost Accounting Cycle, Control Account, Subsidiary Ledger or record	3	2	2
	 General Office, Factory Office Records, Electronic Data Processing 			
Week 10	Cost Systems Actual or Standard	3	2	2
	 The Job Order Cost Procedure, The Process Cost procedure 			
	 Job Order Cost Accumulation Procedures, Job Order Cost Sheets 			
	Cost Accounting Procedures for Materials, Cost Accounting procedures for Labor			
Week 11	Cost Accounting Procedures for Factory Overhead, Estimated Factory Overhead, Applied	3	2	2
	 Factory overhead, accounting procedure for completed products and sold 			
Week 12	Characteristics and Procedures of Process Costing, Costing by departments	3	2	2
	 Product Flow, Sequential Product flow, Selective Product flow 			
	 Procedures for Materials, Labor, and Factory Overhead Costs, Materials Costs, Labor Costs, 			
	Factory overhead costs			



Week 13	The Cost of Production Report, Quantity Schedule, Cost Charged to department, Cost Accounted for as follows, Equivalent Production, Unit Costs, Units Lost in the first department, Units Lost in Department Subsequent to the first, Timing of Lost Units, Normal vs. Abnormal Loss of Units, Combined Cost of production Reports	3	2	2
Week 14	 Difficulties in Costing By-Product and Joint Products, Joint Products and Cost defined, By- Products defined Nature of By-Products, Methods of Costing By-Products, Recognition of Gross Revenue, 	3	2	2
Week 15	 Recognition of Net Revenue, Replacement Cost Method, Market Value Method. Characteristics of Joint Products and Cost, Methods of Allocating the Joint Production Cost. 	3	2	2
Week 16	 Market or Sales Value Method, Quantitative Unit Method, Average Unit Cost Method, Weighted average method 	3	2	2

Main Reference:

1. Usry, M. F., Hammer, L. H., & Carter, W. K. (1991). *Cost accounting: planning and Control*. College Division, South-Western Publishing Company.

Supportive Reference:

1. Horngren, C. T. (2009). Cost accounting: A managerial emphasis, 13/e. Pearson Education India.



Syllabuses and course policy of (Network and Data Communication)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0320
Credit Hours	2
Subject category	Professional
Pre-requisite	Introduction to Information Technology
Semester	3 ^{rh}

COURSE DESCRIPTION

This course focuses on the fundamentals of data communication networks. One goal is to give some insight into the rationale of why networks are structured the way they are today and to understand the issues facing the designers of next-generation data networks.

Much of the course focuses on network algorithms and their performance. Students are expected to have a strong mathematical background and an understanding of probability theory.

COURSE LEARNING OBJECTIVE

- 1. Efficient Data Transmission: The objective of network and data communication is to ensure efficient and reliable transmission of data across different devices and networks. This involves optimizing data transfer rates, minimizing latency, and maximizing network performance.
- 2. Secure Data Exchange: Another objective is to establish secure communication channels to protect data from unauthorized access, interception, or manipulation. This includes implementing encryption, authentication, and access control mechanisms to ensure data confidentiality and integrity.
- **3.** Seamless Network Integration: Network and data communication aims to seamlessly integrate different networks and devices, enabling them to communicate and share information efficiently. This involves configuring network protocols, addressing schemes, and routing strategies to ensure interoperability and smooth data flow.
- **4.** Scalability and Flexibility: Network and data communication objectives also focus on designing systems that can scale and adapt to changing requirements. This involves building networks that can handle increasing data traffic, support new technologies, and accommodate future expansion without compromising performance or security.
- 5. Effective Network Management: Lastly, the objective is to facilitate effective network management and monitoring. This includes implementing network management tools, protocols, and practices to monitor network performance, troubleshoot issues, and ensure optimal utilization of network resources. Additionally, it involves maintaining documentation and implementing policies to govern network usage and administration.



COURSE LEARNING OUTCOME

Successful Network & Data Communication students will be able to:

- 1. Learn about Computer Networks.
- 2. Will learn different Model for data communication.
- 3. Understand and implement concept for Local area network design.
- **4.** Learn the basic requirement for the Network design.
- 5. Understand and analyse the different line coding schemes and implement the best one.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Network & Data Communication)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Introduction	2	1	2
	 Overview of computer networks 			
	 Network and its Advantages 			
	 Network Administration vs system administration 			



Week 02	Topologies	2	1	2
	• Mesh			
	• Star			
	• Tree			
	• bus			
	• Ring			
	Hybrid			
	Advantages and disadvantages			
Week 03	 Domain based and workgroup Network with Advantages and disadvantages. 	2	1	2
	 Transmission modes 			
	 Categories of Networks 			
	 Key Terms & Concepts 			
	• LAN, MAN AND WAN			
Week 04	Transmission Media	2	1	2
	Twisted pair cable			
	Coaxial cable			
	Fiber optic cable			
	 Protocols 			
Week 05	The OSI Model	2	1	2
	 Physical layer 			
	 Data link layer 			
	Network layer			
Week 06	The OSI Model	2	1	2
	Transport Layer			
	 Session layer 			
	 Presentation layer 			
	Application layer			
Week 07	TCP/IP Protocol suite.	2	1	2
	• Connecting (Networking) devices.			
Week 08	• IP addressing (ipv4)	2	1	2
Week 09	Data communication:	2	1	2
	 Definition and History 			
	Data communication key terminology			



Week 10	Signals	2	1	2
	Types of signal			
	• ANALOG			
	• DIGITAL			
Week 11	Periodic and non-periodic signals	2	1	2
	Sine Waves and its characteristics			
Week 12	Amplitude, phase and period/Frequency	2	1	2
	Bit rate and bit interval			
Week 13	NY Quest and Shannon Formulas and Examples	2	1	2
	• What is line coding?			
	Characteristics of line coding			
Week 14	Pulse rate versus bit Rate	2	1	2
	DC components			
	Self-Synchronization			
Week 15	Unipolar Line Coding Scheme	2	1	2
	Polar Line Coding Schemes:			
	NRZ, RZ, Manchester and differential Manchester Examples			
Week 16	Bi-Polar Line Coding Scheme	2	1	2
	AMI, Psuedoternary.			
	• Examples			

Reference Book:

Main Reference:

1. Forouzan, B. A. (2013). Data Communications and Networking (5th ed.). McGraw Hill.

Supportive Reference:

1. Widjaja, A. L.-G. Communication Networks: Fundamental Concepts and Key Architectures (International Edition). Tata McGraw-Hill.



Syllabuses and course policy of (Human Resource Management)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0321
Credit Hours	3
Subject category	Professional
Pre-requisite	Principles of Management
Semester	3 rd

COURSE DESCRIPTION

The course provides an introduction to the management of the Human Resources at organizational level. Human Resources Management is viewed as an integral part of the basic management process and the orientation of the course is toward developing managerial skills useful in establishing organizational personnel policy. Specific topics include the role of human resources in the management process, human resources planning and forecasting, job analysis, recruitment and selection, human resources development, compensation and evaluation.

COURSE LEARNING OBJECTIVES

- **1.** To enable the students to understand the HR Management and system at various levels in general and in certain specific industries or organizations.
- **2.** To help the students focus on and analyses the issues and strategies required to select and develop manpower resources
- 3. To develop relevant skills necessary for application in HR related issues
- **4.** To Enable the students to integrate the understanding of various HR concepts along with the domain concept in order to take correct business decisions

COURSE LEARNING OUTCOMES

On completion of this course, the students will be able

- 1. To develop the understanding of the concept of Human Resource Management and to understand its relevance in organizations.
- **2.** To develop necessary skill set for application of various HR issues.
- **3.** To analyse the strategic issues and strategies required to select and develop manpower resources.
- **4.** To integrate the knowledge of HR concepts to take correct business decisions.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Human Resource Management)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	• Introduction (General + Course)	3	2	2
	 Definitions of HRM 			
	Historical background			
	• Why do we need HRM (The need for HRM)?			
	• Responsibilities of HR manager			
Week 02	Four basic functions of HRM	3	2	2
	 Staffing 			
	 Training and development 			
	 Motivation 			
	 Maintenance 			



Week 03	Recruiting	3	2	2
	Definitions of recruiting			
	Goals of recruiting			
	Constraints of recruiting			
	Image of the organization			
	 Attractiveness of the job 			
	 Labor market influence 			
Week 04	Sources of recruitment	3	2	2
	Definition of internal recruitment			
	internal recruiting sources			
	 Promotion from with in 			
	 Job posting 			
	 Employee reference/recommendations 			
	Advantages of internal recruiting			
	 Advantages of internal recruiting 			
	Advantages of external rectuting			
Week 05	External recruiting and sources of external	3	2	2
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	recruiting		_	_
	 High schools and vocational schools 			
	 Colleges and universities 			
	 Competitors and other firms 			
	 Military personnel 			
	 Unemployed 			
	 Older individuals 			
	External recruiting methods			
	Advertising and sources of job			
	advertisement			
	Example of job advertisement			
	Employment agencies and its types			
	o Special events			
	InternshipExecutive search firms			
	Cyber recruiting			
	Alternatives to recruitment			
	o Outsourcing			
	 Contingent workers 			
	 Employee leasing 			
	o Overtime			



Week 06	Fundamentals of Selection	3	2	2
	Definition and meaning of selection			
	• Selection process (8 steps)			
	• Step 1 ^{st:} Initial screening interview			
	• Step 2 ^{nd:} Completing application forms			
	 Legal consideration in filling form 			
	• Step 3 ^{rd:} Employment test			
	 Written test 			
	 Performance simulation test 			
	 Assessment canters 			
	 Cognitive ability test 			
	 Psychomotor test 			
	 Job knowledge test 			
	 Work sample test 			
	 Personality test 			
	 Drug and alcohol test 			
	 Genetic testing 			
Week 07	Step 4 th comprehensive job interview	3	2	2
	 Contents of interview 			
	o Types of interview			
	Step 5 th Background investigation			
	• Step 6 th conditional job offer			
	• Step 7 th medical and physical examination			
	• Step 8 th permanent job offer			
Week 08	Training and Development	3	2	2
	Definition of training and development			
	What is orientation			
	Socialization			
	Stages of socialization			
	Challenges in training			
	Indicators of need for training			



	Training needs analysis			
Week 09		3	2	2
	Organizational analysis Task analysis			
	Task analysis			
	o Person analysis			
	Types of training			
	On the job training			
	 Job rotation 			
	o Internship			
	 Apprenticeship 			
	 Self-directed learning 			
	 Understudy assignment 			
	Advantages of OJT			
	Off the job training			
	 Classroom lecturers 			
	 Films and videos 			
	 Simulation exercises 			
	 Vestibule training 			
	Employees development Methods			
	 Job rotation 			
	 Job enrichment 			
	 Assistant to position 			
	 Lecture courses 			
	 Simulations 			
	 Outdoor training 			
	Performance appraisal			
Week 10	Definition of performance management	3	2	2
	Two main use of performance appraisal			
	Why to evaluate employees			
	 Process of performance appraisal 			
	 Establishing performance goals 			
	 Communicate the standards 			
	 Measuring actual performance 			
	 Comparing actual performance with standards 			
	 Performance review 			
	 Making corrective action 			
	•			•



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Week 11	Performance appraisal methods	3	2	2
	 Absolute standards of measurement 			
	 Relative standards of measurement 			
	Time wise performance appraisal			
	Who should do appraisal			
	 Problems in performance appraisal 			
Week 12	Establishing Rewards and pay plans	3	2	2
	• Definition			
	Intrinsic reward			
Week 13	Extrinsic reward	3	2	2
Week 14	Establishing pay rates	3	2	2
Week 15	Human resource planning and job analysis	3	2	2
	Definition of HRP			
	Linking organization strategy to human resource planning			
	Job analysis			
	Job analysis methods			
Week 16	Job description	3	2	2
	Job specification			
	Information of job analysis			
l .				

Main Reference:

1. DeCenzo, D. A., Robbins, S. P., & Verhulst, S. L. (2016). *Fundamentals of Human Resource Management*. John Wiley & Sons.

Supportive Reference:

- 1. Wright, P.M., Gardner, T.M. and Moynihan, L.M. (2003), "The impact of HR practices on the performance of business units," Human Resource Management.
- 2. Yoon, J.& Thye, S. (2002). A dual process model of organizational commitment: job satisfaction and organizational support. Work and Occupations.



Syllabuses and course policy of (Macroeconomics)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0322
Credit Hours	3
Subject category	Basic
Pre-requisite	Microeconomics
Semester	3 rd

COURSE DESCRIPTION

This course is designed to introduce classic macroeconomics issues such as growth, inflation, unemployment, interest rates, exchange rates, technological progress and budget deficits. The course will provide a unified framework to address these issues and to study the impact of different policies such as monetary and fiscal policies, on the aggregate behavior of individuals. These analytical tools will be used to understand the recent experience of the United States and other countries and to address hot current policy initiatives affect their macroeconomic performance.

COURSE LEARNING OBJECTIVES

- 1. This course has been designed for the senior undergraduate students. The main goal of the course is to improve their analytical abilities and using the available quantitative tools to further clarify their understanding of macroeconomic ideas.
- **2.** To comprehend the actual economic issues, inflation, unemployment, instability, deficit, debt of which the **developing** countries are confronted at present.
- **3.** Macroeconomic helps in decision making in order to achieve desired economic goals. It enhances the capability of participants to understand the prevailing economic and business policy.

COURSE LEARNING OUTCOMES

After completing the course students will be used to with:

- 1. To become accustomed to and comfortable with economic jargon.
- **2.** To gain knowledge of the analytical strategy economists use to tackle the issue of scarcity.
- **3.** To develop an intuitive grasp of macroeconomic theory and use.
- **4.** To improve critical thinking abilities by analysing current economic issues.
- **5.** To establish the foundation for the future careers in business, politics, academia, or other fields.
- **6.** To nurture an awareness of economics in the world around us.
- 7. To understand how economists, use economic models.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Macroeconomics)

Number of Week	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Introduction to Macroeconomics	3	3	0
	What is Macroeconomics?			
	Nature of Macroeconomics			
	Importance of Macroeconomics			
	Difference between Microeconomics and Macroeconomics			
	Major economics issue of Macroeconomics			
	Scope of Macroeconomics			



Week 02	National income and Accounting	3	3	0
	Introduction to National income concept			
	Definition of national income			
	 Marshall definition 			
	 Pigou definition 			
	 Modern definition 			
	 Concepts of national income 			
	o GNP			
	o GDP			
	o NNP			
	o PI			
	o DPI			
	o PCI			
	Measurement of national income			
	 Output method 			
	 Income method (Cost factor approach) 			
	 Expenditure method 			
	Difficulties in measuring national income			
	National income importance for economics analysis			
	Circular flow of income			
Week 03	Consumption and Saving	3	3	0
	Meaning and concept of consumption.			
	Consumption Function or propensity to consume.			
	Concept of Saving.			
	Motives for Saving.			
	Subjective consideration and			
	Objective consideration.			
	 Saving function or propensity to save 			
	Keynesian Psychological Law of Consumption			
	Determinants of Consumption Function.			



Week 04	Investment Function	3	3	0
	 Concept of investment 			
	 Induced investment 			
	 Autonomous investment 			
	 Determinants of investment 			
	 Short run investment 			
	 Long run investment 			
	 Investment multiplier 			
	 Assumption of multiplier 			
	 Leakages of multiplier 			
Week 05		3	3	0
	What is unemployment? condition of unemployment			
	Types of unemployment			
	 Cyclical unemployment 			
	 Technological unemployment 			
	 Structural unemployment 			
	 Seasonal unemployment 			
	 Frictional unemployment 			
	Meaning of full unemployment			
	Classical view of unemployment			
	Keynesian view of unemployment			
	Causes of unemployment			
	How to reduce unemployment			
	Reason of unemployment in under develop nation			
Week 06	Inflation Theory	3	3	0
	Introduction to inflation & Deflation			
	Types of inflation			
	 Creeping inflation 			
	 Walking inflation 			
	 Running inflation 			
	 Hyper inflation 			



Week 07	Causes of inflation	3	3	0
	Demand pull inflation			
	Cost push inflation			
	The relationship between inflation and unemployment			
Week 08	Phillips curve analysis	3	3	0
	Keynes view of inflation			
	Classical view of inflation			
	 How to control inflation and deflation based on monetary policy? 			
Week 09	Macro Economics Policies	3	3	0
	What is Public Revenue and Expenditure?			
	Sources of public revenue			
	o Tax based Revenue.			
	 Non tax base Revenue. 			
	• What is tax? Types of tax			
	 Direct tax 			
	Indirect tax			
Week 10	Cannon of taxation system	3	3	0
	Non Tax Sources of Revenue			
	Public expenditure types			
	o Development expenditure			
	 Non development expenditure 			
Week 11	Public Budget	3	3	0
	o Equal budget			
	o Surplus budget			
	o Deficit budget			
	 National budget of Afghanistan 			
	(Current year)			



Week 12	Balance of Payment (BoP)	3	3	0
	• What is Balance of payment?			
	Accounts of BoP			
	 Current account 			
	 Capital account 			
	o Reserve account			
Week 13	Types of BoP	3	3	0
	o Favourable BoP			
	 Non favourable BoP 			
	Causes of disequilibrium			
	How to reduce deficit BoP			
Week 14	Business cycle	3	3	0
	What is business cycle?			
	 Types of business cycle 			
Week 15	Phases of business cycle	3	3	0
	 Recession 			
	 Depression 			
	 Recovery 			
	o peak			
	Causes of business cycle			
Week 16	Keynesian theory of trade cycle	3	3	0
	Samuelson model of trade cycle			
	Modern trade cycle theories and application			
References				

Main Reference:

Samuelson, P. A., & Nordhaus, W. D. (2001). Microeconomics. NY: McGraw Hill

Supportive Reference:

1. Gans, J., King, S., Stonecash, R., & Mankiw, N. G. (2011). *Principles of economics*. Cengage Learning.



Syllabuses and course policy of (Inferential Statistics)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0423
Credit Hours	3
Subject category	Professional
Pre-requisite	Descriptive statistics
Semester	5 th

COURSE DESCRIPTION

This course introduces students to qualitative and quantitative concepts and techniques that can be utilized to analyze organizational performances and make managerial decisions. The course addresses the kinds of problems that can be tackled both qualitatively and quantitatively, the methods for doing so, and the difficulties involved in gathering the relevant data. The emphasis of this course is on techniques that can be applied in diverse industries and functional areas including finance, operations, accounting, human resources and marketing. After taking this course, students will gain an understanding of collecting, analyzing and interpreting the data and research methodologies and apply modern analytical tools in managerial decision making.

COURSE LEARNING OBJECTIVES

- 1. To enable the students to understand the estimation.
- 2. To help the students focus on probability and non-probability sampling.
- **3.** To develop relevant skills necessary for the application of probability in general.
- **4.** To enable the students to integrate the understanding of hypothesis testing.

COURSE LEARNING OUTCOMES

On completion of this course, the students will be able

- **1.** To understand sampling and sampling distribution of mean.
- **2.** To collect and analyze the data relevant to managerial decisions.
- **3.** To know the procedure of hypothesis testing.
- **4.** To calculate, interpret and communicate the correlation coefficient and simple regression.
- **5.** To find out probability of different event in the business.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Inferential Statistics)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Introduction to Inferential statistics	3	2	2
	 Basic terminology in Probability 			
	 types of Probability 			
Week 02	• Sampling	3	2	2
	 Types of sampling 			
	 Probability sampling 			
	 Non probability sampling 			



Week 03	Sampling Distributions	3	2	2
,, сси об	 Random and Nonrandom sampling 			_
	All possible random samples			
	Sampling with and without Replacement			
	 Selecting a Sample Random Sample 			
	Sampling distribution of a Statistics			
Week 04	 Sampling distribution of Mean 	3	2	2
	 Sampling an Non Sampling Errors 			
	 Sampling from Normal Populations 			
	• Sampling from Non-Normal Populations			
	 Relationship between Sample size and Standard Error. 			
	 Sampling Distribution of Sampling proportion. 			
Week 05	Introduction to Estimation	3	2	2
	 Types of Estimates 			
	 Criteria of a good Estimator 			
	Method of Maximum Likelihood (ML)			
	Point Estimates			
	 Interval Estimates 			
Week 06	Introduction to Testing Hypotheses	3	2	2
	 Procedure in Hypothesis Testing 			
	 Two Types of Errors in Hypothesis Testing 			
	 Tails of a Test 			
	 Hypothesis Test about a Population Mean: Large Samples 			
	• The Power of Statistical Test			
	 Hypothesis Test about a Population Mean: Small Samples 			
Week 07	Hypothesis Test Concerning the proportion	3	2	2
	 Hypothesis Test Concerning the Differences between two population Means 			



Week 08	 Hypothesis Tests of Differences between Two proportions F-test for Differences in Two Variances The P-Value of a Test 	3	2	2
Week 09	 Confidence Interval for Mean Confidence Interval for the Difference between two Means 	3	2	2
Week 10	 Confidence Interval for Proportion Confidence Interval for the Difference between two Proportions 	3	2	2
Week 11	 Introduction to hypothesis Steps in Hypothesis Testificaiton of single variance by chi-square 	3	2	2
Week 12	Hypothesis Testing –by (Z) distribution?Hypothesis Testification about Mean	3	2	2
Week 13	Hypothesis Testification about Difference between two Means	3	2	2
Week 14	ProportionDifference between two Proportions	3	2	2
Week 15	RegressionSimple linear regressionMulti-collinearity in Multiple Regression	3	2	2
Week 16	 Introduction to Correlation Concept and Importance of Correlation Types of Correlation 	3	2	2

Main Reference:

1. Business Statistics By C Beri, 3rd Edition.

Supportive Reference:

1. Business Statistics By C Beri, 3rd Edition.



Syllabuses and course policy of (Java)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0424
Credit Hours	3
Subject category	Professional
Pre-requisite	
Semester	4 th

COURSE DESCRIPTION

This course is an introduction to Java programming, covering core concepts and syntax. Students will learn to set up their development environment, work with variables and data types, utilize control structures, and understand object-oriented programming principles. Additionally, they will explore arrays, collections, exception handling, file manipulation, GUI programming, networking, and multithreading. Through hands-on exercises and assignments, students will develop practical skills and gain a solid foundation in Java programming, preparing them to create applications, comprehend Java code, and pursue further learning in advanced Java topics.

COURSE LEARNING OBJECTIVE

- 1. Understand the basics of Java programming language and its syntax.
- 2. Learn to use Java's data types, variables, and operators effectively.
- **3.** Gain proficiency in implementing control structures, loops, and decision-making constructs.
- **4.** Develop an understanding of object-oriented programming principles in Java.
- **5.** Learn to create and use classes, objects, and methods.
- **6.** Gain knowledge of handling exceptions and error handling in Java.
- 7. Develop practical skills through hands-on programming exercises and assignments.



COURSE LEARNING OUTCOME

Successful Java students will be able to:

- 1. Understand Java Programming Fundamentals: Students will gain a solid understanding of the core concepts and syntax of the Java programming language. They will be able to write and execute Java programs, demonstrating proficiency in variables, data types, operators, control structures, and object-oriented programming principles.
- 2. Apply Object-Oriented Programming Principles: Students will learn how to apply object-oriented programming (OOP) principles in Java, including encapsulation, inheritance, and polymorphism. They will be able to design and implement classes, create objects, define methods, and utilize inheritance to build modular and reusable code.
- 3. Handle Exceptions and Errors: Students will learn how to effectively handle exceptions and errors in Java programs. They will understand the try-catch block syntax, know different types of exceptions, and be able to handle and throw exceptions appropriately. They will also gain knowledge of handling file-related exceptions and implement error handling strategies in their code.
- **4.** Manipulate Data Structures: Students will gain proficiency in working with data structures in Java, including arrays and collections. They will learn how to declare and manipulate arrays, use Array Lists and Linked Lists to store and manipulate data, and understand the concept of generics for type safety. They will be able to utilize these data structures effectively in their programs.
- **5.** Develop Graphical User Interfaces (GUI): Students will learn the basics of GUI programming in Java using the Swing library. They will be able to create interactive GUI applications, understand the concept of event-driven programming, handle user input, and utilize components, containers, and layouts to design intuitive user interfaces.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Java)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Introduction to Java programming language	3	2	2
	• Setting up the development environment (IDE, JDK)			
	Writing and running a simple Java program			
	• Introduction to Java syntax and conventions			
Week 02	• Variables, data types, and operators	3	2	2
	• Primitive data types in Java (int, double, boolean, etc.)			
	• Reference data types (String, arrays, etc.)			
	 Operators in Java (arithmetic, relational, logical, etc.) 			
Week 03	Control structures	3	2	2
	• Conditional statements (if, if-else, switch)			
	• Looping constructs (for, while, do-while)			
	 Nesting control structures 			
	• Break and continue statements			
Week 04	Object-Oriented Programming (OOP) Principles	3	2	2
	• Introduction to object-oriented programming			
	 Classes and objects in Java 			
	• Encapsulation, inheritance, and polymorphism			
	• Access modifiers (public, private, protected)			
Week 05	Constructors and methods	3	2	2
	Method overloading and overriding			
	 Using static and final keywords 			
	• Introduction to packages and import statements			



Introduction to arrays in Java Single-dimensional and multi-dimensional arrays Array manipulation and traversal Introduction to Java collections framework Week 07 Working with ArrayList, LinkedList, and other collection classes Collection manipulation and traversal Iterators and enhanced for loop Comparators and sorting collections Week 08 Exception Handling Try-catch blocks and exceptions and error handling Try-catch blocks and exception handling syntax Exception types (checked, unchecked, custom) Throwing and catching exceptions Week 09 Finally block and resource management Multi-catch and chained exceptions Custom exception classes Exception propagation and handling best		• Arrays and Collections	3 2	2
Single-dimensional and multi-dimensional arrays Array manipulation and traversal Introduction to Java collections framework Week 07 Working with ArrayList, LinkedList, and other collection classes Collection manipulation and traversal Iterators and enhanced for loop Comparators and sorting collections Week 08 Exception Handling Try-catch blocks and exception handling Try-catch blocks and exception handling syntax Exception types (checked, unchecked, custom) Throwing and catching exceptions Week 09 Finally block and resource management Multi-catch and chained exceptions Custom exception classes		Introduction to arrays in Java		
• Introduction to Java collections framework Week 07 • Working with ArrayList, LinkedList, and other collection classes • Collection manipulation and traversal • Iterators and enhanced for loop • Comparators and sorting collections Week 08 • Exception Handling • Understanding exceptions and error handling • Try-catch blocks and exception handling syntax • Exception types (checked, unchecked, custom) • Throwing and catching exceptions Week 09 • Finally block and resource management • Multi-catch and chained exceptions • Custom exception classes		Single-dimensional and multi-dimensional		
Week 07 • Working with ArrayList, LinkedList, and other collection classes • Collection manipulation and traversal • Iterators and enhanced for loop • Comparators and sorting collections Week 08 • Exception Handling • Understanding exceptions and error handling • Try-catch blocks and exception handling syntax • Exception types (checked, unchecked, custom) • Throwing and catching exceptions Week 09 • Finally block and resource management • Multi-catch and chained exceptions • Custom exception classes		Array manipulation and traversal		
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Iterators and enhanced for loop Comparators and sorting collections Exception Handling Understanding exceptions and error handling Try-catch blocks and exception handling syntax Exception types (checked, unchecked, custom) Throwing and catching exceptions Week 09 Finally block and resource management Multi-catch and chained exceptions Custom exception classes	3	, or	3 2	2
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Week 08 • Exception Handling • Understanding exceptions and error handling • Try-catch blocks and exception handling syntax • Exception types (checked, unchecked, custom) • Throwing and catching exceptions Week 09 • Finally block and resource management • Multi-catch and chained exceptions • Custom exception classes		Iterators and enhanced for loop		
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syntax • Exception types (checked, unchecked, custom) • Throwing and catching exceptions Week 09 • Finally block and resource management • Multi-catch and chained exceptions • Custom exception classes		Understanding exceptions and error handling		
• Throwing and catching exceptions • Finally block and resource management • Multi-catch and chained exceptions • Custom exception classes				
Week 09 • Finally block and resource management • Multi-catch and chained exceptions • Custom exception classes		Exception types (checked, unchecked, custom)		
 Multi-catch and chained exceptions Custom exception classes 		Throwing and catching exceptions		
Custom exception classes	3	• Finally block and resource management	3 2	2
		Multi-catch and chained exceptions		
Exception propagation and handling best		Custom exception classes		
practices				
Week 10 • File Handling 3 2 2	3	10 • File Handling	3 2	2
Reading and writing files in Java		Reading and writing files in Java		
Working with input and output streams		Working with input and output streams		
File handling exceptions and error handling		File handling exceptions and error handling		
File manipulation and directory operations		File manipulation and directory operations		
Week 11 • Introduction to GUI Programming 3 2 2		11 • Introduction to GUI Programming	3 2	2
Introduction to Graphical User Interfaces (GUI)	3	Introduction to Graphical User Interfaces		
Java Swing library for creating GUI applications	3	(001)	l	1
Components, containers, and layouts	3	Java Swing library for creating GUI		



Week 12	Event-driven programming in Java	3	2	2
	Handling GUI events			
	Implementing event listeners and handlers			
	Creating basic GUI applications			
Week 13	Introduction to Networking	3	2	2
	Networking concepts and protocols			
	• Java networking classes (Socket, ServerSocket, etc.)			
	Client-server architecture			
Week 14	Implementing simple client-server communication	3	2	2
	Handling network exceptions			
	 Working with input and output streams in networking 			
	Sending and receiving data over a network			
Week 15	Introduction to Multithreading	3	2	2
	Basics of multithreading in Java			
	Creating and managing threads			
	Synchronization and thread safety			
Week 16	Thread communication and coordination	3	2	2
	Handling common multithreading issues			
	 Overview of advanced topics (Java libraries, frameworks) 			
	Course review and final assessment			
Reference B	ook:			1
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Supportive	Reference:			



Syllabuses and course policy of (Financial Management)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0425
Credit Hours	3
Subject category	Professional
Pre-requisite	Fundemantals of Finance
Semester	4 th

COURSE DESCRIPTION

Designed to develop the financial skills and logical thought processes necessary to understand and discuss financial policy decisions in a global economy. Specific objectives include developing an understanding of the time value of money; and understanding the nature of financial markets, the cost of capital, valuation of stocks and bonds, management of short-term assets, short term and long term financing, capital markets, and multinational financial management.

COURSE LEARNING OBJECTIVES

The specific objectives for student learning under this broad goal are:

- 1. To familiarize the students about Pros and cons of financial planning and analysis.
- **2.** To inculcate the ways and means how to manage the operating financial activities of an organization efficiently and in the most cost-effective manner.
- **3.** To equip the students with the tools and techniques for appraising various investment proposals.
- **4.** To give a fair enough knowledge in respect of assessing risk in the investment undertakings and ways to mitigate the risks up to the maximum level.
- **5.** To find the best possible financing mix to finance the proposed investments.
- **6.** To explore ways other than bank loans for financing capital investments.



COURSE LEARNING OUTCOMES

At the end of the course and having completed the essential reading and activities students should be able to:

- 1. Identify the objective of the firm and the role of managerial finance.
- 2. Outline the implications of the separation of ownership and control
- 3. Apply a variety of time-value-of-money formulae and techniques
- **4.** Discuss the risk-return trade-off and difference between market risk and unique risk
- 5. Discuss the concept of opportunity cost of capital
- **6.** Explain the concept of weighted average cost of capital (WACC)
- **7.** Explain the general concept of valuing financial assets.
- **8.** Explain the characteristics of debt and equity securities.
- **9.** Identify capital budgeting cash-flows and apply a variety of capital budgeting techniques

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Financial Management)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	CHAPTER ONE: INTRODUCTION TO FINANCIAL MANAGEMENT	3	2	2
	 Introduction 			
	 Meaning of Finance 			
	 Definition of Finance 			
	 Types of Finance 			
	Definition of Financial Management			
	Scope of Financial Management			
Week 02	Objectives of Financial Management	3	2	2
	 Profit maximization 			
	 Favourable arguments for profit maximization 			
	 Unfavourable arguments for profit maximization 			
	 Drawbacks of profit maximization 			
	 Wealth maximization 			
Week 03	 Favourable arguments for wealth maximization 	3	2	2
	 Unfavourable arguments for wealth maximization 			
	• Functions of Finance Manager			
	• Importance of Financial Management			
	 Financial planning 			
	 Acquisition of funds 			
	 Proper use of funds 			
	 Financial decision 			
	 Improve profitability 			
	 Increase the value of the firm 			
	 Promoting savings 			



Week 04	CHAPTER TWO: CAPITALIZATION	3	2	2
	Introduction			
	Meaning of Capital			
	• Fixed capital, Definition of fixed capital, Character of fixed capital			
	Working capital			
	• Capitalization, Meaning of capitalization, Definition of capitalization			
	Types of Capitalization			
	Over capitalization			
	Causes of over capitalization			
	Effects of over capitalization			
	Remedies for over capitalization			
Week 05	Under capitalization	3	2	2
	Causes of under capitalization			
	Effects of under capitalization			
	Remedies of under capitalization			
	Watered capitalization			
	Causes of watered capital			
Week 06	CHAPTER THREE: COST OF CAPITAL	3	2	2
	Introduction			
	Meaning of cost of capital			
	• Definitions			
	Assumption of cost of capital			
	Classification of Cost of Capital			
	Explicit and implicit cost			
	Average and marginal cost			
	Historical and future cost			
	Specific and combine cost			



Week 07	Importance of Cost of Capital	3	2	2
	Importance to capital budgeting decision			
	Importance to structure decision			
	 Importance to evolution of financial performance 			
	Importance to other financial decisions			
Week 08	Computation of Cost of Capital	3	2	2
	Measurement of cost of capital			
	Cost of equity			
	Dividend price approach			
	Dividend price plus growth approach			
	Earning price approach			
	Realized yield approach			
Week 09	Cost of debt	3	2	2
	Debt issued at par			
	Debt issued at premium or discount			
	Cost of perpetual debt and redeemable debt			
	Cost of preference share capital			
	Cost of retained earnings			
	Measurement of overall cost of capital			
Week 10	CHAPTER FOUR: THE BASICS OF CAPITAL BUDGETING	3	2	2
	What is capital budgeting?			
	Steps in capital budgeting			
	Projects classifications			
	Capital budgeting decision rules			
	Payback,			
	Discounted payback			
Week 11	Net Present Value (NPV)	3	2	2
	Internal Rate of Return (IRR)			
	Modified Internal Rate of Return (MIRR)			
	Profitability Index			



Week 12	CHAPTER FIVE: WORKING CAPITAL	3	2	2
	 Meaning of working capital (means current assets) 			
	 Concept of working capital (Gross and net working capital) 			
	 Components of working capital (current assets and current liabilities) 			
	• Types of working capital (permanent, temporary and semi-variable working capital)			
	 Need of working capital (daily expenses, salaries and wages, credit obligation and for purchase of raw materials) 			
	Working capital position			
	 Causes and effects of excessive working capital 			
	 Causes and effects of inadequate working capital 			
Week 13	Factors determining working capital requirements (nature of business, business cycle, length of production cycle, production policy etc.)	3	2	2
	 Computation of working capital 			
	Working capital management policy (conservative, moderate and aggressive)			
	Sources of working capital			
	I. Long term (shares, debentures, retained earnings etc.)			
	II. Short term (bank loans and credits, advances, short term instruments etc.)			
	• Determining finance mix (hedging, conservative and aggressive approach)			
Week 14	CHAPTER SIX AND SEVEN: WORKING CAPITAL MANAGEMENT	3	2	2
	Introduction, Meaning and Definition			
	Inventory Management			
	Introduction and Meaning			
	Kinds of inventories			
	Objectives of inventory management			



Week 15	Techniques of inventory management	3	2	2
	Stock level			
	Minimum level			
	Re-order level			
	Maximum level			
	Danger level			
	Average stock level			
	Lead time			
	Safety stock			
	 Economic order quantity (EOQ) 			
	Techniques Based on the Classification of			
	Inventories			
	A-B-C analysis			
	 Aging schedule of inventories 			
	 VED analysis 			
	HML analysis			
	Techniques on the Basis of Records			
	Valuation of inventories			
Week 16	Cash Management	3	2	2
	 Motives for holding cash 			
	Cash management techniques			
	Speedy cash collections			
	 Prompt payment by customers 			
	o Early conversion of payments into			
	cash			
	Concentration bankingLock box system			
	Lock box systemSlowing disbursement			
	Cash management models			
	Receivable Management			
	Collection cost			
	Capital cost			
	Administrative cost			
	Administrative costDefault cost			
	■ Derauri Cost		İ	i e
	Factors considering the receivable size			

Main Reference:

1. Brigham, E. F., & Ehrhardt, M. C. (2013). *Financial Management: Theory & Practice (Book Only)*. Cengage Learning.

Supportive Reference:

1. Van Horne James, C. (2002). Financial Management & Policy, 12/E. Pearson Education India.



Syllabuses and course policy of (Compensation Management)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0426
Credit Hours	3
Subject category	Professional
Pre-requisite	Principle of Management & HRM
Semester	4 th

COURSE DESCRIPTION

The purpose of the course is to understand and address tangible and intangible aspects of compensation, as well as the use of compensation to motivate and reward employee performance. The course contents include job analysis, job description, and job evaluation on the basis of compensable factors, as well as designing an equitable pay structure and international compensation considerations. In addition, the class will introduce students to the Total Rewards approach, which will expand upon compensation to the areas of employee benefits, equity vehicles and non-cash rewards. Students will gain theoretical and practical experience through class lecture, guest speakers and the use of case studies.

COURSE LEARNING OBJECTIVE

- 1. To understand the importance of compensation management in organizations.
- **2.** To learn the principles of compensation and their application in designing effective compensation programs.
- **3.** To develop skills in conducting job analysis and market analysis to determine appropriate compensation.
- **4.** To explore different pay structures and benefits programs and their impact on employee motivation and retention.
- **5.** To understand the legal and ethical issues related to compensation management.



COURSE LEARNING OUTCOME

Successful Compensation students will be able to:

- 1. Students will be able to design and implement effective compensation programs that align with organizational goals and objectives.
- **2.** Students will be able to conduct job analysis and market analysis to determine appropriate compensation for different positions.
- **3.** Students will be able to develop pay structures and benefits programs that motivate and retain employees.
- **4.** Students will be able to analyze the impact of compensation programs on employee motivation, retention, and performance.
- **5.** Students will be able to identify legal and ethical issues related to compensation management and develop strategies to address them.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Compensation Management)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	The Pay Model	3	0	0
	 Compensation definition 			
	 Incentive and Sorting Effects of Pay on Employer's 			
	 Forms of Pay 			
Week 02	A Pay Mode	3	0	0
	 Compensation Objectives 			
	 Four Policy Choices 			
	 Pay Techniques 			
Week 03	The Totality of Decisions	3	0	0
	 Similarities and Differences in Strategies 			
	 Strategic Choices 			
	 Support Business Strategy 			
	 Support HR Strategy 			
Week 04	Developing a Total Compensation Strategy	3	0	0
	• Four Steps			
	 Step 1: Assess Total Compensation Implications 			
	• Step 2: Map a Total Compensation Strategy			
	• Steps 3 and 4: Implement and Reassess			
	 Source of Competitive Advantage 			
Week 05	Defining Internal Alignment	3	0	0
	 Jobs and Compensation 			
	 Compensation Strategy 			
	 Structures Vary among Organizations 			
	What Shapes Internal Structures			
	 Strategic Choices in Designing Internal Structures 			
	 Consequences of Structures 			
Week 06	Job analysis:	3	0	0
	 Job Analysis Procedures 			
	What Information Should Be Collected			
	 How Can the Information Be Collected? 			
	 Job Analysis and Globalization 			
	 Judging Job Analysis 			



Week 07	Job-Based Structures and Job Evaluation	3	0	0
	 Defining Job Evaluation: Content, Value, and External Market Links 			
	 Content and Value 			
	 Linking Content with the External Market 			
	 Job Evaluation Methods 			
Week 08	Person-Based Structures	3	0	0
	 Consideration in designing effective training 			
	 Person-Based Structures: Skill Plans 			
	 Skill Analysis 			
	 Person-Based Structures: Competencies 			
	 Competency Analysis 			
Week 09	Defining Competitiveness	3	0	0
	 Compensation Strategy: External Competitiveness 			
	 What Shapes External Competitiveness 			
	 Labor Market Factors 			
	 How Labor Markets Work 			
	 Labor Demand 			
	 Marginal Product 			
	 Marginal Revenue 			
	 Labor Supply 			
Week 10	Modifications to the Demand Side	3	0	0
	 Modifications to the Supply Side 			
	 Product Market Factors and Ability to Pay 			
	 Organization Factors 			
Week 11	Relevant Markets	3	0	0
	 Competitive Pay Policy Alternatives 			
	 Consequences of Pay-Level and -Mix Decisions: 			
Week 12	Designing Pay Levels, Mix, and Pay Structures	3	0	0
	• The Purpose of a Survey			
	 Select Relevant Market Competitor 			
	 Design the Survey 			
	 Interpret Survey Results and Construct a Market Line 			



Week 13	Pay-for-Performance	3	0	0
	Linking Organization Strategy to Compensation and Performa Management			
	Pay-for-Performance Plans			
	Short Term			
	Team Incentive Plans			
	Explosive interest in long term interest plans			
Week 14	The Benefit Determination Process	3	0	0
	The Value of Employee Benefits			
	Components of a Benefit Plan			
	Benefit options			
Week 15	Compensation of Special Groups	3	0	0
	Union Role in Wage and Salary			
	Administration			
Week 16	International Pay Systems	3	0	0
	The Global Context			
	The Social Contract			
	Culture			
	Trade Unions and Employee Involvement			
	Ownership and Financial Markets			
	Managerial Autonomy			
	Comparing Costs			
	Comparing Systems			
	Comparing Systems			
	Expatriate Pay			

Main Reference:

1. Milkovich, G. T., Newman, J. M., & Milkovich, C. (2014). *Compensation*. Nova Iorque: McGraw-Hill/Irwin.



Syllabuses and course policy of (Strategic Marketing)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0427
Credit Hours	3
Subject category	Professional
Pre-requisite	Principles of Marketing
Semester	4 th

COURSE DESCRIPTION

Strategic Marketing is a course that focuses on developing a comprehensive understanding of marketing strategies and their role in achieving business objectives. The course covers topics such as market analysis, segmentation, targeting, positioning, branding, pricing, promotion, and distribution. Students learn how to develop effective marketing plans, implement marketing campaigns, and evaluate their success using relevant metrics and analytics.

COURSE LEARNING OBJECTIVE

By the end of the course,

- 1. Students should be able to understand the fundamental concepts and principles of strategic marketing.
- 2. Analyse market trends and consumer behavior using market research techniques.
- **3.** Develop effective marketing plans that align with business goals and target audience.
- **4.** Create a strong brand identity and value proposition, determine optimal pricing strategies based on market demand and competition.
- **5.** Design promotional campaigns that reach the target audience through various channels. evaluate the effectiveness of marketing efforts using metrics and analytics.
- **6.** Understand the impact of digital marketing and social media on marketing strategies.
- **7.** Develop skills in teamwork, communication, and critical thinking in the context of marketing, and apply ethical principles and social responsibility in marketing practices.



COURSE LEARNING OUTCOME

Upon completion of the course.

- 1. Students should be able to demonstrate a deep understanding of strategic marketing concepts and principles.
- 2. Analyse market trends and consumer behaviour using qualitative and quantitative data.
- **3.** Develop a comprehensive marketing plan that addresses the 4 Ps (product, price, promotion, place).
- **4.** Create a strong brand identity that resonates with the target audience.
- 5. Determine optimal pricing strategies that maximize revenue and profit.
- **6.** Design and implement promotional campaigns that generate awareness and interest.
- 7. Evaluate the success of marketing efforts using relevant metrics and analytics.
- 8. Understand the impact of digital marketing and social media on marketing strategies.
- **9.** Collaborate effectively with team members to develop and implement marketing plans, and apply ethical principles and social responsibility in marketing practices.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Strategic Marketing)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	 introduction and overview 	3	3	0
	 Introduction 			
	 Market drivers 			
	• Impact of competition			
	 Nature of competitive strategy 			
Week 02	 The classic approach to the formulation of strategy 	3	3	0
	• Process for formulating a competitive strategy			
	 Strategy identification and selection 			
Week 03	Portfolio analysis	3	3	0
	 Introduction 			
	• The product life cycle			
	 Product life cycle stages 			
	• The product/service portfolio			
	 Portfolio models 			
Week 04	Market analysis	3	3	0
	 Introduction 			
	 Dimensions of market analysis 			
	 Actual and potential market size 			
Week 05	Market growth	3	3	0
	• Key success factors—bases of competition			
	• Risks in high growth markets			
Week 06	Analysing competition	3	3	0
	 Introduction 			
	 Nature of competition and identification of an organization 			



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Week 07	• competitors	3	3	0
	 Understanding competitors' strategies 			
	 Identifying competitors 			
	 Sources of information about competitors 			
	 Benchmarking 			
Week 08	Analysing the customer in the market place	3	3	0
	 Introduction 			
	 Models of consumer behaviour 			
Week 09	 Psychological factors influencing the buying decision process 	3	2	2
	 Social factors influencing the buying decision process 			
	 Role for market research 			
Week 10	 Market Segmentation, Targeting and Positioning 	3	2	2
	• The Nature and Purpose of Segmentation			
	 Approaches to Segmenting Markets 			
	 Factors Affecting the Feasibility of Segmentation 			
	 Approaches to Segmentation 			
Week 11	The Bases for Segmentation	3	2	2
	 Geographic and Geodemographic Techniques 			
	 Demographic Segmentation 			
	Behavioural Segmentation			
Week 12	Psychographic and Lifestyle Segmentation	3	2	2
	Approaches to Segmenting Industrial Markets			
	Market Targeting			
	Deciding on the Breadth of Market Coverage			
	Product Positioning: The Battle for the Mind			
Week 13	Digital Marketing	3	2	2
	Mobile market			
1	Designing e-commerce solutions for mobile			
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Week 14	• SEM	3	2	2
	• Referencement (SEO)			
	 Advertising 			
Week 15	• SEA	3	2	2
	 Social media & Curation 			
	• SMO			
Week 16	Building a landing page and developing a viable ecosystem	3	2	2

Main Reference:

1. Strategic Marketing Planning, Second Edition, 2nd Edition by Colin Gilligan, Richard M.S. Wilson Strategic Marketing: An Introduction, Tony Proctor, Psychology Press, 2000

- 1. The Oxford Textbook of Marketing, by Keith John Blois.
- 2. Strategic Marketing: Creating Competitive Advantage (Anglais) Broché 9 avril 2015.
- 3. Douglas West (Auteur), John Ford (Auteur), Essam Ibrahim (Auteur).
- **4.** HBR's 10 Must Reads on Strategic Marketing, Harvard Business Review (Auteur), Clayton M. Christensen.
- **5.** Strategic Marketing Management, 15 juin 2014, de Alexander Chernev (Auteur), Philip Kotler.
- **6.** Marketing Strategy: A Decision-Focused Approach, Orville C. Walker Jr. and John W. Mullins, McGraw-Hill Irwin, Eighth.



Syllabuses and course policy of (Industrial Psychology)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0428
Credit Hours	3
Subject category	Professional
Pre-requisite	Nil
Semester	4 th

COURSE DESCRIPTION

Psychology is the scientific study of behavior and cognitive processes. Psychology is curious, interesting and pragmatic. It attempts to comprehend human nature. The basic course in psychology will provide the basis for the better comprehension of Management Sciences. Management is essentially getting things done from other people and this is not possible without a deeper understanding of human behavior. The scope of psychology is an ever-expanding phenomenon. Now psychological knowledge is applied to solve the problems of such diverse areas, as management, environment, business, education, industry and other important fields.

COURSE LEARNING OBJECTIVE

- 1. To understand meaning, origin and historical development of industrial psychology.
- 2. To understand basic concept of industrial psychology.
- **3.** To understand and analyse Hawthorne studies.
- **4.** To understand stress and its impact on performance.
- **5.** To apply industrial psychology to real life scenarios arising in the workplace.

COURSE LEARNING OUTCOME

- 1. Get acquainted with the field of industrial psychology.
- 2. Critically evaluate and apply industrial psychology concepts in the business.
- 3. Apply principles of industrial psychology to understand human behavior.
- **4.** Create a better work environment for better performance.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Industrial Psychology)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Industrial psychology	3	3	0
	Introduction			
	Meaning and concept			
	Origin of industrial and organizational psychology			
Week 02	Characteristics of industrial psychology	3	3	0
	Historical development of industrial psychology			



Week 03	The Hawthorne studies	3	3	0
	 Introduction 			
	 Hawthorne research 			
Week 04	Implication of Hawthorne	3	3	0
	Criticism on Hawthorne studies			
Week 05	dustrial Fatigue	3	3	0
	 Introduction 			
	 Concept and meaning 			
	 Types of industrial fatigue 			
	O Why do we get fatigue?			
	o Fatigue symptoms			
Week 06	Industrial studies on fatigue	3	3	0
	 Causes and remedies of industrial fatigue 			
	 Effects of industrial fatigue 			
Week 07	Boredom and Monotony concepts	3	3	0
	Causes of boredom			
	Effect of boredom			
	Relation between fatigue and boredom			
	Remedies for Boredom			
Week 08	Time and Motion study	3	3	0
	 Introduction 			
	Meaning and concept of time study			
	Aim and objective of time study			
Week 09	Procedures of time study	3	3	0
	 Advantages and disadvantages of time study 			
Week 10	Meaning and concept of motion study	3	3	0
	 Advantages and disadvantages of motion study 			
	 Relationship between time and motion study 			
Week 11	Stress	3	3	0
	Introduction			
	Definition of stress			
	The dynamics of stress			
	Signs of stress			



Week 12	Causes of stress	3	3	0
	 Addressing the causes of stress 			
	Workplace stress			
	Managing stress at work place			
Week 13	Industrial Accident & safety	3	3	0
	• Introduction			
	Concept and meaning			
	Causes of industrial accident			
	Accident cost			
Week 14	Accident proneness	3	3	0
	Accident measurement			
	Safety measurement			
Week 15	Working environment	3	3	0
	 Introduction 			
	Concept and meaning			
	Requirement of suitable working environment			
Week 16	Employee satisfaction	3	3	0
	Toxic factors in work place			
				I

References:

Main Reference:

1. Lahey, B. B. (1992). Psychology: an introduction. Wm C Brown Publishers.

Supportive Reference:

1. Feldman, R. (2000). Essential of understanding psychology 4th ed. Boston, Me grew Hill.



Syllabuses and course policy of (Managerial Economics)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0529
Credit Hours	3
Subject category	Professional
Pre-requisite	Microeconomics, Macroeconomics and Statistics
Semester	5 th

COURSE DESCRIPTION

This course provides an overview of economic tools and analytic approaches available to the manager for business decision making. It includes such topics as pricing, forecasting, demand analysis, production and cost analysis, and macroeconomic policy as it affects the business environment. The purpose of this course is to develop an economic perspective that is appropriate for students aspiring to manage business units or entire companies in a wide variety of industries.

COURSE LEARNING OBJECTIVE

At the end of this course students would understand:

- 1. The applications of managerial economics.
- 2. Regression, its analysis, and its application in decision making
- 3. Optimization and utility of consumer behavior
- **4.** The relationship between different costs.
- **5.** Perfect and imperfect markets
- **6.** Pricing and its impact upon total revenue

COURSE LEARNING OUTCOME

Upon the completion of the course students would be able to:

- 1. Develop an understanding of the applications of managerial economics.
- 2. Interpret regression analysis and discuss why it's employed in decision-making.
- 3. Discuss optimization and utility including consumer behavior.
- **4.** Assess the relationships between short-run and long-run costs.
- **5.** Analyse perfectly competitive markets including substitution.
- **6.** Explain uniform pricing and how it relates to price discrimination and total revenue.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Managerial Economics)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Introduction	3	3	0
	 The nature and scope of Managerial Economics. 			
	 Effective Management. 			
	 Theory of firm 			
	 The objective of the Firm 			
	 Constrains faced by a firm 			
	 Business vs. Economic profit 			
	 Theories of Economic profit 			



Week 02	Advanced Demand Analysis	3	3	0
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	The Market Demand Function			
	 Total and Marginal Revenue 			
	 Sensitivity analysis 			
	 Computation of Price, Income and 			
	Cross price Elasticity of Demand by two Methods,			
Week 03	 Uses and Application of Price, Income and Cross-Price Elasticity of demand 	3	3	0
	 Some other Demand Elasticity 			
	 Price elasticity, Marginal Revenue and Total Revenue 			
	 Optimal Pricing Policy under given price elasticity 			
Week 04	Economic Optimization	3	3	0
	 Mathematical tools for derivatives 			
	 Unconstrained vs. Constrained Optimization 			
Week 05	 The substitution vs. the Lagrange Methods of Optimization 	3	3	0
Week 06	Demand Estimation by regression	3	3	0
Week 07	Analysis of the regression	3	3	0
	 Simple Linear and Multiple Linear Regression Models 			
	 Significance of estimated coefficients and model 			
	\circ Use of \mathbb{R}^2			
Week 08	• Review	3	3	0
Week 09	Demand Forecasting	3	2	2
	 Quantitative Methods for Forecasting 			
Week 10	o Best Forecasts	3	2	2
	 Forecasting power of a Regression Model 			
Week 11	 Production Analysis 	3	2	2
	 Production Function 			
	 Total, Marginal and average Products in case of single and two variable inputs 			
	 Marginal Revenue Product and Optimal Employment of Inputs 			
	 Returns to scale vs. Returns to factor 			



Week 12	Cost Analysis	3	2	2
	 Explicit and Implicit Costs 			
	 Incremental and Sunk Costs 			
	 Short-Run vs. Long-Run Costs 			
	 Economies of Scale and Economies of Scope 			
	 Learning Curves 			
	 Breakeven Analysis 			
	 Degree of Operating Leverage 			
Week 13	Pricing Practices	3	2	2
	 Markup Pricing and profit maximization Mark up on costs and price 			
	 Optimal markup on price and cost 			
	 Price discrimination 			
Week 14	Risk Analysis	3	2	2
	 Economics Risk vs. Uncertainty 			
	 Various types of risk 			
	 Expected Profit of a Project 			
	 Absolute vs. Relative Risk 			
	 Beta as Measure of Risk 			
	 Managerial Applications 			
Week 15	 Economics of Strategythe Quest to Slow Profit Erosion 	3	2	2
	 Porter's five forces and diamond frame work 			
	 Critical points of Product life cycle 			
	 Corporate and Competitive Strategies 			
Week 16	• Presentations	3	2	2

Main Reference:

1. Dominick Salvatore (2014). Managerial Economics in a global Economy, 7th Edition, Oxford University Press, USA.

- **1.** Michael R. Baye (2007). Managerial Economics and business strategy, 6th Edition, McGraw Hill.
- 2. Peter Cassimatis (1995). Introduction to Managerial Economics, Routledge.



Syllabuses and course policy of (International Business)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0530
Credit Hours	3
Subject category	Professional
Pre-requisite	Introduction to Business
Semester	5 th

COURSE DESCRIPTION

Acquaint students with the internationalized firm and the structures, processes, and institutions defining its operations. Explore the distinctive nature of the business conducted beyond the boundaries of the firm's home nation. Examine how firms reach multinational scale while expose to the turbulence and complexity and international political and economic forces. Equip students with the context needed to assimilate advanced theories and concepts in international business, while addressing contents in sufficient depth to engage in academic and practical conversations within the field.

COURSE LEARNING OBJECTIVE

- 1. Develop an understanding of the global business environment, including cultural, political, economic, and legal factors that impact international business operations.
- **2.** Gain knowledge of international trade theories and frameworks, including comparative advantage, competitive analysis, and market entry strategies.
- **3.** Explore the challenges and opportunities of conducting business across borders, such as foreign market analysis, global sourcing, and international marketing.
- **4.** Learn about international business operations, including multinational corporations, global supply chain management, and international finance.



COURSE LEARNING OUTCOME

Successful International Business students will be able to:

- 1. Develop cross-cultural communication and negotiation skills to effectively collaborate with international partners and stakeholders.
- 2. Analyze and evaluate global market opportunities and make informed decisions regarding market entry and expansion strategies.
- **3.** Understand the legal and ethical considerations in international business, and apply ethical principles in decision-making.
- **4.** Gain the ability to analyze and interpret international financial data, including foreign exchange rates, international investment, and risk management.
- **5.** Develop critical thinking and problem-solving skills to address challenges and opportunities in the international business landscape.
- **6.** Gain a global perspective and appreciation for diverse business practices, enhancing adaptability and flexibility in a multicultural business environment.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (International Business)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Introduction to International Business:	3	3	0
	 What is international business, basic terminologies? 			
	Globalization			
	• MNE"			
	Free market			
	Free trade			
	• FDI			
	Types of FDI			
Week 02	Objectives and Causes of international Business	3	3	0
	 Access to many more markets, 			
	Market capacity			
	Access to more population of world			
	Increase in productivity and sale			
Week 03	Access to resources	3	3	0
	Access to cheaper labor			
	 Increase in quality, 			
	Increase in quantity			
Week 04	Importing and Exporting	3	3	0
	Export and exporting			
	Import and importing			
	Advantages and disadvantages of exporting and importing			
	Trade of balance			
Week 05	Direct and indirect export	3	3	0
	Intermediaries			
	Trade deficit			
	Trade surplus			
	Causes of trade deficit and trade surplus			



Week 06	Barriers to International Business	3	3	0
	 Purpose of barriers, 			
	 Tariff and non-tariff barriers, 			
	• Excise duties,			
	 Custom duties, Specific duty, 			
Week 07	Compound duty,	3	3	0
	 Export, import and transit tariff, 			
	• Quota, VER,			
	 Benefits of international trade barriers 			
	 Currency fluctuations, 			
	 Factors affect the exchange rate. 			
Week 08	Entering Foreign Markets	3	3	0
	 Ways of entry 			
	 Its advantages and disadvantages 			
	• Time of entry			
	 Licensing 			
Week 09	• Franchising	3	3	0
	 Joint venture 			
	• Firm, scale of entry etc.			
	 Advantages and disadvantages of different entry mode 			
	 Merits and demerits of earlier and later entrance 			
Week 10	Theories of international trade	3	3	0
	 Mercantilism 			
	 Absolute Advantage 			
	 Comparative advantage 			
	 Pitfall of the theory 			
Week 11	 Factor endowment or Heckscher and Ohlin theory 	3	3	0
	 Leontief paradox statement 			
	 Product life cycle theory 			
	 New trade theory 			
Week 12	Regional economic integration	3	3	0
	 Regional economic integration: 			
	 Level of economic integration 			
	 Free trade area 	I	1	1



Week 13	Custom union	3	3	0
	Political union			
	• Economic union			
	Free market			
	• EFTA, NAFTA, EU, SAFTA, APTTA WTO, GATT ETC			
Week 14	International Cartel Agreement	3	3	0
	• What is cartel?			
	 Extensive definitions History 			
	 Member countries 			
	 Reasons for cartel 			
	 Objectives of international cartel 			
Week 15	Merits of cartel	3	3	0
	 Demerits of cartel 			
	 Conditions for success of cartel 			
	• OPEC			
	 Advantages and disadvantages of cartels 			
	 Price output and profit determination by cartel 			
Week 16	International Transportation	3	3	0
	 Definition and types of international transportation 			
	 Modes of transportation 			
	 Export documentations 			
	 Choices of transportation mode 			
	 Terms of shipment and sales 			

Main Reference:

1. Cavusgil, S. T., Knight, G., Riesenberger, J. R., Rammal, H. G., & Rose, E. L. (2014). *International business*. Pearson Australia.

Supportive Reference:

1. Peng, M. W., & Meyer, K. (2016). *International business*. Nelson Education.



Syllabuses and course policy of (Advanced Java)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0531
Credit Hours	2
Subject category	Professional
Pre-requisite	Introduction to programming, object oriented programming.
Semester	5 th

COURSE DESCRIPTION

Gain an in-depth understanding of GUI programming in Java, students will learn and will implement the concepts of object oriented programming which they have already studied in their pre-requisite course. They will learn the efficient use of GUI in the interface design of each and every sort of Application. Students will also learn the connectivity to a database and how to manipulate database from the java GUI, Students will work on some interface designing for database like a dictionary database or any other mid-level database.

COURSE LEARNING OBJECTIVE

- 1. This course will provide advanced understanding of the methods and techniques of developing a simple to moderately complex standalone applications.
- 2. Using it's an end to end Java Application Project.
- 3. This application will have a GUI that talks to the database.
- 4. GUI forms will get user input and display the results retrieved from database or modify the database records.



COURSE LEARNING OUTCOME

Successful Advanced Java students will be able to:

- 1. Understanding of the advanced features of the Java programming language such as multithreading, socket programming, and serialization.
- 2. Ability to develop complex desktop applications using advanced Java technologies like Swing, JavaFX, and AWT.
- 3. Knowledge of Java server-side technologies such as Servlets, JSP, and JDBC.
- 4. Ability to design and develop robust, scalable, and secure web applications using advanced Java frameworks such as Spring and Hibernate.
- 5. Understanding of software engineering principles and best practices for designing and developing high-quality Java applications.
- 6. Ability to use Integrated Development Environments (IDEs) such as Eclipse and NetBeans to develop Java applications.
- 7. Understanding of version control systems such as Git and SVN for managing source code.
- 8. Knowledge of how to test and debug Java applications using various tools and techniques.
- 9. Experience with developing real-world Java applications and solving programming challenges.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.



STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Advanced Java)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Event Listener Adapter Classes	2	1	2
	 Nested and Inner Classes 			
	 Nested and Inner Classes Cont 			
	 Look and feel 			
	Calculator Project			
Week 02	Look and feel	2	1	2
	Calculator Project			
Week 03	Java Database Connectivity	2	1	2
	 Introduction to JDBC, JDBC Connectivity Model, Connecting to Database 			
	 Creating SQL Queries, Getting the Result 			
Week 04	Data Manipulation	2	1	2
	Data Insertion			
	Deletion			
	updating record			
	The Statement Interface			
Week 05	Updateable Result Sets	2	1	2
	Result sets from stored procedure			
Week 06	RowSets	2	1	2
	Dictionary project (DB and Interface)			
Week 07	Login form authenticating from Database	2	1	2
	interface design for a database Comparison			



Week 08	Interface design for a database Cont.	2	1	2
	 Interface design for a database Cont. 			
Week 09	Event Listener Adapter Classes	2	1	2
	Nested and Inner Classes			
	Nested and Inner Classes Cont			
	 Look and feel 			
	Calculator Project			
Week 10	Look and feel	2	1	2
	Calculator Project			
Week 11	Java Database Connectivity	2	1	2
	 Introduction to JDBC, JDBC Connectivity 			
	Model, Connecting to Database			
	 Creating SQL Queries, Getting the Result 			
Week 12	Data Manipulation	2	1	2
	Data Insertion			
	• Deletion			
	 updating record 			
	The Statement Interface			
Week 13	Updateable Result Sets	2	1	2
	 Result sets from stored procedure 			
Week 14	RowSets	2	1	2
	 Dictionary project (DB and Interface) 			
Week 15	Login form authenticating from Database	2	1	2
	 interface design for a database Comparison 			
Week 16	Interface design for a database Cont.	2	1	2
		1	1	1
	 Interface design for a database Cont. 			

Main Reference:

1. Patrick Naughton, Herbert Schildt. (1999). Java 2: The Complete Reference (1st ed.). McGraw-Hill Education.

- 1. Martin Osborne, Kenneth Lambert. (2007). Fundamentals of Java (3rd ed.). Cengage Learning.
- 2. Core Java Volume-I-Fundamentals, Eighth Edition, Cay S. Horstmann, Gary Cornell, Prentice Hall, Sun Microsystems Press.



Syllabuses and course policy of (Database Application)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0532
Credit Hours	3
Subject category	Professional
Pre-requisite	Database management system
Semester	5 th

COURSE DESCRIPTION

In this semester you will learn basic function in the oracle single row function multiple row functions group Function string function concatenation function length function, all part of functions basic SQL Commend DQL "Data Query Language", DML" Data Manipulation Language", DDL" Data Definition Language" DCL" Data Control Language, TCL "Transactional Language", Role creation, assigning of privilege System privilege object privilege.

COURSE LEARNING OBJECTIVE

At end of this course the students will be able to:

- 1. This course will provide a basic and advanced understanding of the methods and techniques of developing a simple to moderately simple database.
- 2. Using the current standard database system students will be instructed on creation.
- 3. Maintaining a simple and complex database for different class of devices.
- **4.** Students will have the opportunity to plan and to build a personal or single database based upon following a logical process of information design.



COURSE LEARNING OUTCOME

At end of this lecture students will be able to:

- 1. Understanding the fundamental concepts and principles of databases, including data modeling, normalization, and query languages.
- 2. Building proficiency with database management systems (DBMS) and related tools, such as SQL and database design software.
- 3. Developing skills in database administration, including tasks such as backup and recovery, security management, and performance tuning.
- 4. Learning how to design and develop effective database applications, including understanding of the software development life cycle.
- 5. Understanding the role of databases in modern organizations, including their use in data-driven decision-making and big data analytics.
- 6. Developing critical thinking skills in evaluating and improving existing database systems.
- 7. Understanding ethical considerations related to database applications, such as privacy and data security.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Database Application)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Introduction to oracle database:	3	2	2
	DDL (Data Definition Language)			
	Categories of SQL statements.			
	Oracle Data types.			
	The create statement.			
	The Alter command.			
	The Drop command.			
Week 02	Introduction of Integrity constraints:	3	2	2
	Entity integrity constraints.			
	Referential integrity constraints.			
	Modifying table to Use constraints			
Week 03	DML (data manipulation language):	3	2	2
	Insert statement.			
	Update statement.			
	Delete statement.			
Week 04	Introduction of operators:	3	2	2
	Arithmetic operator& rule of precedence			
	Logical operator: AND, OR and NOT			
	Special operator			



Week 05	Introduction of Comparison operator:	3	2	2
	Comparison operator			
	IN and NOT IN operator			
	Between operator			
	The Like operator			
	IS NULL and IS NOT NULL			
	ANY operator			
	ALL operator			
Week 06	Introduction of functions:	3	2	2
	The Distinct keyword			
	• Aliases.			
	• Function			
	Miscellaneous functions			
	Mathematical functions			
	String functions			
Week 07	Introduction of Aggregate Function:	3	2	2
	Aggregate function			
	Date and time function			
	Numeric function			
	Introduction of conversion function:			
	 conversion function 			
	Pseudo columns			
Week 08	Introduction of Union Relation:	3	2	2
	• Union			
	union ALL			
	 Intersection 			
	• Minus			
	Syntax Alternatives			



Week 09	Introduction of joining:	3	2	2
	• Joining			
	 Cross join 			
	Equijoin			
	NON Equijoin			
	Self-join			
	Natural join			
	Outer join			
	Left outer join			
	Right outer join			
	Full outer join			
Week 10	Introduction of subquery:	3	2	2
	Sub query			
	 Creating table using subquery 			
	Performing full DML operation using			
	subquery			
Week 11	Creating table using subquery Introduction of the Clauses.	3	2	2
week 11	Introduction of the Clauses: • Clauses	3	<i>Z</i>	<i>L</i>
	ClausesWhere clauses			
	Having clauses			
	Order by clauses			
	Group by clauses			
Week 12	Introduction of View:	3	2.	2.
WCCK 12	• View		2	2
	Creating view			
	Simple view			
	Complex view			
	 Usage view 			
Week 13	Introduction of sequences:	3	2	2
,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	Creating sequence		_	_
	Next values			
	Currant values			
	Creating synonym			
	Creating index			



Week 14	Creating of user:	3	2	2
	 Controlling user access 			
	Create user			
	Create role			
	Grant statement			
	Revoke statement			
	System privilege			
	Object privilege			
Week 15	Controlling Transactions:	3	2	2
	Evaluating Transaction			
	Concurrency control			
	Lost updates			
	Uncommitted data			
Week 16	Concurrency control with locking method:	3	2	2
	 Lock granularity 			
	 Lock types 			
	Two phase locking to ensure serializability			
	 Deadlocks 			
D . C	D1	1	ı	

Main Reference:

1. M. Tamer Özsu, Patrick Valduriez. (2020). Principles of Distributed Database Systems (4th ed.). Springer.

- 1. Jeffrey Hoffer, Ramesh Venkataraman, Heikki Topi. (2015). Modern Database Management (12th ed.). Pearson.
- 2. Thomas Connolly, Carolyn Begg. (2014). Database Systems: A Practical Approach to Design, Implementation, and Management (6th ed.). Pearson.



Syllabuses and course policy of (Financial Reporting and Analysis)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0633
Credit Hours	3
Subject category	Professional
Pre-requisite	Financial Accounting
Semester	6 th

COURSE DESCRIPTION

After a review of basic accounting principles and terminology, this course provides the student with a clear understanding of concepts, standards and practices of financial reporting. The student learns to read, understand and analyze a balance sheet, income statement and statement of cash flows. Other topics include: concepts of cash, receivables, inventory, payables, assets, liabilities, equity, revenue and expense recognition and ratio analysis.

COURSE LEARNING OBJECTIVE

The specific objectives for student learning under this broad goal are:

- 1. Students will be able how to prepare financial statement such income statement, balance sheet, cash flow statement and statement of changes in equity.
- **2.** To provide the student with the ability to read, understand, and analyse financial statements.
- **3.** To learn different techniques of financial statement analysis.
- **4.** To know how to use financial ratio such liquidity, Profitability, solvency and efficiency ratios
- 5. Students will be able to apply horizontal and vertical analysis's.

COURSE LEARNING OUTCOME

At the end of the course and having completed the essential reading and activities students should be able to:

- 1. Understand the historical development of financial reporting.
- 2. Be able to understand the technical and conceptual implications of important IAS and IFRS.
- **3.** Be able to prepare final accounts of companies.
- **4.** Be able to analyse the financial statements for economic decision making.
- **5.** Be able to understand the financial statement analysis tools and techniques.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Financial Reporting and Analysis)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	• Introduction	3	3	0
	 Need for financial statements analysis 			
	 Focus on investment decisions 			
	 Classes of users 			
	 Financial information and capital markets 			
Week 02	The financial reporting system	3	3	0
	 General principles and measurement rules 			
	 The U.S. financial reporting system 			
	 Securities and exchange commission 			
	 Financial accounting standard Board 			
	 International Accounting standards 			
	 International organization of securities commissions 			
	 International accounting standards board 			
	 European financial reporting standards 			



Week 03	Principal financial statements	3	3	0
	The balance sheet			
	Elements of the balance sheet			
	The income statement			
	Elements of the income statement			
	Statement of comprehensive income			
Week 04	Statement of cash flows	3	3	0
	Statement of stockholder's equity			
	 Footnotes 			
	• Contingencies			
	Supplementary schedules			
Week 05	Other sources of financial information	3	2	2
	Management discussion and analysis			
	Other data sources			
Week 06	The accrual concept	3	2	2
	Accounting income: Revenue and expense recognition			
	Percentage of completion and completed contract methods			
Week 07	Analysis of cash flows	3	2	2
	Statement of cash flows			
	Preparation of statement of cash flows			
	Preparation of direct method statements of cash flows			
	Cash flows from operations			
	Investing cash flow			
	Financing cash flow			



Week 08	Preparation of Indirect method statements of cash flows	3	2	2
	Analysis of cash flow information			
	Free cash flow and valuation			
	Relationship of income and cash flow			
	Income cash flow and the going concern Assumption			
Week 09	Foundations of ratio and financial analysis: currently teaching	3	2	2
	Basic consideration for ratio analysis			
	Tools for financial statements analysis			
	Comparative financial statements			
	Trend analysis			
Week 10	Horizontal analysis	3	2	2
	Vertical analysis			
	Common-Size statements			
Week 11	Discussion of ratios by category	3	2	2
	Activity analysis			
	 Short term (operating) activity ratios 			
	 Long term (investment) activity ratios 			
Week 12	1. Liquidity analysis	3	2	2
	 Length of cash cycle 			
	 Working capital ratios and defensive interval 			
Week 13	2. Long term debt and solvency analysis	3	2	2
	 Debt covenants 			
	 Capitalization table and debt ratios 			
	 Interest coverage ratios 			
	 Capital expenditure and CFO-to-debt ratios 			



Week 14	3.	Profitability analysis	3	2	2
		o Return on sales			
		o Return on investment			
		o Profitability and cash flows			
Week 15	4.	Operating and financial leverage	3	2	2
		o Operating leverage			
		o Financial leverage			
	5.	Ratios an integrated analysis			
		o Analysis of firm performance			
		 Disaggregation of ROA 			
		 Disaggregation of ROE and its relationship to ROA 			
Week 16	6.	Earnings per share and other ratios used in valuation	3	2	2
		o Earnings per share			
		O Cash flow per share			
		o EBIT per share			
		o Book value per share			
		 Price-to-Earnings and price to book value Ratios 			
		 Dividend payout ratio 			I

Main Reference:

1. White, G. I., Sondhi, A. C., & Fried, D. (2002). *The analysis and use of financial statements*. John Wiley & Sons.

- 1. Gibson, C. H. (2012). Financial reporting and analysis. Nelson Education.
- 2. Fridson, M. S., & Alvarez, F. (2011). *Financial statement analysis: a practitioner's guide* (Vol. 597). John Wiley & Sons.



Syllabuses and course policy of (Change Management)

University	Rana	
Faculty	Economics	
Department	BFM	
Course code	EC.FM.0634	
Credit Hours	2	
Subject category	Professional	
Pre-requisite	OB & Principles of Management	
Semester	6 th	

COURSE DESCRIPTION

Change management is a course that focuses on the processes and techniques required to manage changes in organizations. The course covers the principles of change management, the roles of different stakeholders in the change process, and the tools and methods used to plan and implement change initiatives.

COURSE LEARNING OBJECTIVE

- 1. Understand the basic principles of change management.
- 2. Identify the different types of changes that can occur in an organization.
- 3. Understand the roles and responsibilities of different stakeholders in the change process.
- **4.** Learn to use tools and techniques to plan and implement change initiatives.
- **5.** Understand the importance of communication and stakeholder engagement in change management.

COURSE LEARNING OUTCOME

Successful Change Management students will be able to:

- 1. Students will be able to explain the basic principles of change management.
- 2. Students will be able to identify different types of changes that can occur in an organization.
- **3.** Students will be able to describe the roles and responsibilities of different stakeholders in the change process.
- **4.** Students will be able to use tools and techniques to plan and implement change initiatives.
- **5.** Students will be able to communicate effectively and engage stakeholders in the change management process.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Change Management)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Introduction to change management	2	2	0
	Approaching change			
	Introduction			
	 Types of change 			
	Types of organizational change			
	Reasons/forces for change			
	 Internal forces for change 			
	 External forces for change 			
Week 02	Response to change	2	2	0
	Panned change			
	Feature of planned change			
	Types of planned change			
	Management of change			



Week 03	Employee Resistance	2	2	0
	Economic reason			
	Personal reason			
	Social reason			
	Organizational issues			
	Types of resistance			
	Passive and active resistance			
	Overcoming resistance to change			
Week 04	Approaches to managing organizational change	2	2	0
	Lewin three step model			
	Assumption of lewin model			
	Implication of lewin model			
	Kotter eight step plan for implementing change			
	Action research			
	Organizational development			
Week 05	Creating culture for change	2	2	0
	Stimulating a culture of innovation			
	• Innovation			
	Sources of innovation			
	Creating a learning organization			
Week 06	What is learning organization	2	2	0
	 Learning organization(LO) vs organization learning(OL) 			
	Traditional versus learning organization			
Week 07	Managing a learning	2	2	0
	Learning styles in individuals and organization			
	Models of learning			
Week 08	Theories of change in organization	2	2	0
	Evolutionary theories			
	Life cycle theories			
	Teleological theories			



Week 09	Dialectical theories	2	2	0
	Evolutionary theories			
Week 10	ADKAR Model and Role.	2	2	0
	1. ADKAR model and perfect change,			
	2. The five building blocks of successful change			
	3. Awareness			
	4. Desire			
	5. Knowledge			
Week 11	Ability and reinforcement	2	2	0
	 Absence of ADKAR, ADKAR assessment 			
	ADKAR profile			
	 Developing corrective action with ADKAR 			
Week 12	Change Management Strategies and Kotter's Change Model of Management	2	2	0
	 Change management strategies to ensure business success 			
	Sales development strategy			
	New product development strategy			
	Business reorganization and process development strategy			
	People management strategy			
	Strategic partnership strategy			
	International development strategy			
Week 13	Kotter's change model of management.	2	2	0
	Eight steps Kotter 'change model			
	Initiate urgency			
	create urgency			
	Change team			
	 Formation of powerful coalition. 			
	Establish vision			
	Communicate vision			
	Empower others, remove obstacles			
	Easy goals. More goals			
	Embrace Culture: Anchor the Changes in Corporate Culture			



Week 14	Change management process	2	2	0
	 Change management process 			
	 Four stages of change process 			
	 Prepare and communicate planning 			
	 Execution and transition 			
	 change management plans 			
	• Prepare.			
	 Design 			
	Execute and			
	• Sustain			
Week 15	 Factors to understands and address in different phases. 	2	2	0
	Transtheoratical model			
	 Different Stages of the model 			
Week 16	Pre-contemplation.	2	2	0
	 Contemplation 			
	• Action.			
	• Decision.			
	Maintenance			

Reference Book:

Main Reference:

1. Robbins, S., Campbell, T., & Judge, T. (2010). Organizational behaviour.

Supportive Reference:

1. Buchanan, D. A., & Huczynski, A. A. (2019). Organizational behaviour. Pearson UK.



Syllabuses and course policy of (Strategic Management)

University	Rana	
Faculty	Economics	
Department	BFM	
Course code	EC.FM.0635	
Credit Hours	3	
Subject category	Professional	
Pre-requisite	OB & Principles of Management	
Semester	6 th	

COURSE DESCRIPTION

Strategic management is a course that focuses on the formulation and implementation of strategies in organizations. The course covers topics such as strategic planning, analysis of the internal and external environment, strategy implementation, and evaluation and control of strategic initiatives.

COURSE LEARNING OBJECTIVE

- 1. Understand the concept of strategic management and its importance in organizations.
- **2.** Analyze the internal and external environment of an organization to identify opportunities and threats.
- **3.** Develop strategies to capitalize on opportunities and mitigate threats.
- **4.** Learn to implement strategies effectively through organizational structure, culture, and systems.
- **5.** Evaluate and control strategic initiatives to ensure their success.

COURSE LEARNING OUTCOME

Successful Strategic Management students will be able to:

- 1. Students will be able to explain the importance of strategic management in organizations.
- **2.** Students will be able to analyze the internal and external environment of an organization to identify opportunities and threats.
- **3.** Students will be able to develop strategies to capitalize on opportunities and mitigate threats.
- **4.** Students will be able to implement strategies effectively through organizational structure, culture, and systems.
- 5. Students will be able to evaluate and control strategic initiatives to ensure their success.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Strategic Management)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	The nature of strategic management	3	0	0
	Strategic Management			
	Stages of strategic management			
	Key terms in strategic management			
	Competitive advantage			
	Strategies			
	 Vision and mission statement 			
	 External opportunities and threats 			
	 Internal strength and weaknesses 			
	Long term objectives			
	Strategies			
	Annual objectives			



Week 02	Benefits of strategic Management	3	0	0
	Comparison Military & Civil Strategy			
Week 03	The business vision and mission	3	0	0
	Vision vs mission			
	 Process of developing vision and mission statement 			
	Importance of vision and mission statements			
	Characteristics of a mission statement			
	Writing and evaluating mission statement			
Week 04	The external assessment	3	0	0
	Economic forces			
	Social, cultural, demographic and natural forces			
	Political, government, and legal forces			
	Technological forces			
	Competitive forces			
Week 05	Competitive analysis (Porter's Five Force Model)	3	0	0
	The external factor evaluation (EFE) Matrix			
Week 06	The internal assessment	3	0	0
	The nature of internal audit			
	Key internal forces			
	The process of performing internal audit			
	• The resource based view(RBV)			
	Integrating culture and strategy			
	Management			
	 Planning 			
	Organizing			
	Motivating			
	Staffing			
	Controlling			



Week 07	Marketing	3	0	0
	 Customer analysis 			
	 Selling /product services 			
	 Product and service planning 			
	 Pricing 			
	 Distribution 			
	Marketing research			
	 Cost benefit analysis 			
	 Marketing audit check list of questions 			
	Finance accounting			
	 Production/operations 			
	Research and development			
	 Management information system (MIS) 			
	 Value chain analysis (VCA) 			
	• The internal factor evaluation (EFE) matrix			
Week 08	Strategies in action	3	0	0
	 Long term objectives 			
	 The nature of long term objectives 			
	 Financial vs strategic objectives 			
	 Not managing by objectives 			
	 The balanced scorecard 			
Week 09	Types of strategies	3	0	0
	 Integration strategies 			
	 Forward integration 			
	 Backward integration 			
	 Horizontal integration 			
	 Intensive strategies 			
	 Market penetration 			
	 Market development 			
	 Product development 			
	Diversification strategies			
	o Related diversification			
	 Unrelated diversification 			
	Defensive strategies			
	Retrenchment Diversitions			
	o Divestiture			
	Liquidation Michael portors five generic strategies			
	 Michael porters five generic strategies 			



Week 10	Strategy analysis and choice	3	0	0
	A comprehensive strategy formulation framework			
	o SWOT Matrix			
	 SPACE Matrix 			
	o BCG Matrix			
Week 11	○ The Internal – External(1E) Matrix	3	0	0
	 The Grand Strategy Matrix 			
Week 12	Implementing strategies (Management and operation issues)	3	0	0
	Annual objectives			
	• Policies			
	Resource allocations			
	Managing conflict			
	Matching structure with strategies			
	 The functional structure 			
	 The divisional structure 			
	 The strategic business unit (SBU) structure 			
	 The Matrix structure 			
	Restructuring, reengineering and E- Engineering			
	Human resource concerns when implementing strategies			
Week 13	Implementing strategies	3	0	0
	Marketing Issues			
	Finance / Accounting issues			



Week 14	MIS issues	3	0	0
	• R & D			
Week 15	Strategy review, evaluation, and control	3	0	0
	The nature of strategy evaluation			
	A strategy evaluation framework			
	The balanced score card			
	Characteristics of effective evaluation system			
Week 16	Contingency planning	3	0	0
	Auditing			
	• R & D			

Reference Book:

Main Reference:

1. David, F. R., & David, F. R. (2013). Strategic management: Concepts and cases: A competitive advantage approach. Pearson.

Supportive Reference:

1. Wiseman, C. (1988). Strategic information systems. McGraw-Hill Professional.



Syllabuses and course policy of (Organization Theory and Design)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0636
Credit Hours	3
Subject category	Professional
Pre-requisite	Principles of Management and Leadership
Semester	6 th

COURSE DESCRIPTION

This course emphasizes the practical applications of organization theory in topics that are essential to organizational success, including strategy implementation, innovation, organizational structure and culture, change management, and power and influence. Throughout the course, we will also consider the lessons and implications that organization theory offers for individuals' careers. In short, this course is about ideas and practices that can make or break organizations and careers. Thus this course is relevant to students considering careers in a wide range of fields, including (but not limited to) corporate management, strategy and management consulting, HR, entrepreneurship, finance, and law.

COURSE LEARNING OBJECTIVE

- 1. Demonstrate knowledge of the principles of organization structure and design.
- 2. Develop skills for understanding the impact of environment, strategy, technology, organizational culture, change, and organizational size on organizational and interorganizational relationships.
- **3.** Identify the building blocks of organizational culture.
- **4.** Demonstrate analytical skills in linking design/structure to performance.
- **5.** Demonstrate knowledge of various organization theories which enable managers to understand, predict, and influence organizational design/structure and development.
- **6.** Demonstrate awareness of the complex issues faced by managers in the area of ethics and social responsibility in organizational development.



COURSE LEARNING OUTCOME

Successful Organization Theory and Design students will be able to:

- 1. Explain principles of organization structure and design; environment, strategy, technology, organizational culture, change, organizational and inter-organizational relationships, decision making hierarchies, bureaucracy, power, and politics.
- **2.** Explain various organization theories which enable managers to understand, predict, and influence organizational design/structure and development.
- 3. Illustrate how to create and manage organizational culture
- **4.** Identify the complex issues faced by managers in the area of ethics and social responsibility in organizational development; link organizational design to global business strategies and practices.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Organization Theory and Design)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Organizations and Organization Theory	3	3	0
	What Is an Organization?			
	o Definition •			
	 From Multinationals to Nonprofits 			
	 Importance of Organizations 			
	Dimensions of Organization Design			
	 Structural Dimensions 			
	 Contextual Dimensions 			
	 Performance and Effectiveness Outcomes 			
Week 02	The Evolution of Organization Theory and Design	3	3	0
	 Historical Perspectives 			
	o the Environment Perspective			
	Organizational Configuration			
	 Mintzberg's Organizational Types 			
	 Contemporary Design Ideas 			
Week 03	Strategy, Organization Design, and Effectiveness	3	3	0
	The Role of Strategic Direction in Organization Design			
	Organizational Purpose			
	 Strategic Intent 			
	 Operative Goals 			
	 The Importance of Goals 			
	A Framework for Selecting Strategy and Design			
	 Porter's Competitive Forces and Strategies 			
	 Miles and Snow's Strategy Typology 			



Week 04	How Strategies Affect Organization Design	3	3	0
	 Other Factors Affecting Organization Design 			
	Assessing Organizational Effectiveness			
	Traditional Effectiveness Approaches			
	 Goal Indicators 			
	 Resource-based Indicators 			
	 Internal Process Indicators 			
Week 05	Fundamentals of Organization Structure	3	3	0
	Organization Structure			
	Information-Sharing Perspective on Structure			
	 Vertical Information Sharing 			
	 Horizontal Information Sharing 			
	 Organization Design Alternatives 			
	 Required Work Activities 			
	 Reporting Relationships 			
	 Departmental Grouping Options 			
	 Functional, Divisional, and Geographic Designs 			
	 Functional Structure 			
	 Functional Structure with Horizontal Linkages 			
	 Divisional Structure 			
	 Geographic Structure 			
Week 06	Matrix Structure	3	3	0
	 Conditions for the Matrix 			
	 Strengths and Weaknesses 			
	Horizontal Structure			
	 Characteristics 			
	 Strengths and Weaknesses 			
	 Virtual Networks and Outsourcing 			
	 How the Structure Works 			
	 Strengths and Weaknesses 			
	Hybrid Structure			
	 Applications of Structural Design 			
	 Structural Alignment 			
	 Symptoms of Structural Deficiency 			



Week 07	The External Environment	3	3	0
	• The Organization's Environment			
	 Task Environment 			
	 General Environment 			
	 International Environment 			
	The Changing Environment			
	o Simple-Complex Dimension			
	 Stable–Unstable Dimension 			
	 Framework 			
	Adapting to a Changing Environment			
	 Adding Positions and Departments 			
	 Building Relationships 			
	 Differentiation and integration 			
	 Organic versus Mechanistic Management Processes 			
	 Planning, Forecasting, and Responsiveness 			
Week 08	Framework for Responses to Environmental Change	3	3	0
	Dependence on External Resources			
	• Influencing External Resources			
	 Establishing Formal Relationships 			
	 Influencing Key Sectors 			
	 Organization Environment Integrative Framework 			
Week 09	Organization Size: Is Bigger Better?	3	3	0
	 Pressures for Growth 			
	 Dilemmas of Large Size 			
	Organizational Life Cycle			
	 Stages of Life Cycle Development 			
	 Organizational Characteristics during the Life Cycle 			



Week 10	Organizational Size, Bureaucracy, and Control	3	3	0
	o What Is Bureaucracy?			
	 Size and Structural Control 			
	 Bureaucracy in a Changing World 			
	 Organizing Temporary Systems 			
	 Other Approaches to Busting Bureaucracy 			
Week 11	Bureaucracy versus Other Forms of Control	3	3	0
	o Bureaucratic Control			
	Market Control •			
	 Clan Control 			
	 Organizational Decline and Downsizing 			
	 Definition and Causes 			
	 A Model of Decline Stages 			
	 Downsizing Implementation 			
Week 12	Conflict, Power, and Politics	3	3	0
	 Intergroup Conflict in Organizations 			
	 Sources of Conflict 			
	 Rational versus Political Model 			
	 Power and Organizations 			
	 Individual versus Organizational Power 			
	 Power versus Authority 			
	 Vertical Sources of Power 			
	 The Power of Empowerment 			
	 Horizontal Sources of Power 			
Week 13	Political Processes in Organizations	3	3	0
	 Definition 			
	o When Is Political Activity Used?			
	• Using Power, Politics, and Collaboration			
	 Tactics for Increasing Power 			
	 Political Tactics for Using Power 			
	o Tactics for Enhancing Collaboration			



Week 14	Organizational Culture and Ethical Values	3	3	0
	Organizational Culture			
	O What Is Culture?			
	 Emergence and Purpose of Culture 			
	 Interpreting Culture 			
	Organization Design and Culture			
	 The Adaptability Culture • 			
	 The Mission Culture 			
	 The Clan Culture 			
	 The Bureaucratic Culture 			
	 Culture Strength and Organizational Subcultures 			
Week 15	Organizational Culture, Learning, and Performance	3	3	0
	Ethical Values and Social Responsibility			
	 Sources of Individual Ethical Principles 			
	 Managerial Ethics 			
	 Corporate Social Responsibility 			
	o Does It Pay to Be Good?			
Week 16	How Leaders Shape Culture and Ethics	3	3	0
	 Values-Based Leadership 			
	 Formal Structure and Systems 			
	 Corporate Culture and Ethics in a Global Environment 			

Reference Book:

Main Reference:

1. Daft, R. L. (2008). Organization Theory and Design (10th ed.). (J. W. Calhoun, Ed.) 5191 Natorp BoulevardMason, OH 45040, USA: South-Western Cengage Learning.

Supportive Reference:



Syllabuses and course policy of (Taxation)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0637
Credit Hours	3
Subject category	Professional
Pre-requisite	Business Maths & Macroeconomics
Semester	6 th

COURSE DESCRIPTION

This course is designed to give an overview of Afghanistan's Taxation system and Law. This course will cover Afghanistan income Tax Law, Customs Law & Enterprise Law to some extent. The income tax Law consists of Seventeen chapters (113 Articles). Each chapter covers different topic regarding Afghanistan Income Tax Law.

This course is designed to improve the students' knowledge about Afghanistan taxation system, Tax calculation on the income of natural and legal persons who are residents of Afghanistan, Taxable income of different people, Tax on business receipt, Tax on Exports & Imports, Fixed Tax which is imposed upon some people and many more. The course will also help the students in understanding the importance and effects of Afghanistan's location on national and regional economies

COURSE LEARNING OBJECTIVE

- 1. To enable the students to identify the basic concepts, definitions and terms related to Income Tax.
- **2.** To enable the students to determine the residential status of an individual and scope of total income.
- **3.** To enable the students to compute income under various heads namely wage withholding tax, rent withholding tax, contractor withholding tax, dividend/interest/royalty withholding tax, Business Receipt Tax (BRT), business/profession, capital gains and income from other sources, annual income tax.
- **4.** To enable the students to compute the net total taxable income of an individual.
- **5.** To enable the students for filing annual tax return.



COURSE LEARNING OUTCOME

- 1. Students would identify the technical terms related to Income Tax.
- 2. Students would determine the residential status of an individual and scope of total income.
- **3.** Students would compute income under various heads namely wage withholding tax, rent withholding tax, contractor withholding tax, dividend/interest/royalty withholding tax, Business Receipt Tax (BRT), business/profession, capital gains and income from other sources, annual income tax.
- **4.** Students would compute the net total income of an individual.
- **5.** Students would learn filing annual tax return.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Taxation)

Number of Weeks	Course Contents	Number of credit per weeks	Therotical	Practical
Week 01	 General Introduction to Tax Tax Definition Different Types of Tax Economic Effects of Tax 	3	3	0
Week 02	 Chapter 1, General Provisions Article 1, Authority Article 2, Tax implementation Article 3, Tax (fiscal) year Article 4, Tax calculation 	3	3	0
Week 03	 Article 5, Tax on residents Article 6 Non-residents tax exemptions Article 7, Non-residents payment of tax and allowable deductions Article 8, Tax on business activities 	3	3	0
Week 04	 Article 9, Tax on foreign governments and international organization Article 10, Tax exempt organizations Article 11, Tax exemptions of government CHAPTER 2 Article 12, Definitions of some terminologies Article 13, Receipts subject to tax 	3	2	2



	Article 14, Non-taxable income	3	2	2
		3	4	_
	Article 15, Food and fuel tax exemption			
Week 05	 Article 16, Taxes on rent or lease of immovable properties 			
	 Article 17, Liability to withholding tax from salary and wages 			
	Article 18, Deductible expenses	3	2	2
Week 06	Article 19, Non-deductible expenses			
	Article 20, Income from sources within Afghanistan			
	Chapter 3, Gain or Loss from The Sale, Exchange or Transfer of Assets	3	2	2
	 Article 21, Gains subject to income tax 			
	Article 22, Taxable gain of tax year			
	Article 23, Tax on transfer of property			
	 Article 24, Deduction of expenses from taxable income 			
Week 07	Article 25 Tax determination based on market value			
	 Article 26, Form of transfer not to affect tax liability 			
	Article 27, Deduction of loss incurred from taxable income			
	Article 28 Non-deduction of additional loss from taxable income			
	Article 29, Calculation of tax on capital gain	3	2	2
	Article 30, Tax on sale of movable or immovable property			
	CHAPTER 4			
Week 08	Article 31, Definitions			
	 Article 32, Limited liability companies and special partnerships 			
	Article 33, General partnerships			
	Article 34, Determination of net income			
	Article 35 Distribution of receipts			
	<u>I</u>			l



	CHAPTER 5, RULES FOR ACCOUNTING	3	2	2
	 Article 36, Maintenance and preservation of records 			
	Article 37, Accrual method of accounting			
Week 09	Article 38, Cash method of accounting			
	Article 39, Form and content of records			
	Article 40, Inventory at the close of year			
	 Article 41, Determination of taxable income of two or more businesses 			
	Chapter 6, Special Provisions for Corporations and Limited Liability Companies	3	2	2
	Article 42, Deduction of operating loss			
	 Article 43, Distribution of assets to shareholders 			
Week 10	 Article 44, Distribution of assets on liquidation of a company 			
	 Article 45, Distribution of money or other assets 			
	Article 46, Withholding tax			
	 Article 47, Deduction of depreciation and losses 			
	Chapter 7, Taxation of Banks, Loan and Investment Corporations	3	2	2
	Article 54, Profits and gains subject to tax			
	 Article 55, Deduction of necessary expenses 			
	Article 56 Additions to reserves			
Week 11	 Article 57 Increase or decrease in value of securities 			
	Chapter 8, Withholding Taxes On Sources of Income			
	 Article 58, Withholding and payment of tax 			
	Article 59 Rent withholding tax on buildings and houses			



	Article 60, Remittance of tax payments	3	2	2
	Article 61, Preparation of statements			
Week 12	• Article 62, Time for submission of statements			
	• Article 63, Filing of returns			
	Chapter 9, Business Receipts Tax	3	2	2
	Article 64, Business receipts tax			
	 Article 65, Business receipts tax exemptions 			
	Article 66, Business receipts tax rates			
Week 13	Article 67, Application of business receipts tax			
	Chapter 10, Fixed Taxes			
	 Article 68, Business activities subject to fixed tax 			
	Article 69, Payment of fixed tax			
	Article 70, Fixed tax on imports	3	2	2
	Article 71, Fixed tax on transport			
	Article 72, Withholding tax on contractors			
Week 14	Article 73, Fixed tax of exhibition income			
	• Article 74 Fixed tax on small business.			
	 Article 75, Determining fixed tax on small business activities 			
	Article 76, Amendments to exemptions			



	Chapter 11, Enforcement Provisions	3	2	2
	 Article 92, Collection of unpaid tax from third parties Article 93, Liability of directors, 			
Week 15	 Article 94, Persons not allowed to leave Afghanistan Article 95, Business closure 			
	 Article 96 Restriction on disposal of property by a taxpayer 			
	• Assignments,	3	2	2
Week 16	 Presentations 			
	• Revision			

References

Main Reference:

1. Thuronyi, M. V. (1998). *Tax Law Design and Drafting, Volume 2* (Vol. 2). International Monetary Fund.

Supportive Reference:

1. Mason, W. (Ed.). (2011). *The rule of law in Afghanistan: missing in inaction*. Cambridge University Press.



Syllabuses and course policy of (Web Engineering I)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0638
Credit Hours	3
Subject category	Professional
Pre-requisite	Introduction to Programming
Semester	6 th

COURSE DESCRIPTION

This course is designed to give students a firm foundation in basic Designing of static web site. In this class, students learn how to use HTML5, CSS3, Java script Students gain a conceptual understanding of the HTML5 structure and how its components work and interact with one another. Students learn how to create a static web site with all component and requirement of the official web site and design element through the CSS we use in this course HTML5(latest version of the HTML) CSS3(latest version of CSS) and advance java script also student at end of this will able to design an advance web site from the basic point up to high level point at java script student will how to valid and make more attractive our web site also student will know HTML5 new elements this course is made for beginners and professionals provides deep knowledge of HTML5, CSS3, java script scripting.

This *course* introduces students to the discipline of *Web Engineering* including the methods and techniques used in *web*-based system development.

COURSE LEARNING OBJECTIVE

- 1. Software installation and software configuration (some text-editor).
- 2. An in-depth exploration of the HTML5 concept, including introduction of web technology web engineering fundamental, web technology protocol HTML5 introduction, History how to work in HTML5, HTML5 tags structure syntax HTML5, document structure, HTML5 elements and attribute, HTML5 basic tag, HTML5 block and inline level element, HTML5 document structure, iframe, meta, head, body, table, form video, audio, list, image, link...
- **3.** Making and designing a complete web site with all functionality.
- **4.** Layout management of the web site.
- **5.** Describes how elements must be rendered on screen, on paper, or in other media.
- **6.** Here we apply less code do more by CSS3 external CSS
- 7. All web site will be compatible with all device means (device independent)
- 8. Student will know and get concept about the programming



COURSE LEARNING OUTCOME

Successful Web Engineering I students will be able to:

- 1. Proficiency in HTML and CSS: Students will be able to create well-structured and visually appealing web pages using HTML and CSS, applying proper syntax, tags, and styling techniques.
- 2. Responsive Web Design: Students will develop the ability to design and develop responsive web pages that adapt to different screen sizes and devices, ensuring optimal user experience across various platforms.
- **3.** Introduction to Client-side Scripting: Students will gain a foundational understanding of client-side scripting languages, such as JavaScript, and learn how to incorporate interactivity and dynamic features into web pages.
- **4.** Web Accessibility: Students will understand the importance of web accessibility and learn how to apply accessibility guidelines and best practices to create inclusive websites that can be accessed by individuals with disabilities.
- 5. Introduction to Web Development Tools and Technologies: Students will become familiar with popular web development tools, frameworks, and technologies, enabling them to efficiently build and maintain websites and leverage industry-standard practices.

Overall, upon completion of Web Engineering 1, students will have the skills and knowledge necessary to design and develop professional-quality websites, applying best practices in web design, usability, accessibility, and security. They will be equipped to create responsive and interactive web pages and manage web projects effectively.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Web Engineering I)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Introduction to HTML5	2	1	2
Week 02	• Elements of HTML5	2	1	2
Week 03	Formatting Text using Tags	2	1	2
Week 04	Creating Hyperlinks and Anchors	2	1	2
	Website Layout using HTML			
Week 05	 Creating Navigational Aids and Division- Based Layout 	2	1	2
Week 06	HTML Forms	2	1	2
	 HTML5 Audio and Video 			
	 Display 			
	• Float			
Week 07	• Introduction	2	1	2
	 Dimensions 			
	 Position 			
	• Creating Tables			
Week 08	• Selectors	2	1	2
	• Text & Fonts			
Week 09	• Text	2	1	2
	 Colors & Backgrounds 			
	• Using External, Internal & Embedded CSS File			
Week 10	The CSS Box Model	2	1	2
	• Align			
	• Pseudo-elements			
	Navigation Bar			
	 Dropdown 			



Week 11	Combinatory	2	1	2
	 Image Gallery 			
	 Image Opacity 			
	• Image Sprite			
	Attribute Selector			
Week 12	Introduction to JavaScript	2	1	2
	 Data and variable 			
	• JS importance			
	• How to use JS			
Week 13	Operators and Statements	2	1	2
	 Loops in Java Script 			
Week 14	Arrays in Java Script	2	1	2
	 Functions in Java Script 			
Week 15	• Objects	2	1	2
	Java Script event			
	 JavaScript DOM intro 			
Week 16	• JS Comments	2	1	2
	• Scope			
	 Condition 			
	 And making complete web site 			

Reference Book:

Main Reference:

1. Powell, T. A. HTML: The Complete Reference (3rd ed.). USA: McGraw Hill.

Supportive Reference:

1. Goodman, D. (1996). Danny Goodman's JavaScript Handbook. IDG Books Worldwide.



Syllabuses and course policy of (Business Research Method)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0739
Credit Hours	3
Subject category	Professional
Pre-requisite	Statistics
Semester	$7^{ m th}$

COURSE DESCRIPTION

Business Research Methods equips students with the skills to develop a research proposal and Monograph. It provides the theoretical and practical preparation for business research. The course covers the necessary skills and requirements for a literature review, research methodologies, sampling, Data collection, data analysis & processing and conclusion & report.

COURSE LEARNING OBJECTIVE

- 1. To develop understanding of the basic framework of research process.
- 2. To develop an understanding of various research designs and techniques.
- 3. To identify various sources of information for literature review and data collection.
- **4.** To demonstrate knowledge of research process by conducting a literature review in their research area interest.
- **5.** Define and develop a possible research interest area to be taken forward in their business research projects later in the second year of study.
- **6.** To conduct an independent publishable research project.



COURSE LEARNING OUTCOME

At the end of this course, the students should be able to:

- 1. Recognize the importance of research as a first step in Business Studies.
- 2. Translate basic/applied business issues into appropriate academic research questions.
- **3.** Understand the links between the issues being investigated and the method of investigation.
- **4.** Understand the relevance of Western research in providing solutions to the local managers by investigating the dominant theories business education.
- **5.** Understand the governing principles in the qualitative and the survey research traditions, the merits and of each, and of their independent and supporting roles in business contexts.
- **6.** Use different software for statistical analysis and interpretation including SPSS, Amos, and E-Views etc.
- **7.** Understand and apply the skills required to design and conduct research studies using qualitative and/or survey methods.
- **8.** Acquire the ability to interpret research results and establish the substantive meaning and implications of the findings for managerial practice.
- **9.** Apply course concepts and theory in a practical context.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Business Research Method)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Introduction	3	3	0
	Purpose of research			
	Types of research			
Week 02	Research approaches	3	3	0
	Research methodologies			
Week 03	Scientific method	3	3	0
	Scientific method An overview			
	Value of business research			
	When to conduct business research (data, time constraints, cost, benefit)			
Week 04	Stages of research process	3	3	0
	Problem discovery and definition			
	 Using exploratory research categories 			
	 Literature review Data processing and analysis 			
	 Conclusions and report 			
Week 05	Defining the research problem	3	3	0
	 research problem statement 			
	theoretical framework			
	• types of variables			
Week 06	Formulating research objectives and research questions.	3	3	0
	• Formulation of hypothesis			
Week 07	Research design	3	3	0
	Types of research design			
	o Exploratory RD			
	o Descriptive RD			
	o Casual RD			



Week 08	Sampling terminology	3	3	0
VV CCK UO	• Sampling terminology	3	3	
	 Stages in selection of sampling (target pop, sample frame, prob & non prob, sample 			
	technique, sample size, sample unit, collect			
	data)			
	 Probability and non-probability sampling 			
	 Errors associated with sampling 			
	 Determination of sample size 			
Week 09	Appropriate sampling design	3	3	0
	 Internet sampling 			
	 Panel sampling 			
	 Factors affecting sampling (level of 			
	accuracy, level of confidence, resource availability etc)			
	• What is statistics (descriptive & inferential)			
	 Population parameter & sample statistics 			
	 Making data usable 			
	 Frequency distribution 			
	 Percentage distribution 			
	 Probability distribution 			
	 Proportion 			
	 Central tendency (Mean Medain, Mode) 			
	 Measure of dispersion (Range, variance, SD) 			
Week 10	• Survey	3	2	2
	 Survey objectives 			
	 Straight forward questions and response 			
	 Types of questions (purposeful, concrete, open &close ended questions) 			
	 Types of responses (nominal or categorical, ordinal & numerical) 			
Week 11	• Survey design (experimental, descriptive (cross sections, cohorts, case control))	3	2	2
	 Survey sampling (eligibility criteria) 			
	Response rate			
	 Survey instruments (questionnaire, interview etc) 			
	Appropriate survey analysis			
	Important questions to be asked			
	Г	l	<u> </u>	<u> </u>



Week 12	Questionnaire design	3	2	2
	Major decision in questionnaire design			
	What should be asked			
	 Phrasing questions 			
	 Developing a questionnaire 			
	 (Avoid complexity, double barreled, leaded and loaded questions, assumptions, ambiguity) 			
Week 13	How you will ask questions	3	2	2
	 Questionnaire design (questions sequence, layout) 			
	 Question sequence (order bias, funnel techniques, filter bias) 			
	Layout for internet questionnaire			
	Common questions display on a computer screen			
	Radio button			
	Drop down box			
	Check box			
	 Open ended box 			
Week 14	Data analysis	3	2	2
	Stages of data analysis			
	Editing			
	Coding			
Week 15	Data entry	3	2	2
	Data analysis			
	Data tabulation, Graphs etc			
	Data transformation (charts, scatter plot etc)			
Week 16	Interpretation, Hypothesis, different tests	3	2	2

References:

Main Reference:

1. Zikmund, W. G., Carr, J. C., & Griffin, M. (2013). *Business Research Methods (Book Only)*. Cengage Learning.

Supportive Reference:

1. Bell, E., Bryman, A., & Harley, B. (2018). Business research methods. Oxford university press.



Syllabuses and course policy of (Advanced Corporate Finance)

University	Rana		
Faculty	Economics		
Department	BFM		
Course code	EC.FM.0740		
Credit Hours	3		
Subject category	Professional		
Pre-requisite	Financial Management & Business Finance		
Semester	$7^{ m th}$		

COURSE DESCRIPTION

This course aims to provide the students with the fundamental concepts, principles and Approaches of corporate finance, enable the students to apply relevant principles and approaches in solving problems of corporate finance and help the students improve their overall capacities.

COURSE LEARNING OBJECTIVE

Students will be able to understand and demonstrate after completing this course.

- 1. The fundamental concepts of finance and types of finance.
- 2. The principles and Approaches of corporate finance.
- 3. The excel approach, Bonds, Bonds valuation and interest rates
- **4.** The Different Approaches for Common Stock valuation
- 5. The concept of Risk, Return and CAPM
- **6.** The financial markets and Calculation of capitalization.

COURSE LEARNING OUTCOME

- 1. Students will be able to understand and demonstrate after completing this course.
- **2.** The fundamental concepts of corporate finance.
- 3. Interest concept.
- **4.** The concept of formulating the capital structure, equity security and debt security.
- **5.** The concept of Risk, Return and CAPM.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks		
Mid-Term	30 Marks		
Class Participation & Attendance	10 Marks		
Assignments, Presentation & Quiz	10 Marks		
Final-Term	50 Marks		

Syllabuses and course policy of (Advanced Corporate Finance)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	 Types of business organization The primary objective of the corporation: value maximization Managerial Actions to maximize shareholder wealth An overview of the capital allocation process 	3	2	2
Week 02	 Financial securities and the cost of money (piece of papers with contractual provisions) Fundamental factors that affect the cost of money (production opportunities, time preferences for consumption, risk, inflation) Financial institutions Types of financial markets Types of market transactions (IPO, Seasoned equity offering) 	3	2	2



Week 03	An excel approach	3	2	2
Week 04	An excel approach	3	2	2
Week 05	 Bonds, Bonds valuation and interest rates Bonds valuations Bonds yields 	3	2	2
W 1.06	Changes in bond values over time	2	2	
Week 06	 Bonds with semi-annual coupons Determinants of market interest rates Real risk free rate of interest r* The inflation premium Nominal risk free rate of interest The default risk premium The liquidity risk premium The maturity risk premium Term structure of interest rate Junk bonds 	3	2	2
Week 07	 Legal Rights and Privileges of Common Stockholders (Control of the Firm, The Preemptive Right) Types of Common Stock The Market for Common Stock 	3	2	2
Week 08	Different Approaches for Common Stock valuation Dividend growth model Using the multiples of comparable firms Free cash flow method	3	2	2
Week 09	Risk, Return and CAPMStandalone risk and portfolio risk	3	2	2
Week 10	6. Calculating beta coefficient7. Relationship between risk and rates of return	3	2	2
Week 11	The WACCCost of debtCost of preferred stock	3	2	2



Week 12	Cost of common stock	3	2	2
	The CAPM approach			
	Dividend yield plus growth rate or discounted cash flow(DCF) approach			
Week 13	 Comparison of CAPM, DCF and bond yield plus risk premium method 	3	2	2
	 Factors affecting WACC 			
Week 14	• Introduction	3	2	2
	 Meaning of capital structure 			
	 Definition of capital structure 			
	• Financial structure			
	 Calculation of capitalization 			
Week 15	Calculation of capital structure	3	2	2
	 Calculation of financial structure 			
	Optimum capital structure			
	 Forms of capital structure 			
	 Factors determining capital structure 			
	Capital structure theories			
	 Traditional approach 			
	 Modigliani and miller approach 			
Week 16	 Capital structure theory: proofs of Modigliani-Miller Models 	3	2	2
	 Introducing personal taxes: The Miller model 			
	• Criticisms of the MM and Miller Models			
	 Extension of MM Model 			

References:

Main Reference:

1. Ehrhardt, M. C., & Brigham, E. F. (2011). *Corporate finance: A focused approach*. Mason, OH: South-Western Cengage Learning.

Supportive Reference:

- 1. Brealey, R. A., Myers, S. C., & Allen, F. (2020). *Principles of corporate finance*. New York: McGraw-Hill Education.
- 2. Vernimmen, P., Quiry, P., Dallocchio, M., Fur, Y. L., & Salvi, A. (2018). *Corporate finance theory and practice*. Chichester, West Sussex, and United Kingdom: Wiley.



Syllabuses and course policy of (Multinational Financial Management)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0741
Credit Hours	3
Subject category	Professional
Pre-requisite	Financial Management & Business Finance
Semester	7 th

COURSE DESCRIPTION

This course introduces the student to the environment of international finance and its management. The topics covered include the foreign exchange market, foreign exchange risk management, international parity conditions, currency forecasting, international financing, international finance markets, multinational working capital management, international investment management, political and country risk analysis, multinational capital budgeting, currency future and options and financial innovations.

COURSE LEARNING OBJECTIVES

- 1. Explain the foreign exchange markets and the global monetary system.
- **2.** Analyse the statistics from the Balance of Payments (BOP) and assess what it means for global competition.
- **3.** Determine the fundamental principles that direct business conduct globally.
- **4.** Describe translation, transactions, and the economic impact of currency rate fluctuations.
- **5.** Describe how interest rate risk affects financial decision making in the international business arena.
- **6.** Use your understanding of derivatives to control risk on global financial markets.



COURSE LEARNING OUTCOMES

After completion of course successfully students will be able to understand:

- 1. Use the right technologies and formats for financial communication.
- **2.** To solve issues and make wise decisions, analyse, apply, and evaluate information in the global financial environment of foreign exchange.
- **3.** Examine the issues with dealing in foreign currencies and the benefits and drawbacks of receiving funds from abroad.
- **4.** Determine forward exchange rates using spot rates.
- **5.** Identify market conventions on exchange rate quotation and correctly calculate those quotations.
- **6.** Describe how futures and option contracts are used to reduce foreign exchange risk.
- **7.** Have a thorough understanding of the various hedging techniques, such as contingent and forward rate hedging.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Multinational Financial Management)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Globalization and the multinational firm:	3	3	0
	The Major Dimensions of International Finance			
	 Goals for International Financial Management 			
Week 02	Globalization: Recent Trends	3	3	0
	The Multinational Corporation			
Week 03	The international monetary system:	3	3	0
	Bimetallism			
	Classic Gold Standard			
	Interwar period			
	Bretton Woods System			
Week 04	The Flexible Exchange Rate Regime	3	3	0
	Existing Exchange Rate Arrangements			
	European Monetary Union			
	The Mexican Peso Crisis			
	The Asian Currency Crisis			
	 Fixed versus Flexible Exchange- Rate Regimes 			
Week 05	The market for foreign exchange	3	3	0
	Function and Structure of the Forex Market			
	The Spot Market			
	The Forward Market			
Week 06	International parity relationships & forecasting foreign exchange rates:	3	3	0
	Interest Rate Parity			
	Purchasing Power Parity			
Week 07	The Fisher Effects	3	3	0
	Forecasting Exchange Rates			
Week 08	International bond market:	3	3	0
	The World Bond Markets- A Statistical Perspective			
	Foreign Bonds and Eurobonds		_	



Week 09	Types of Instruments	3	3	0
	Statistics on International Bond Offerings			
	International Bond Market Credit Ratings			
Week 10	8. Eurobond Market Structure and Practices	3	3	0
	9. International Bond Market Indexes			
Week 11	International equity markets:	3	3	0
	A Statistical Perspective of International Equity Markets			
	Market Structure, Trading Practices and Costs			
Week 12	International Equity Market Benchmarks	3	3	0
	World Equity Benchmark Shares			
	Trading in International Equities			
	 Factors Affecting International Equity Returns 			
Week 13	Currency and interest rate swaps:	3	3	0
	Size of the swap market			
	Interest Rate Swaps			
	Currency Swaps			
Week 14	Swap Market Quotations	3	3	0
	Swap Risks			
	Efficiency of Swap Markets			
Week 15	Management of transaction exposure:	3	3	0
	Forward Market Hedge			
	Money Market Hedge			
	Options Market Hedge			
	Hedging Contingent Exposure			
	Hedging Recurrent Exposure			
Week 16	Hedging through Invoice Currency	3	3	0
	Hedging through Lead and Lag			
	Exposure Netting			
	When to Hedge			
	Usage of Risk Management Products			
Deferences	•	•		•

References:

Main Reference:

1. Sharan, V. (2012). International financial management. PHI Learning Pvt. Ltd..

Supportive Reference:

1. Sharan, V. (2012). International financial management. PHI Learning Pvt. Ltd..



Syllabuses and course policy of (Business Communication)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0742
Credit Hours	3
Subject category	Professional
Pre-requisite	English
Semester	7 th

COURSE DESCRIPTION

English for Business II Course focuses on improving business writing skills in students used in business environment like memo, notice, business letter, topic development, email and proposal writing. Writing well is one of the most important skills students need to learn for success in the business world. They will understand how to deliver their ideas with power they deserve. Good writing also conveys a sense of professional excellence to the world around you.

COURSE LEARNING OBJECTIVE

- 1. Understanding the introduction to business communication
- 2. Understanding the process of business communication
- 3. Understanding different kinds of business communication models such as COPE model
- **4.** Understanding the barriers of business communication
- 5. Knowing about the types of business communication

COURSE LEARNING OUTCOME

On completion of this course, the students will be able:

- 1. The students will understand how business communication works in the business environment.
- 2. The students will come know how business process works in their work related environment
- **3.** The students will come know how the aforementioned models are being applied to solve the problem.
- **4.** The students will have to know that how to overcome the barriers of business communication.
- **5.** The students will understand different types of business communication and make themselves familiar with those types.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Business Communication)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	What is Composition?	3	3	0
	 Introduction 			
	 Process of composition 			
	 Pre-writing 			
	 Drafting 			
	 Post-writing 			
	 Editing 			
	 Publishing 			
Week 02	How to start writing?	3	3	0
	 Free-writing with an example 			
	 Brainstorming with an example 			
	 Clustering with an example 			
	 Practice writing technique 			



Week 03	Application Writing I	3	3	0
	Application Writing Techniques			
	Job Application			
	Motivation letter			
Week 04	Application Writing II	3	3	0
	Cover letter			
	Statement of Purpose			
	Application for Leave & Fee Concession			
	Applications for different occasions			
Week 05	Memo Writing	3	3	0
	Difference b/w memo & letter			
	Purpose of a memo			
	How to write a memo?			
	Format of memo			
Week 06	Circular writing	3	3	0
	Definition of circular			
	Objective of circular			
	Parts of circulars			
	Sample circular			
Week 07	Notice Writing	3	3	0
	Meaning & importance of notice			
	Characteristics of a good Notice			
	Format/ Parts of Notice			
	Sample notices			
Week 08	Presentations and Review before Mid-term	3	3	0
	Exams			
Week 09	Letter Writing I	3	2	2
	Definition			
	Purpose of Letter			
	Types of letter			
	Samples			
Week 10	Letter Writing II	3	2	2
	Personal letters			
	Format of personal letter			
	Types of personal letters			
	• Samples			
	Practice			



Week 11	Letter Writing III	3	2	2
	Business letter			
	 Format of a business letter 			
	 Parts of a business letter 			
	• Samples			
	• Practice			
Week 12	Resume Writing I	3	2	2
	Definition			
	Difference between Resume & CV			
	How to build a Resume?			
Week 13	Resume Writing II	3	2	2
	Parts of Resume			
	Sample of CV			
	Practice			
Week 14	E-mail Writing I	3	2	2
	Definition of email			
	Purpose of email			
	 Formal & informal emails 			
Week 15	E-mail Writing II	3	2	2
	Email etiquettes			
	6 Steps to Improve Business Email Writing Skills			
	 Formal & informal phrases from Greeting to Closing 			
	• Samples			
Week 16	Presentations & Review before Final Exams.	3	2	2

Reference Book:

Main Reference:

1. Murphy, H. A., Hildebrandt, H. W., & Thomas, J. P. (1997). *Effective business communications*. New York: McGraw-Hill.

Supportive Reference:

1. Carter, R., & McCarthy, M. (1997). *Exploring spoken English. Book*. Ernst Klett Sprachen.



Syllabuses and course policy of (Web Engineering II)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0743
Credit Hours	3
Subject category	Professional
Pre-requisite	Web Engineering-I (HTML,CSS,JAVASCRIPT)
Semester	7 th

COURSE DESCRIPTION

This course is designed to give students a firm foundation in basic Developing of Dynamic web site. In this class, students learn how to install and use PHP MYSQL. Students gain a conceptual understanding of the Oracle database architecture and how its components work and interact with one another. Students learn how to create an operational on database from PHP and properly manage the various structures in an effective and efficient manner including performance monitoring, web site security, user management, and techniques. The lesson topics are reinforced with structured hands-on practices.

PHP tutorial for beginners and professionals provides deep knowledge of PHP scripting language. Our PHP tutorial will help you to learn PHP scripting language easily. This PHP course covers all the topics of PHP such as introduction, control statements, functions, array, string, file handling, form handling, date and time, object-oriented programming in PHP, PHP MySQL, PHP make complete project with all requirement

COURSE LEARNING OBJECTIVE

- 1. Advanced web development skills: Develop expertise in server-side scripting, database integration, and dynamic web application development.
- **2.** Mastery of server-side scripting languages: Gain proficiency in languages like PHP, Python, or Ruby for building robust and interactive web applications.
- **3.** Database integration: Learn to integrate databases using SQL or NoSQL technologies, understanding data modeling, querying, and manipulation.
- **4.** Familiarity with web development frameworks and libraries: Explore popular frameworks like Django, Ruby on Rails, or Laravel to streamline development processes and improve code efficiency.
- 5. Web security and performance optimization: Understand and implement best practices for web security, authentication, authorization, input validation, and optimize web application performance for better user experience.



COURSE LEARNING OUTCOME

at end of this course student will be able:

- 1. Software installation and software configuration.
- 2. An in-depth exploration of the PHP concept, including variable, data type constraint, operators, condition statement, loops, function, array, super global variable form handling making and using all this concept practically on project.
- 3. Management of database files.
- **4.** Create back-end (PHP and MYSQL) and front-end (HTML5, CSS3, Bootstrap, java script)
- 5. To make compete Dynamic web site with high functionality, security and fast
- 6. Creating user and will give them right to do some specific task and authority

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Web Engineering II)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Introduction of the course:	2	1	2
	• Introduction to the course			
	• Introduction to PHP			
	• Introduction to Features of PHP:			
	 Tools used 			
	How to manage site			
	 Variable 			
Week 02	What is loop operator	2	1	2
	• Condition statement			
	• In PHP			
Week 03	What is Array, type of the array?	2	1	2
	• For each loop with array			
Week 04	Get and POST method	2	1	2
	• In PHP			
	Making login form			
Week 05	 What is form and how to get data from client and process this data 	2	1	2
Week 06	What is function in PHP	2	1	2
	• Types of the function			
	Parameterize and non-parameterize function			
	• In PHP what is die(),this and exit() keyword			
Week 07	• What is MSQL	2	1	2
	MYSQL feature			
Week 08	How can we create, drop database?	2	1	2



		1	2
Command how login from specific user via graphic and command line			
What is join, view, like	2	1	2
And alter command			
What is deferent between include and require	2	1	2
Deferent between cookie and session			
How can we make a complete login form with all requirement?	2	1	2
Using bootstrap			
How can we select and delete data through the PHP in MYSQL.	2	1	2
• For the design we use bootstrap			
How can we update and insert data via PHP in MYSQL	2	1	2
How can we make user via PHP and how can we search specific record in MYSQL	2	1	2
How can we upload image and create report and display report from MYSQL into PHP	2	1	2
	 What is join, view, like And alter command What is deferent between include and require Deferent between cookie and session How can we make a complete login form with all requirement? Using bootstrap How can we select and delete data through the PHP in MYSQL. For the design we use bootstrap How can we update and insert data via PHP in MYSQL How can we make user via PHP and how can we search specific record in MYSQL How can we upload image and create report 	graphic and command line What is join, view, like And alter command What is deferent between include and require Deferent between cookie and session How can we make a complete login form with all requirement? Using bootstrap How can we select and delete data through the PHP in MYSQL. For the design we use bootstrap How can we update and insert data via PHP in MYSQL How can we make user via PHP and how can we search specific record in MYSQL How can we upload image and create report How can we upload image and create report	e What is join, view, like • And alter command • What is deferent between include and require • Deferent between cookie and session • How can we make a complete login form with all requirement? • Using bootstrap • How can we select and delete data through the PHP in MYSQL. • For the design we use bootstrap • How can we update and insert data via PHP in MYSQL • How can we make user via PHP and how can we search specific record in MYSQL • How can we upload image and create report 2 1

Reference Book:

Main Reference:

1. Martin, M. (2019). PHP: The Complete Guide for Beginners, Intermediate and Advanced Detailed Approach to Master PHP Programming. Independently published.

Supportive Reference:

1. Holzner, S. (2007). PHP: The Complete Reference (1st ed.). McGraw-Hill Education.



Syllabuses and course policy of (Islamic Modes of Finance)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0744
Credit Hours	3
Subject category	Professional
Pre-requisite	Money and banking
Semester	$7^{ m th}$

COURSE DESCRIPTION

The recent financial crises at world level have drawn global attention to alternative system of financial intermediation Islamic banking and finance. Although the concept of Islamic banking and finance trace back to 1400 years, its recent history can be dated to the 1970s when Islamic bank in Saudi Arabia and UAE launched. Bahrain and Malaysia emerged as center of excellence in 1990s. It's now a days manage almost 1 trillion assets worldwide under the Islamic finance. Estimated growth rate up to 20% per year, the need for human capital to bring Islamic finance to the position at which where it deserve. Hundreds of employees need within country for different banks, some of conventional banks in the process of transforming to Islamic banking. This course gives comprehensive introduction to Islamic banking and finance with the analysis of Afghanistan market demand.

COURSE LEARNING OBJECTIVES

- 1. To enable the students to understand the Islamic banking concepts at various levels in general.
- 2. To help the students focus on and analyses the issues related to different economic system.
- 3. To develop the application of Islamic modes of finance
- **4.** To enable the students to integrate the understanding of factors of production in islam.

COURSE LEARNING OUTCOMES

On completion of this course, the students will be able

- 1. To describe the subject of Islamic banking and finance
- 2. To understand Islamic modes of finance
- **3.** To Know the Islamic economic system
- **4.** To understand the logic behind the prohibition of Riba in Islam
- 5. To know the concept of factors of production from Islamic point of view



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Islamic Modes of Finance)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Islamic economics system	3	3	0
	 Introduction 			
	 Economic philosophy of Islam 			
	 Distribution of wealth 			
Week 02	 Difference between Islamic economy, socialism and capitalism 	3	3	0
	 Factors of production in Islamic economic system 			
Week 03	Riba	3	3	0
	• What is Riba?			
	 Types of Riba 			
	Riba an Nasiyah			



Week 04	Rabi an Fadle	3	3	0
VVCCII 0 I	Current implication of Riba			v
XX 1.05	Simple and compound interest	2	2	
Week 05	Contract in Islam	3	3	0
	What is contract?			
	 Rights, obligation and responsibilities in contract 			
	Valid contract condition			
	 Sale and types of sale 			
	Valid sale elements			
Week 06	Islamic modes of finance	3	3	0
	 Musharakah, definition and classification of Musharakah 			
	Musharakah types			
	Shirkatul Aqd			
	Shirkatula Amwal			
	Shirkatulmaal			
	 Shirkatwajooh 			
Week 07	Rules and regulation for ShirkatulAqd	3	3	0
	Rules capital			
	Rules for profit and loss			
	Power and rights in Musharakah			
	Termination of Musharakah			
Week 08	Mudarabah	3	3	0
	Meaning and definition of Mudarabah			
	Types of Mudarabah			
	Mudarabah Al Muqayyadah			
Week 09	Mudarabah Al Mutalaqah	3	3	0
	 Difference between Mudarabah and Musharakah 			
Week 10	Mudarabah expenses	3	3	0
	Distribution of profit and loss			
	Rules for Mudarib			
	Termination of Mudarabah			
	Application of Mudarabah			
	_ = =	1		



Week 11	Murabaha	3	3	0
	Meaning and definition			
	Difference between Murabaha and sale			
	Basic Rules for Murabaha			
Week 12	Step by step Murabaha financing	3	3	0
	Issues in Murabaha			
	Mistake in Murabaha			
	Application of Murabaha			
Week 13	Ijarah	3	3	0
	What is leasing/ Ijarah?			
	Basic of leasing			
	Subject of lessee			
Week 14	Period of period of lease	3	3	0
	Determination of rent			
	Penalty for late payment of rent			
	Residual value of lease asset			
Week 15	Application of Islamic banking	3	3	0
	Project financing			
	Import financing			
Week 16	Working capital financing	3	3	0
	Export financing			
		ı		

Reference Book:

Main Reference:

1. Usmani, M. I. A., & Zubairi, Z. (2002). Islamic Banking. *Karachi: Darul-Ishaat Urdu Bazar*.

Supportive Reference:

1. Kettell, B. (2011). *Introduction to Islamic banking and finance* (Vol. 551). John Wiley & Sons.



Syllabuses and course policy of (Advanced Auditing and Assurance)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0845
Credit Hours	3
Subject category	Professional
Pre-requisite	Accounting & Business Ethics
Semester	8 th

COURSE DESCRIPTION

This subject is specially designed for making the students aware of different techniques involved in auditing and preparing the taxations of the organization. This subject is dividing into two main purposes of audit and assurance. Throughout the course of the study, the students will read, understand and will be fully able to apply the basic techniques, planning, and conducting the audit tasks and ensure the transparency of the accounting system and the financial statements of the entity.

COURSE LEARNING OBJECTIVES

The specific objectives for student learning under this broad goal are:

- 1. Students will able to explain the meaning, concept and types of auditing and assurance.
- 2. Students will able to know the auditing and accounting standard and concepts.
- **3.** To discuss the concept of internal control system, objective and principles of internal control system.
- **4.** To learn audit planning and audit risk
- **5.** To learn about audit report and how to distinguish different types of audit reports.



COURSE LEARNING OUTCOMES

At the end of the course and having completed the essential reading and activities students should be able to:

- 1. Explain why external audits and other types of assurance services are conducted
- 2. Discuss the duties of auditors and other assurance providers and how these have changed over time
- **3.** Explain the meaning of concepts that are fundamental to auditing and assurance services, such as 'independence', 'evidence', 'risk', 'materiality'
- **4.** Describe, in general terms, the processes involved in auditing and other assurance services
- 5. Distinguish between compliance and substantive testing and describe various audit tests
- **6.** Discuss the form, content and importance of the reports provided at the end of the audit or assurance service
- 7. Discuss the issue of legal liability arising from audits and other assurance services
- **8.** Discuss current developments in auditing and assurance services.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Advanced Auditing and Assurance)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	• What is Assurance?	3	2	2
	• Elements of an audit engagement.			
	• Types of assurance engagement			
	a. Reasonable assurance			
	b. Limited assurance.			
	• External audit engagement			
	 Need for external audit 			
	• Benefits of an audit			
	• Expectation gap			
Week 02	Limitation of an audit	3	2	2
	Review engagement			
	 Key terminologies 			
	 Accountability 			
	o Agency			
	 Stewardship 			
	 Fiduciary relationship 			
	True and fair			
	 Stakeholder groups 			
Week 03	The need for regulation	3	2	2
	a. Harmonization			
	b. Audit quality			
	c. Ethical code of conduct			
	 Auditing standards 			
	a. IFAC			
	b. Codes of Ethics			
	c. IAASB			
	d. IASs		_	



Week 04	Who needs an audit and why?	3	2	2
	 Reasons for exempting small companies from audit 			
	Who may act as an auditor?			
	Who may not act as auditor?			
	 How auditors are appointed and removed? 			
	 Auditors rights and duties 			
Week 05	The need for professional ethics	3	2	2
	 The IFAC and ACCA codes and the conceptual framework 			
	a. The fundamental principles			
	b. Objectivity			
	c. Professional behavior			
	d. Confidentiality			
	e. Integrity			
	f. Professional competence and due care			
Week 06	Identifying the threats and its steps	3	2	2
	• Threats and safeguards			
	a. Self-interest threats and its safeguards			
	b. Self-review threats and its safeguards			
	c. Familiarity threats and its safeguards			
	d. Intimidation threats and its safeguards			
	e. Advocacy threats and its safeguards			
	 Accepting new audit engagement 			
	a. Direct client request			
	b. Advertising			
	c. Tendering			
	• Engagement letter			



 What is misstatement? Types of misstatements a. Factual misstatements 			
a. Factual misstatements			
b. Judgmental misstatements			
c. Projected misstatement			
Week 08 • What is materiality?	3	2	2
What is the significance of materiali	ty?		
• How is materiality determined?			
Audit Risk			
a. Inherent risk			
b. Control risk			
c. Detection risk			
Auditor's response to risk assessment	nt		
Week 09 • Purpose of planning	3	2	2
The planning process			
The audit strategy			
• The relationship between the audit s and the audit plan	trategy		
Interim audits			
Impact of interim audit work on the audit	final		
Week 10 • The impact of fraud	3	2	2
The external auditor's responsibility			
 Reporting of fraud 			
• The director's responsibility			
Audit Documentation			
Week 11 • Audit evidence	3	2	2
Appropriate evidence			
Financial statements assertions			
Sources of audit evidence			
Types of audit procedures			



Week 12	• Sampling	3	2	2
	 Sampling risks 			
	• Evaluating misstatements in a sample			
	• Using the work of others			
Week 13	The effects of controls on the audit	3	2	2
	• The components of an internal control systems			
	 Documenting client systems 			
Week 14	Testing the system	3	2	2
	a. Sales system			
	b. Purchase system			
	c. Payroll system			
	d. The inventory system			
	e. Cash cycle			
Week 15	• Reporting	3	2	2
	Audit Opinion			
Week 16	Qualified Report	3	2	2
	Unqualified Report			

References:

Main Reference:

1. Louwers, T., Blay, A., Sinason, D., Strawser, J., & Thibodeau, J. (2017). Auditing & Assurance Services (Auditing and Assurance Services) (7th ed.). McGraw-Hill Education.

Supportive Reference:

1. Gupta, K. (1987). Contemporary auditing. Tata McGraw-Hill Publishing Company.



Syllabuses and course policy of (Risk and Portfolio Management)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0846
Credit Hours	3
Subject category	Professional
Pre-requisite	Corporate Finance & Financial Management
Semester	8 th

COURSE DESCRIPTION

This course will familiar the students with the basic concepts and practices of investment. And it covers the types of investment, investment alternatives, securities markets, measures of risk and return, assets allocation decision, portfolio risk and return, CAPM and APT from investment viewpoint.

COURSE LEARNING OBJECTIVES

- 1. To enable the students to understand the Concepts of investment, speculation and gambling.
- 2. To help the students focus on and analyses the steps of investment process.
- **3.** To develop relevant skills necessary for investment alternatives.
- **4.** To enable the students to integrate the understanding of various sources of risk.

COURSE LEARNING OUTCOMES

On completion of this course, the students will be able:

- **1.** To describe the subject of investment.
- **2.** To understand the types of investment and different investment alternatives.
- **3.** To measure the risk and return for individual assets.
- **4.** To measure the risk and return for a portfolio of assets.
- **5.** To know the concept of CAPM and APT from investment viewpoint.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Risk and Portfolio Management)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
	Investments and Introduction	3	3	0
Week 01	 Definition Investment vs. Speculating & Gambling. Importance of investments The Basis of Investment Decisions. 			



	Investment Alternatives	3	3	0
	 Organizing financial assets. 			
	 Non-marketable financial assets. 			
	Money market securities.			
	Fixed Income Securities			
	o Bonds			
	 Types of Bonds 			
Week 02	Equity Securities			
	 Preferred Stock 			
	 Common Stock. 			
	Derivative Securities			
	Forward			
	• Options			
	Futures Contracts			
	• Swap			
	Types of investment	3	2	2
	Direct investing and Indirect Investing			
W1-02	Investment Company			
Week 03	Unit Investment Trusts			
	Closed –End Investment Companies			
	Open – End Investment Companies			
	Securities Markets	3	2	2
	Primary Markets			
	Investment Banker			
	Global Investment Banking			
***	Private Placemats			
Week 04	Secondary Markets			
	Auction Markets			
	Negotiated Markets			
	In-House Trading			



	Measures of return and risk	3	2	2
Week 05	Measure of historical rate of return			
	Computing mean historical return			
Week 06	Calculating expected rates of return	3	2	2
	 Measuring the risk of expected rates of return 			
	Risk measure for historical return			
	Determinants of required rates of return	3	2	2
	The real risk free rate			
Week 07	Factors influencing the nominal risk free rate			
	Risk premium and portfolio theory			
	Fundamental versus systematic risk			
	An introduction to portfolio management	3	2	2
	Background			
Week 08	Risk aversion			
	Definition of risk			
	Markowitz portfolio theory			
Week 09	Expected rate of return, Variance & S.D for an individual investment	3	2	2
WEER 07	• Expected rate of return, variance & S.D for a portfolio			
Week 10	A three asset portfolio	3	2	2
	An introduction to asset pricing model	3	2	2
Wook 11	Background for capital market theory			
Week 11	Risk free asset			
	The market portfolio			
	The capital asset pricing model expected return and risk	3	2	2
Week 12	• The security market line (SML)			
	Relationship between systematic risk and return			



	Multi factor models of risk and return	3	2	2
Week 13	Arbitrage pricing theory			
	Using the APT			
	Security valuation with APT			
Week 14	Empirical test of APT	3	2	2
WCCK 14	Multi factor models and risk estimation			
	The asset allocation decision	3	2	2
	Individual investor life cycle			
Week 15	 Life cycle net worth and investment strategies 			
	Life cycle investment goals			
	The portfolio management process	3	2	2
Week 16	Investment objectives			
	• Investment constraints			
D 6	The importance of asset allocation			

References:

Main Reference:

1. Reilly, F. K., & Brown, K. C. (2003). *Investment analysis and portfolio management*. Mason, Ohio: South-Western/Thomson Learning.

Supportive Reference:

1. Levišauskait, K. (2010). *Investment analysis and portfolio management*. Leonardo da Vinci program project, Vytautas Magnus University Kaunas, Lithuania.



Syllabuses and course policy of (Training and Development)

University	Rana	
Faculty	Economics	
Department	BFM	
Course code	EC.FM.0847	
Credit Hours	3	
Subject category	Professional	
Pre-requisite	Human Resource Management	
Semester	8 th	

COURSE DESCRIPTION

Training and Development is a course that focuses on the various methods and techniques used to develop employees' skills, knowledge, and abilities. The course covers the principles of adult learning, training design, delivery, and evaluation. It also explores the role of training and development in organizational performance and effectiveness.

COURSE LEARNING OBJECTIVE

- 1. To understand the importance of training and development in organizations.
- **2.** To learn the principles of adult learning and their application in training design and delivery.
- 3. To develop skills in designing, delivering, and evaluating effective training programs.
- **4.** To explore the role of training and development in enhancing employee performance and organizational effectiveness.
- **5.** To understand the legal and ethical issues related to training and development.

COURSE LEARNING OUTCOME

On completion of this course, the students will be able:

- 1. Students will be able to identify the key principles of adult learning and apply them in designing and delivering effective training programs.
- **2.** Students will be able to develop training materials, including lesson plans, handouts, and assessments.
- **3.** Students will be able to evaluate the effectiveness of training programs using various methods such as surveys, interviews, and observations.
- **4.** Students will be able to analyze the impact of training and development on employee performance and organizational effectiveness.
- **5.** Students will be able to identify legal and ethical issues related to training and development and develop strategies to address them.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Training and Development)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	 Introduction to employee training and development Forces affecting the workplace make training a key ingredient for company success Introduction What is training 	3	3	0
Week 02	 Designing effective training The forces influencing working and learning Snapshot of training practices 	3	3	0



Week 03	Needs Assessment	3	3	0
	 Needs assessment at NetApp 			
	 Introduction 			
Week 04	Why is needs assessment necessary	3	3	0
	Who should participate in needs assessment			
	 Methods used in needs assessment 			
Week 05	The need assessment process	3	3	0
	 Organizational analysis 			
	 Person analysis 			
	 Task analysis 			
	 Scope of needs assessment 			
Week 06	Learning: theories and programs	3	3	0
	 A positive learning environment energizes training 			
	 Introduction 			
Week 07	• What is learning and what is learned?	3	3	0
	 Learning theories 			
	 Reinforcement theory 			
	 Need theories 			
	 Expectancy theory 			
	Social learning theory			
Week 08	• The learning process	3	3	0
	Consideration in designing effective training			
Week 09	Transfer of training	3	2	2
	 Introduction 			
	Training design			
	 Applications of transfer of training theory 			
	 Encourage trainee responsibility and self- management 			



Week 10	Work environment characteristics that influence transfer	3	2	2
	 Climate for transfer 			
	 Manager support 			
	 Peer support 			
	 Opportunity to use learned capabilities 			
	 Technological support 			
	 Organizational environment that encourage transfer 			
Week 11	Training evaluation	3	2	2
	Reasons for evaluating training			
	 Overview of the evaluation process 			
	 Outcomes used in the evaluation of training programs 			
Week 12	Determining whether outcomes are appropriate	3	2	2
	 Evaluation practices 			
	 Evaluation design determining return on investment 			
	 Measuring human capital and training 			
Week 13	Training and development Methods	3	2	2
	Traditional Training Method			
	• Presentation Method			
	o Lecture			
	 Audio-visual technique 			
	 Hands on method 			
	 On the job training 			
	 Simulations 			
	 Case studies 			
	o Business games			
	o Role plays			
	Behavior modelling			



*** 1 4 4				
Week 14	 Group building methods 	3	2	2
	 Adventure learning 			
	 Team training 			
	 Action learning 			
	 Choosing a training method 			
Week 15	eek 15 Employee development		2	2
	 Approaches to employee development 			
	 Formal Education 			
	 Assessment 			
	 Job experiences 			
	 Interpersonal relationship 			
	• The development planning process			
Week 16	Companies strategies for providing	3	2	2
	 E learning and employee development 			
	 Intrinsic reward vs Extrinsic reward 			
	 Training issues resulting from the external environment 			
	 Managing the workforce diversity 			
	 Training issue related to internal needs of the company 			
Defenence	D L -	I	l .	<u> </u>

Reference Book:

Main Reference:

1. Noe, R. A. (1993). Employee training and development.

Supportive Reference:

1. Hossan, C. G. (2007). Employee Training and Development. *Management Research News*.



Syllabuses and course policy of (Project Management)

University	Rana	
Faculty	Economics	
Department	BFM	
Course code	EC.FM.0848	
Credit Hours	3	
Subject category	Professional	
Pre-requisite	Principles of Management	
Semester	8 th	

COURSE DESCRIPTION

This course introduces what is project and how to manage project, with the objective of familiarizing the students with the project management life cycles. This course outline makes able the students, how to write project overview statement and how to develop network diagram for activities. Student will understand how appraise different project by help of different models. At the end this course student will learn how control project and conduct post implementation.

COURSE LEARNING OBJECTIVES

- 1. Identify complicated project management theory, principles, and best practices, and apply this knowledge to actual projects to advance the field and discipline of project management.
- 2. Professionalize the communication of the scope, design, implementation, strategy, and/or results of the project while collaborating successfully with a variety of stakeholders across a number of different industry sectors.
- **3.** Employ the specialized knowledge and technical abilities needed to imaginatively respond to the many needs of project stakeholders, developing unique solutions and displaying independent and wise decision-making in relation to your professional practice and the discipline.

COURSE LEARNING OUTCOMES

After completing the course students will be engineered in the following topics:

- 1. Scope, develop and manage a project utilising appropriate project management techniques;
- **2.** Critique legal cases studies in project management practice and identify the legal implications for professional practice;
- **3.** Apply best practice project management principles to assess the efficacy of project management practice in a workplace setting;
- **4.** Work as team member and leader to produce a project plan;
- 5. Reflect on the experience of working in a team to improve team function; and
- **6.** Undertake individual research within the field of project management.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage wise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Project Management)

Number of Weeks	Course Contents	Number of credit per weeks	Theoretical	Practical
Week 01	Introduction to Project	3	3	0
	 Project Definition 			
	Project Characteristics			
	Project Parameter			
Week 02	Introduction to Project	3	3	0
	Scope Triangle			
	Project Creep			
	Project Classification			
Week 03	Project Management	3	3	0
	 Project Management Definition 			
	 Project Management Life Cycle 			
	Project Management life Cycle Pain Curve			



Week 04	Scoping the project	3	2	2
	 Condition of satisfaction 			
	 Project over view statement 			
	• Elements of project over view statement			
	 Format of project overview statement 			
Week 05	Project Plan	3	2	2
	Work Break Structure (WBS)			
	 Approaches for developing of WBS 			
	Completion Criteria of each activity in WBS			
Week 06	Project Plan	3	2	2
	 Reasons for variance in activity 			
	Method of estimating activity duration			
	 Basic terminology in constructing PERT/CMP 			
Week 07	Project Plan	3	2	2
	d. Project Network Diagram			
	e. ADM and PDM method			
	f. Critical Path, Slack and Float			
	g. Activity Dependencies			
	h. Constrain which effect sequencing of project activities.			
Week 08	Project Plan Implementation	3	2	2
	Resource Leveling			
	 Resource scheduling problems 			
	 Resource leveling strategies 			
Week 09	Project Plan Implementation	3	3	0
	 Work package definition 			
	 Work package assignment sheet 			
	Work package description report			
	 Definition of JPP sessions 			
	 Objective from JPP sessions 			
	 Deliverable from JPP sessions 			



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Week 10 Proj	ect Plan Implementation	3	3	0
	Project Team			
	 Component of project Team 			
	 Motivation of Project Team 			
Week 11 Proj	ect Control	3	3	0
	 Purpose of control 			
	 Total cost of control and risk 			
	Balancing control system			
Week 12 Proj	ect Control	3	3	0
	Change control			
	 Change control process 			
	Earned value management			
	• PV, EV, AC, SV, CV, SPL, CPI and etc			
Week 13 Proj	ect Close out	3	3	0
	 Post implementation audit 			
	 Six question to be answered during post implementation audit. 			
Week 14 Proj	ect Appraisal	3	3	0
	 Net Present Value 			
	Internal Rate or Return			
	Payback Period			
Week 15 Proj	ect Proposal	3	3	0
	 Contents of project proposal 			
Тур	es of project proposal			
Week 16 Proj	ect Management Approaches	3	3	0
	 Traditional Project Management (TPM) Approaches 			
	 Critical Chain Project Management (CCPM) Approaches. 			
	 Justification of CCPM approaches. 			

References:

Main Reference:

1. Wysocki, R. K. (2013). Effective Project Management: Traditional, Agile, Extreme (7th ed.). Wiley.

Supportive Reference:

1. P. (2017). A Guide to the Project Management Body of Knowledge (PMBOK Guide) (6th ed.). Project Management Institute.



3. Course syllabuses of Elective subjects

Syllabuses and course policy of (Management Information System)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0649
Credit Hours	2
Subject category	Elective
Pre-requisite Database Management System	
Semester	6 th

COURSE DESCRIPTION

In general terms, information systems encompass any interactions between organized data and people. MIS can be the means by which information is transmitted (such as the Internet), the software that displays the information (such as Microsoft Excel), or the systems that manage the data.

COURSE LEARNING OBJECTIVE

- 1. Management Information Systems Learning Outcomes.
- 2. The Management Information Systems department uses three learning objectives to assess student learning.
- 3. In MIS, students will Understand the leadership role of Management Information Systems in achieving business competitive advantage through informed decision making.
- 4. An effective Management Information System has the following Objectives: The objective of MIS is to provide information for decision making on planning, initiating, organizing, and controlling the operations of the subsystems of the firm and to provide a synergistic organization in the process.

COURSE LEARNING OUTCOME

Successful MIS students will be able to:

- 1. Understand the difference between information, data and knowledge.
- 2. Explain business intelligence.
- **3.** Describe about the Management and information system.
- **4.** Do better planning of resource for an organization.
- **5.** Describe the customer and maintain the better relationship with customer through the database.
- **6.** Do the decision make.
- 7. Describe the quality of knowledge, how to apply and use knowledge in precise way.
- **8.** Describe the supply chain management concepts.
- **9.** Discuss the role of MIS in HR departments.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Management Information System)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Overview of information facts:	2	1	2
	 Information Vs Data Information, knowledge, and business intelligence. 			
Week 02	Information/data collection techniques.	2	1	2
	 Classification of information. 			
	Information needs and objectives.			



Week 03	Management information system:	2	1	2
	Management.			
	• Information system.			
	• Objectives of MIS.			
Week 04	• Characteristics of MIS.	2	1	2
	• Characteristics of computerized MIS			
	 Nature and scope of MIS 			
Week 05	Enterprise resource planning:	2	1	2
	• Need of ERP.			
	• Feature of ERP.			
	• Scope of ERP			
	 Advantages and disadvantages of ERP. 			
Week 06	Customer relationship management:	2	1	2
	• Need of CRM			
	• Scope of CRM			
	 Advantages and disadvantages of CRM. 			
Week 07	Decision support system:	2	1	2
	 Programmed and non-programmed decisions. 			
	• Attributes of DSS.			
	• Characteristics of DSS.			
	• Benefits of DSS.			
Week 08	• Components of DSS.	2	1	2
	 Classification of DSS. 			
	• Types of DSS.			
	• Implication of DSS.			
	• Case study.			
Week 09	Knowledge management system:	2	1	2
	• What is knowledge.			
	• Sources of knowledge of an organization.			



Week 10	Definition of KMS.	2	1	2
	Purpose of KMS.			
Week 11	Activity of knowledge management.	2	1	2
	Level of knowledge management.			
Week 12	Supply chain management.	2	1	2
	 Definition and meaning of SCM 			
	• SCM			
	Objectives of SCM			
Week 13	Features of SCM	2	1	2
	Scope of SCM			
Week 14	SCM processes	2	1	2
	Advantages of SCM			
	Case study			
Week 15	Human resource information system.	2	1	2
	Meaning and definition			
	Role of MIS on HR			
Week 16	System of HRIS.	2	1	2
	subsystem of HRIS			
			1	1

Reference Book:

Main Reference:

1. McGraw-Hill, : The Basis for MIS by Robert F. Meigs and Walter B.Meigs:11th Edition, 2002.

Supportive Reference:

1. Kenneth Laudon, Jane Laudon. (2020). *Management Information Systems: Managing the Digital Firm* (16th ed.). Pearson.



Syllabuses and course policy of (Performance Management)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0650
Credit Hours	2
Subject category	Professional
Pre-requisite	Principles of Management and HRM
Semester	6 th

COURSE DESCRIPTION

Performance management is a course that focuses on managing employee performance to achieve organizational goals. The course covers topics such as performance measurement, feedback, coaching, goal setting, and performance appraisal.

COURSE LEARNING OBJECTIVE

- 1. Understand the concept of performance management and its importance in organizations.
- **2.** Learn to measure and evaluate employee performance using various methods and techniques.
- **3.** Develop effective feedback and coaching strategies to improve employee performance.
- **4.** Learn to set clear and achievable performance goals that align with organizational objectives.
- **5.** Understand the process of performance appraisal and learn how to conduct it effectively.

COURSE LEARNING OUTCOME

Successful Performance Management students will be able to:

- 1. Students will be able to explain the importance of performance management in organizations.
- **2.** Students will be able to measure and evaluate employee performance using various methods and techniques.
- **3.** Students will be able to develop effective feedback and coaching strategies to improve employee performance.
- **4.** Students will be able to set clear and achievable performance goals that align with organizational objectives.
- **5.** Students will be able to conduct performance appraisal effectively and provide constructive feedback to employees.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Performance Management)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Introduction to Performance Management:	2	2	0
	• Definition of Performance Evaluation,			
	 Evolution of Performance Management, Definitions and Differentiation of Terms Related to Performance Management. 			



Week 02	 What a Performance Management System Should Do? Importance of Performance Management, Linkage of Performance Management to Other HR Processes 	2	2	0
Week 03	An Overview of Performance Management:	2	2	0
	• Aims of Performance Management,			
	Purpose of Performance Management,			
Week 04	• Employee Engagement and Performance Management,	2	2	0
	Principles of Performance Management,			
Week 05	 Overview of Performance Management as a System, Dimensions of Performance Management 	2	2	0
Week 06	Process of Performance Management:	2	2	0
	 Overview of Performance Management Process, Performance Management Process, 			
	,			
Week 07	 Performance Management Planning Process, 	2	2	0
Week 08	Performance Management Planning and Development:	2	2	0
	• Introduction,			
	• Performance Management Planning,			
	• the Planning Process, Performance Agreement,			
Week 09	 Drawing up the Plan, Evaluating the Performance Planning Process 	2	2	0
Week 10	Performance Appraisal:	2	2	0
	 Definitions and Dimensions of PA, Purpose of PA and Arguments against PA, 			



Week 11	Necessity of Performance Appraisal and its Usage by Organizations,	2	2	0
Week 12	Characteristics of Performance Appraisal, Performance Appraisal Process,	2	2	0
Week 13	Performance Appraisal Process,	2	2	0
Week 14	 Performance Appraisal Methods: Performance Appraisal Methods, Traditional Methods, Modern Methods, 	2	2	0
Week 15	 Performance Appraisal Feedback: Feedback – Role, Types and Principles, Situations Requiring Feedback and Pitfalls, 	2	2	0
Week 16	Components of a Feedback and Steps in giving a Constructive Feedback, Levels of Performance Feedback	2	2	0

Reference Book:

Main Reference:

1. Armstrong, M., & Baron, A. (1998). *Performance management: The new realities*. London: Institute of Personnel and Development.

Supportive Reference:

1. Aguinis, H. (2009). *Performance management*. Upper Saddle River, NJ: Pearson/Prentice Hall.



Syllabuses and course policy of (Negotiation and Conflict Management)

University	Rana	
Faculty	Economics	
Department	BFM	
Course code	EC.FM.0651	
Credit Hours	2	
Subject category	Professional	
Pre-requisite	OB and Change Management	
Semester	6 st	

COURSE DESCRIPTION

Negotiation and conflict management is a course that focuses on the skills and strategies necessary to effectively manage conflicts and negotiate agreements in various settings. The course covers topics such as conflict resolution, communication, negotiation tactics, and problem-solving

COURSE LEARNING OBJECTIVE

- 1. Understand the nature of conflict and the different approaches to conflict resolution.
- 2. Develop effective communication skills to manage conflicts and negotiate agreements.
- 3. Learn negotiation tactics and strategies to achieve desired outcomes.
- 4. Understand the importance of problem-solving in conflict management.
- 5. Learn how to manage difficult situations and emotions during negotiations and conflict resolution

COURSE LEARNING OUTCOME

Successful Negotiation and Conflict Management:

- 1. Students will be able to identify the different types of conflicts and apply appropriate conflict resolution strategies.
- 2. Students will be able to effectively communicate with others during negotiations and conflict resolution.
- 3. Students will be able to use negotiation tactics and strategies to achieve desired outcomes.
- 4. Students will be able to apply problem-solving techniques to resolve conflicts.
- 5. Students will be able to manage difficult situations and emotions during negotiations and conflict resolution.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Negotiation and Conflict Management)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Definitions of conflict	2	1	2
	 Organizational conflict 			
	 Competition vs conflict 			
	 Changing scenario of conflict 			
	 Transition in conflict thoughts 			
	 Traditional view of conflict 			
	 Human Relations view of 			
	 Interactionist view of conflict 			
	 Positive (functional)vs negative(dysfunctional) conflict 			



Week 02	Stages of conflict episode	2	1	2
	 Latent conflict 			
	 Manifest 			
	 Conflict after math 			
	 Conflict and organization performance 			
	 Levels of conflict 			
	 Individual conflict 			
	 Group conflict 			
	 Organizational conflict 			
	 Types of conflict On the basis of functionality and dysfunctionality 			
	 Task conflict 			
	 Relationship conflict 			
	 Process conflict 			
	 Distinction between constructive and destructive conflict 			
Week 03	Conflict stimulation	2	1	2
	• When to stimulate conflict			
	 Conflict stimulating strategies 			
	 Conflict resolution styles 			
	 Conflict management strategies 			
	 Conflict stimulating strategies 			
	• Sources of conflict (Daniel Katz approach)			
	 Parties to conflict 			
	• Dispute			
	• Agent			
	 Principal 			
	 Advocate 			
	 Constituent 			
	Alternative dispute resolution			
	Symptoms of conflict			



Week 04	Conflict Process and Conflict management	2	1	2
	 Potential opposition of incompatibility 			
	 Communication 			
	 Structure 			
	 Personal variable 			
	 Cognition and personalization 			
	 Perceived conflict 			
	 Felt conflict 			
	 Negative emotions 			
	Positive feeling			
Week 05	• Intentions	2	1	2
	 Behavior 			
	 Visualizing conflict behavior 			
	 Conflict-Intensity Continuum 			
	 Outcomes 			
	 Functional outcomes from conflict 			
	 Dysfunctional outcomes from conflict 			
	Creating Functional Conflict			
Week 06	Negotiation	2	1	2
	 What is negotiation 			
	 Forms of negotiation v 			
	 Simple negotiation 			
	 Assisted negotiation 			
	 Personal nature of negotiation 			
	 Not everything is negotiable 			
	 Components of negotiation performance 			
	How to develop your effective personal negotiation power			
Week 07	A general plan how to develop your effective personalized negotiation strategies	2	1	2
	Bargaining strategies			
	 Integrative bargaining 			
	 Distributive bargaining 			
	• Individual differences in negotiation			



Week 08	Assessing the negotiation styles	2	1	2
	The five negation styles			
Week 09	Assessing the negotiation styles	2	1	2
	The five negation styles			
Week 10	Dual concern model	2	1	2
Week 11	Third party interventions	2	1	2
	Conciliation			
	Mediation			
Week 12	Arbitration	2	1	2
	Adjudication/litigation			
Week 13	Trust and its significance	2	1	2
	What is trust			
	What is mistrust			
	Trust and conflict			
	Three levels of trust			
	 Knowledge based trust 			
	 Calculus based trust 			
	 Identification based trust 			
	Advantages of high level trust			
Week 14	Effects of trust	2	1	2
	Building trust			
	Business relationship			
	Achieving business relationship through effective agreement drafting			
	Low trust situation			
	Dealing with low trust situation			



Week 15	Interest analysis	2	1	2
	What is interest			
	What is interest analysis			
	Analyzing your interest			
	Positional barging			
	Purpose of interest analysis			
	Analysis of other disputant interest			
	Conflict onion			
	Interest and conflict onion			
Week 16	Understanding the importance of perception in negotiation	2	1	2
	What is perception			
	Complexity of perception			
	Attribution theory			
	Role of perception in attitude formation			
	Role of perception in goals and decision			
Reference	Dooles			

Reference Book:

Main Reference:

1. Wilmot, W. W., & Hocker, J. L. (2010). *Interpersonal conflict*. McGraw-Hill Higher Education.

Supportive Reference:

1. Sillars, A. L. (2010). Interpersonal conflict. *The handbook of communication science*, 273-290.



Syllabuses and course policy of (Python Programming)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0852
Credit Hours	3
Subject category	Elective
Pre-requisite	Introduction to programming & Object Oriented
	programming
Semester	8 th

COURSE DESCRIPTION

The course is designed to provide an introduction to the Python programming language. The focus of the course is to provide students with an introduction to programming, I/O, and visualization using the Python programming language.

COURSE LEARNING OBJECTIVE

Upon the successful completion of this course, the student will be able to:

- Install and run the Python interpreter.
- Create and execute Python programs.
- Understand the concepts of file I/O.
- Be able to read data from a text file using Python.
- Plot data using appropriate Python visualization libraries.



COURSE LEARNING OUTCOME

At the end of this subject student will be able to:

- 1. Versatile Application Development: Python's simplicity and readability make it an ideal language for developing a wide range of applications. It excels in web development, scientific computing, data analysis, artificial intelligence, and automation tasks.
- 2. Rapid Prototyping: Python's ease of use and extensive libraries allow developers to quickly prototype and iterate their ideas. Its concise syntax and rich ecosystem enable rapid development, reducing time-to-market and fostering innovation.
- **3.** Data Analysis and Machine Learning: Python has become the go-to language for data analysis and machine learning due to its powerful libraries such as NumPy, Pandas, and scikit-learn. These libraries offer robust tools for data manipulation, statistical analysis, and building machine learning models.
- **4.** Automation and Scripting: Python's simplicity and cross-platform compatibility make it an excellent choice for automation and scripting tasks. It can automate repetitive tasks, system administration, and file handling, boosting productivity and efficiency.
- 5. Educational and Beginner-Friendly: Python's clean and readable syntax, along with its extensive documentation and large community, makes it an excellent language for beginners and an essential tool in educational settings. Its emphasis on simplicity and readability allows newcomers to focus on learning programming concepts rather than getting bogged down in complex syntax.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.



STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Python Programming)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Introduction to python environment	3	2	2
	 Installation and understanding of python language 			
Week 02	• python Identifiers	3	2	2
	 Variable 			
	• Data types			
	 Operators 			
Week 03	Conditional Statement	3	2	2
	If else statement			
	• If else if statement			
	Nest if statement			
	• Switch statement			
Week 04	Loop statements	3	2	2
	 for loop statement 			
	while loop statement			
	 do while loop statement 			
	 continue and break 			



Week 05	• Functions	3	2	2
	Lambda function			
	• Packages			
	• Lists			
	Dictionary			
Week 06	Python files operation	3	2	2
Week 07	Python oops (Object oriented programming)	3	2	2
Week 08	Oops concepts continue	3	2	2
Week 09	Regular Expression in python	3	2	2
Week 10	Regular Expressions in python continue	3	2	2
Week 11	• Exceptions.	3	2	2
	• Exception handling in python programming language.			
Week 12	Python and database interaction	3	2	2
Week 13	Concurrent programming	3	2	2
	Multithreading in python			
Week 14	Connecting user through email in python	3	2	2
Week 15	practical sessions and practice	3	2	2
Week 16	Programs and examples-	3	2	2

Reference Book:

Main Reference:

Python for programmers, first edition Author Paul Detiel.

Supportive Reference:

Python for programmers, first edition Author Paul Detiel.



Syllabuses and course policy of (Software Engineering)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0853
Credit Hours	3
Subject category	Professional
Pre-requisite	Computer Essentials I & Computer Essentials II
Semester	8 th

COURSE DESCRIPTION

This Course is aimed at helping students build up an understanding of how to develop a *software* system from scratch by guiding them thru the development process and giving them the fundamental principles of system development with object oriented technology using UML.

The course will initiate students to the different software process models, project management, software requirements engineering process, systems analysis and design as a problem-solving activity, key elements of analysis and design, and the place of the analysis and design phases within the system development life cycle.

COURSE LEARNING OBJECTIVE

At the end of the lecture the students will be able to;

- 1. How to apply the software engineering lifecycle by demonstrating competence in communication, planning, analysis, design, construction, and deployment
- 2. Design applicable solutions in one or more application domains using software engineering approaches that integrate ethical, social, legal and economic concerns.
- 3. Apply new software models, techniques and technologies to bring out innovative and novelistic solutions for the growth of the society in all aspects and evolving into their continuous professional development.
- 4. Explain software quality control process
- 5. Describe and explain software risks.



COURSE LEARNING OUTCOME

At the end of this subject student will be able to:

- 1. Understanding software engineering principles and practices: Gain a comprehensive understanding of software engineering concepts, methodologies, and best practices.
- 2. Proficiency in software development: Develop proficiency in designing, coding, testing, and debugging software applications using industry-standard programming languages and tools.
- 3. Effective project management: Acquire skills in project planning, scheduling, and teamwork to successfully manage software development projects.
- 4. Quality assurance and software testing: Learn techniques for ensuring software quality through effective testing, debugging, and maintenance processes.
- 5. Ethical and professional responsibility: Understand and adhere to ethical and professional standards in software engineering, including considerations for privacy, security, and intellectual property rights.

TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks



Syllabuses of (Software Engineering)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	Introduction to the software engineering:	3	2	2
	• Software.			
	Software engineering.			
	Scope of software engineering.			
Week 02	Software characteristics.	3	2	2
	Software applications.			
Week 03	Software engineering: the process model:	3	2	2
	A layered technology.			
	 Process, methods, and tools. 			
Week 04	Generic view of software engineering.	3	2	2
	Software process models:			
	a. The linear sequential model.			
	b. The prototyping model.			
	c. The RAD model.			
Week 05	Evolutionary models:	3	2	2
	a. The incremental model.			
	b. The spiral model.			
Week 06	Analysis modelling:	3	2	2
	Overview of analysis modelling			
	Components of analysis modelling			
Week 07	Data modelling:	3	2	2
	Data objects, attributes, relationship.			
	Cardinality and modality.			
L	I	I	1	1



Week 08	Functional modelling and information flow.	3	2	2
	Overview of data flow diagram			
	Types of data flow diagrams			
Week 09	Behavioural modelling	3	2	2
	Creating data flow model			
	Creating control flow model.			
Week 10	Software analysis and design tools:	3	2	2
	Components of data flow diagram.			
	Levels of data flow diagrams.			
	Structure charts.			
	Symbols used in structure charts.			
	Hierarchal input process output diagrams.			
Week 11	Structured English.	3	2	2
	Pseudo code.			
	Entity relationship model.			
	 Mapping cardinalities in entity relationship model. 			
Week 12	Data dictionary and its contents.	3	2	2
	Data elements.			
	Data processing.			
Week 13	Object oriented software engineering:	3	2	2
	Object oriented paradigm			
	Object oriented concepts.			
	Class and objects.			
	Operations, methods and services.			



Week 14	Attributes.	3	2	2
	• Identifying the elements of object model:			
	a. Identifying classes and object.			
	b. Specifying attributes.			
	c. Defining operations.			
	d. Finalizing the object definition.			
Week 15	Rapid software development:	3	2	2
	Overview			
	Agile methods			
	Overview of extreme programming			
	Rapid application development			
	Software prototyping.			
Week 16	Analysis concepts and principles:	3	2	2
	Requirement analysis.			
	Requirement classification.			
	Requirement documentation.			
	Requirement elicitation techniques.			
	Software requirement specifications.			
Reference	Rook.			

Reference Book:

Main Reference:

1. Ivar Jacobson, Harold "Bud" Lawson, Pan-Wei Ng. (2019). The Essentials of Modern Software Engineering: Free the Practices from the Method Prisons. ACM Books.

Supportive Reference:

1. Sommerville, I. (2018). Software Engineering (10th ed.). Pearson India.



4. Course syllabuses of Inclusive subjects

مفردات و پلان درسی هفته وار مضمون (نظام اعتقادی اسلام)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپار تمنت
EC.FM.0171	کود مضمون
2	تعداد كريدت
همه شمول	نوعيت مضمون
ندارد	مضمون پیش نیاز
اول	سمستر

شرح مختصر مضمون:

نظام اعتقادی اسلام در کاریکولم تحصیلی ثقافت اسلامی اولین و مهمترین مضمون از مضامین پوهنتون شمول ثقافت اسلامی است که محصلان را بعد از آشنایی به مفهوم ثقافت اسلامی به گونه علمی و مستدل آگاه می سازد. قرار گرفتن مضمون نظام اعتقادی اسلام به عنوان نخستین مضمون ثقافت اسلامی در کاریکولم تحصیلی ثقافت اسلامی بر حسب رعایت تسلسل منطقی و علمی صورت گرفته است، زیرا با توجه به اینکه عقاید و باور ها، اساس و بستر احکام تکلیفی به شمار می روند، این مضمون بنیادین، مناسبترین مدخلی برای سایر مضامین ثقافت به شمار می رود. محصلان در ختم سمستر با مطالعه و آگاهی ازین مضمون توانایی خواهند داشت تا پیرامون موضوعات اساسی نظام اعتقادی اسلام که عبارت از شناخت: خدا، انسان و هستی می باشد، همراه با براهین و به گونه اکادمیکی، شناخت کلی حاصل نموده و در نتیجه می توانند به تنظیم رابطه درست و شایان یک انسان آگاه و خردمند، باپروردگار هستی، انسان با انسان و چگونگی بهره گیری از نعمت عالم هستی اقدام نمایند.

اهداف آموزشي:

نظام اعتقادی اسلام در جمع مضامین همه شمول ثقافت اسلامی در پوهنتون ها و موسسات تحصیلات عالی رسمی و خصوصی تدریس میگردد که در میان همه مضامین از مضلمین خیلی مهم و اساسی شناخته میشود.

نتايج متوقعه:

این مضمون براساس تسلسل منطقی در سمستر اول تعیین گردیده است زیرا که عقیده اساس مسولیت های تکالیفی شناخته میشود. در نتیجه فراگیری این مضمون محصلین میتوانند به اعقادات دینی مانند اعتقاد به یگانگی الله...



شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.

دوم: از دانش آموزان خواسته می شود که به بحث مرتبط با موضوع سهم بگیرند و دانش و تجربه خود را در مورد موضوع به اشتراک بگذارند. در همین حال، دانش آموزان مجاز به سؤال و بحث هستند. هدف از این تمرین بالا بردن سطح اعتماد به نفس دانش آموزان است. مطالعات موردی شرکت ها با سرعت های متفاوت دوره اختصاص داده می شود.

شیوه های ارزیابی محصلان:

دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (نظام اعتقادی اسلام)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا	هفته
0	2	2	مباحث مقدماتی و عمومی پیرامون ثقافت اسلامی وویژگی آن	هفته اول
0	2	2	تعریف، اهمیت، اقسام، منابع، موضوع نظام اعتقادی ثقافت اسلامی	هفته دوم
0	2	2	تعریف، اهمیت وضرورت جهان بینی و تعریف، اهداف، و اهمیت جهان بینی اسلامی.	هفته سوم
0	2	2	اجزاء نظام اعتقادی اسلام: خداشناسی، انسان شناسی و طبعیت شناسی. ضرورت ها: جسمی، عقلی و روحی ومکلفیت های انسان	هفته چهارم



0	2	2	طبیعت وکاینات: حقیقت طبعیت، تصور دینی و غیر دینی در مورد آن نها.	هفته پنجم
0	2	2	ایمان: تعریف، اهمیت، ارکان و اصول، قوت وضعف آن، ودلایل ضعف ایمان.	هفته ششم
0	2	2	توحید: معنی لغوی واصطلاحی، ارکان واقسام توحید	هفته هفتم
0	2	2	تعریف انواع اسماء وصفات الله متعال مانند: ذاتی، ایجابی و سلبی.	هفته هشتم
0	2	2	امتحان 20 ٪ و قسمت از درس بقيمانده قضا و قدر	هفته نهم
0	2	2	نقش ایمان در زندگی انسانها. نواقض ایمان، تعریف مرتد، شرک وانواع آن	هفته دهم
0	2	2	مفاهیم نواقص ایمان، بحث روی واژه های ولاء وبراء، کف شناسی	هفته یازدهم
0	2	2	ایمان به پیغمبران: تعریف نبوت، ضرورت وهدف بعثت، صفات ومعجزه پیغمبران، صفات و نبوت محدرسول الله (ص) عقیده ختم نبوت و شناخت صحابه وعقیده اهلسنته والجماعه	هفته دوازدهم
0	2	2	ایمان به آخرت، اقسام قیامت، حقیقت روح،، حشر، حساب، حوض، پل صراط وشفاعت	هفته سیزدهم
0	2	2	قضاء وقدر: تعریف ایمان به قدر، انواع قدر، فایده ایمان به قدر و	هفته چهاردهم
0	2	2	طبعیت از دیدگاه اسلام، خلقت طبعیت و استفاده آن.	هفته پانزدهم
0	2	2	دلیل بودن برای اثبات وجود خالق، حل مشکلات محصلان و راهنمایی امتحان.	هفته شانزدهم
				فهرست منابع
			1. کتاب تهیه شده از سوی دیپارتمنت ثقافت اسلامی	منابع اصلي
			 1- شرح كتاب الفقه الأكبر للإمام الملا على قارى. 2- شرح العقيده الطحاويه للامام عبدالغنى الغنيمى الميدانى. 3- شرح العقائد النسفيه للامام التفتازانى. 	منابع کمکی



مفردات و پلان درسی هفته وار مضمون (تلاوت و تجوید)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپار تمنت
EC.FM.0172	کود مضمون
1	تعداد کریدت
همه شمول	نوعيت مضمون
ندارد	مضمون پیش نیاز
اول	سمستر

شرح مختصر مضمون:

تلاوت درست قرآنكريم

تقویت ایمان و بار به عظمت قرآن کریم

اهداف آموزشی مضمون:

آراسته نمودن محصل به اخلاق قرآني وتبديل عادات آنها در روشنايي قرآن

آشنایی با مخارج حروف و احکام.شناخت صفات حروف

نتایج متوقعه مضمون:

تجوید قرآن کریم یکی از مضامین مهم واساسی است که هیچ مسلمانی جز خواندن آن دیگر چاره ندارد زیرکه تجوید آموختن و با قواعد آن آشنایی پیدا نمودن و در زندگی خویش به عمل نمودن ضروری حتمی اس.. وطور واضح تعلیمات اسلامی را در مورد آن ضرورت میداند زیرا که تنکالوژی جدیدی برخی از جوانان مسلمان را که از تعالیم قرآن کریم بی خبر اند، با شبهه و شکوک خطرناک مواجه ساخته است.

شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.

دوم: از دانش آموزان خواسته می شود که به بحث مرتبط با موضوع سهم بگیرند و دانش و تجربه خود را در مورد موضوع به اشتراک بگذارند. در همین حال، دانش آموزان مجاز به سؤال و بحث هستند. هدف از این تمرین بالا بردن سطح اعتماد به نفس دانش آموزان است. مطالعات موردی شرکت ها با سرعت های متفاوت دوره اختصاص داده می شود.



شیوه های ارزیابی محصلان:

دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (تلاوت و تجوید)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا	هفته
0	1	1	معنای لغوی و اصطلاحی، حکم علم تجوید، موضوع، غرض آداب تلاوت و حفظ سوره الفلق، الناس و الاخلاص	هفته اول
1	0	1	تعریف لحن، لحن جلی و خفی حفظ سوره های لهب، نصر وکافرون.	هفته دوم
0	1	1	شروع تلاوت و اختتام و صورت های آ ن (جزیات سوره های قرآن کریم) تلاوت از شروع سورهٔ	هفته سوم
1	0	1	نام های دندان ها و انوع آن (انیاب، اضراس، ضواحک، طواحن و نواجذ. و تلاوت سوره های فیل، همزه و عصر	هفته چهارم
0	1	1	تعریف، مخارج و اساس مخارج حروف و تلاوه سوره های تکاثر. القارعهٔ	هفته پنجم
1	0	1	تعریف حرف. مخارج اساسی (جوف، دهن، زبان، لب و خیشوم)	هفته ششم
0	1	1	.صفات، صفات حروف، صفات متضاده و صفات لازمه و حفظ سوره های عادیات و زلزال	هفته هفتم



	<u> </u>			1995
1	0	1	صفات عارضه و احكام اً حكام راء، تفخيم، ترقيق و احكام جواز الامرين،	هفته هشتم
			حفظ سوره قدر و علق	
0	1	1	غنه، تعریف غنه، احکام نون ساکن وتنوین (اظهار و ادغام).	هفته نهم
1	0	1	احكام نون ساكن و تنوين (اخفاء و اقلاب) حفظ سوره الانشراح، مشق	هفته دهم
0	1	1	احكام (ميم ساكن) ادغام، اخفاء و اظهار حفظ سوره الانشراحمشق و تمرين	هفته یازدهم
1	0	1	ادغام وتعریف آن. اقسام ادغام (متماثلین، متقاربین و متجانسین حفظ سوره واللیل مشق وتمرین	هفته دوازدهم
0	1	1	ت نید ک د میفید ایا د قرا د باق ایآ د درایا	
	_	-	تعریف مد. حکم مد حروف مد، اسباب و مقدار مد، واقسام آن. (مداصلی و فرعی)	هفته سیزدهم
1	0	1	انواع مد اصلى (مدطبيعي، مدالصلهٔ، مدالعوض، مدالبدلو)	هفته چهاردهم
			انواع مد فرعی. مدات به سبب همزه. سبب سکون.	
0	1	1	سکته و احکام آن	هفته پانزدهم
1	0	1	سکته و احکام آن مواضع سکته، حفظ سوره فجر 17	هفته شانزدهم
	•			فهرست منابع
			1. کتاب تهیه شده از سوی دیپارتمنت ثقافت اسلامی	منابع اصلى
			 1- المقدمه الجزريه، للامام محمد بن محمد الجزرى 2- التجويد المصور، للشيخ د. ايمن رشدى سوير. 3- فن تجويد، عزه عييد اعاس. 4- فوايد مثيه، مولانا عبدالرحمن مكى 	منابع کمکی



مفردات و پلان درسی هفته وار مضمون (نظام عبادتی اسلام)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپار تمنت
EC.FM.0273	کود مضمون
2	تعداد کریدت
همه شمول	نوعيت مضمون
نظام اعتقادى اسلام	مضمون پیش نیاز
دوم	سمستر

شرح مختصر مضمون:

نظام عبادتی اسلام از جمله مضامین مهم در بعد اسلامی بوده و آموزش آن در نهادهای تحصیلات عالی به عنوان یک مبحث ضروری در خصوص ذهنیت سازی وافزایش معلومات محصلان در راستای روشهای عبادی دانسته می شود.

اهداف آموزشی مضمون:

در ختم سمستر به مفهوم عبادت، اقسام و احکام، شروط و تاثیرات آن طور کامل معلومات حاصل نمایند. و همچنان به: شناخت مکمل عبادات، احکام، انواع، شروط و حمکت های آن.

شناخت فرق میان عبادات اسلامی و عبادات خود ساخته انسان ها.

تفسیر میان عبادات خاص و عام طور علمی و اکادمیک و زینهای ترک عبادات در روشنایی دلایل دینی

نتايج متوقعه مضمون:

نظام عبادتی اسلام در نصاب ثقافت اسلامی دومین مضمون همه شمول است که محصلین طور علمی و مستند از اهداف اساسی آن که همانا هدف خلقت انسان است، آگاهی پیدا می کند. در حقیقت عبادت انتهای ایمان است و شناخت الله متعال به یگانگی از مقاصد مادی و معنوی آفرینش انسان محسوب میگردد، با خواندن این مضمون محصلین میتوانند.

شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.

دوم: از دانش آموزان خواسته می شود که به بحث مرتبط با موضوع سهم بگیرند و دانش و تجربه خود را در مورد موضوع به اشتراک بگذارند. در همین حال، دانش آموزان مجاز به سؤال و بحث هستند. هدف از این تمرین بالا بردن سطح اعتماد به نفس دانش آموزان است. مطالعات موردی شرکت ها با سرعت های متفاوت دوره اختصاص داده می شود.



شیوه های ارزیابی محصلان:

دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح		
۳۰ نمره	امتحان نیمه نهایی		
۱۰ نمره	فعالیت صنفی و حاضری		
۱۰ نمره	پروژه، سیمینار و امتحان صنفی		
۵۰ نمره	امتحان نهایی		

پلان درسی هفته وار مضمون (نظام عبادتی اسلام)

طری عملی	•••	تعداد ساعات		•
	نظری	درسی در	محتوا	هفته
		هفته		
0	2	2	معنی لغوی و اصطلاحی عبادت، فرق عبادت وطاعت، مصادر، اهمیت واهداف	tal anàs
	4	_		هفته اول
			عبادت، فواید مادی و معنوی عبادت و خصوصیات، ارکان و شروط عبادت	
0	2	2	فلسفه عبادت در اسلام، رابطه عبادت با ایمان، اخلاق و معاملات و همچنان	هفته دوم
			مطابقت عبادت با زمان و مکان	
0	2	2	وسعت سطح عبادت در اسلام، انواع(قلبی، بدنی، مالی و مالی وبدنی) عبادت،	هفته سوم
			مراتب (واجب، فرض، سنت و نفل، حرام، مكروه تحريمي وتنزيهي و خلاف	
			اولی) عبادت	
0	2	2	ار کان اسلام وحکمت های آن، اهمیت، حکمت ها، مفهوم، فضیلت، مقصد،	هفته چهارم
			احکام، و تقاضای کلمه شهادت.	
0	2	2	تعریف، فضیلت، حکمتها ومرتبه نماز. دلایل فرضیت نماز، تاثیر نماز بر اخلاق،	هفته پنجم
			ارکان، شروط، آداب نماز. همچنان بیان مفسدات و مکروهات نماز و فضیلت و	
			اهميت نماز جمعه المبارك.	
0	2	2	سه اقسام نماز: بیان پنج وقت نماز، و حکمت های تکرار آن، اهمیت، حکم، خصوصیات	
			نماز های عیدیدن، جمعه مبارک، جنازه، استسقاء، خوف، کسوف و خسوف.	
0	2	2	تعریف زکات: فضیلت، مرتبه و واحکام آن. حکم، دلایل فرضیت، ارکان،	هفته هفتم
			شرط ها، آداب، نصاب و مسایل مربوط آن.	
			اقسام زكات: (زكات الاموال و زكات الفطر) 1 - طلا، نقره وپول حالى. 2 -	
			حیوانات. 3- اموال تجارت. 4- حاصلات زمینی و مسایل واحکام ویژه زکات	
			اموال مختاف.	



Λ	^			
0	2	2	مستحقین زکات در جامعه: حکم ترک زکات، صدقهٔالفطر، تعریف، اهمیت،	هفته هشتم
			شروط محکمت های آن، نصاب و مسایل مربوط به صدقهٔ الفطر. توجه و	
			نیازمندی به زکات و عشر در اسلام وتوجه به بیت المال در آن خطبه حج و	
			مراسم، مریضی، وفات تجهیز و تکفین مبارک میراث و ترکه مبارک و خصیات -	
			و شمايل أنحضرت صلى الله عليه وسلم	
			درس ها و اندرز ها از این درس	
0	2	2	تعریف روزه: فضیلت، مرتبه و واحکام آن. حکم، دلایل فرضیت، ارکان، شرط	هفته نهم
			ها، آداب. مکروهات و مفسدات روزه و فضیلت ماه رمضام مبار ک	
0	2	2	اقسام روزه از نظر حکم: (فرض، واجب، سنت، مستحب، مکروه، رواو و نا روا.	هفته دهم
			احکام روزه نگرفتن و عذرهای آن، حکم شکننده روزه بدون عذر، (پنهان ویا	
			در محضر عام) احکام، اهمیت، فضیلت و شرط های اعتکاف، اعمال واحکام	
			خاص اعتكاف.	
0	2	2	تعریف حج: فضیلت، مرتبه و واحکام آن. حکم، دلایل فرضیت، ارکان، شرط	هفته يازدهم
			ها، واجبات و آداب آن.	
0	2	2	اقسام حج، (قرآن، تمتع. افراد) مکروهات و مفسدات حج، جنایات و انواع آن :	هفته دوازدهم
			حرم و جنایات احرام وانواع جزای آن و حکم ترک حج در اسلام.	
0	2	2	تعریف عمره: فضیلت، ثواب، وحکمت های آن، حکم عمره(فراض، واجبات	هفته سیزدهم
			وسنن). وقت و طریقه عمره زیارت و آداب مدینه منوره	
0	2	2	تعریف قربانی: فضیلت، ثواب، وحکمت های آن، وجوب، شروط و حکمتهای	هفته چهاردهم
			قربانی، حیوانات قربانی، آداب و مسایل مربوط آن	
0	2	2	تعریف جهادفضیلت، پاداش، حمت ها، اهداف، آداب، مشروعیت . ودلایل	هفته پانزدهم
			مشروعیت اقسام جهاد: (اقدامی- دفاعی) جهاد بالنفس وجهاد بالمال	
0	2	2	تعریف هجرت: فضیلت، ثواب، وحکمت های آن، حکم سفرهای مختلف به	هفته شانزدهم
			کشور های کفری.	
				فهرست منابع
			1. کتاب تهیه شده از سوی دیپارتمنت ثقافت اسلامی	منابع اصلی
			1- الأركان الأربعة، أبو الحسن على الندوى.	
			2- الفقه الميسر، شفيق الرحمن الندوى.	
			3- حجهٔ الله البالغهٔ، شاه ولی الله الدهلوی.	منابع كمكى
			4- نور الايضاح، حسن بن عمار بن على الشرنبلالي الحنفي.	
			5- مختصر القدورى، ابو الحسن بن محمد القدورى.	



مفردات و پلان درسی هفته وار مضمون (سیرت النبیﷺ)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپارتمنت
EC.FM.0274	کود مضمون
2	تعداد کریدت
همه شمول	نوعيت مضمون
نظام عبادتی اسلام	مضمون پیش نیاز
دوم	سمستر

شرح مختصر مضمون:

سیرت النی(ص) به عنوان یکی از ارزشهای اخلاقی ورفتاری پیامبر بزرگ اسلام دانسته شده والگو برداری از رفتار پیامبر(ص) در ابعاد مختلف زندگی خصوصا بعد تخصصی برای محصلان از ارش واهمیت به خصوصی برخوردار است.

اهداف آموزشی مضمون:

- 1. شناخت همه بخشهای زندگی سیرت معطر نبی کریم ﷺ.
- 2. آشنا سازی محصلان با کتابهای گوناگون سیرت النبی الله و آشنا ساختن استفاده از آنها.
 - **3.** با تدريس سيرت النبي ﷺ تشويق محصلان به پيروي و الگو گيري جناب محمد ﷺ.

نتایج متوقعه مضمون:

با مطالعه سیرت النبیﷺ ﷺ و تاریخ اسلامی و واقعات تاریخی راه یابی راه های حل مشکلات امت اسلامی میباشد.

شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.

دوم: از دانش آموزان خواسته می شود که به بحث مرتبط با موضوع سهم بگیرند و دانش و تجربه خود را در مورد موضوع به اشتراک بگذارند. در همین حال، دانش آموزان مجاز به سؤال و بحث هستند. هدف از این تمرین بالا بردن سطح اعتماد به نفس دانش آموزان است. مطالعات موردی شرکت ها با سرعت های متفاوت دوره اختصاص داده می شود.



شيوه هاى ارزيابي محصلان:

دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح		
۳۰ نمره	امتحان نیمه نهایی		
۱۰ نمره	فعالیت صنفی و حاضری		
۱۰ نمره	پروژه، سیمینار و امتحان صنفی		
۵۰ نمره	امتحان نهایی		

پلان درسی هفته وار مضمون (سیرت النبیﷺ)

عملی	نظرى	تعداد ساعات	محتوا		هفته
		درسی در هفته	•		
0	2	2	شناخت مفهوم سیرت و تاریخ اسلامی	•	هفته اول
			تعریف و اهمیت سیرت النبی الله الله الله الله الله الله الله الل	•	
			مصادر و خصوصیات سیرت مطهر صلی الله علیه وسلم	•	
			چگونه گی اوضاع احوال جزیرهٔ العرب عرب جاهلیت قبل از بعثت،	•	
			دینی، اخلاقی، علمی، اجتماعی، سیاسی و اقتصادی.		
			وقایع قبل از ولادت آنحضرت	•	
			واقعه آب زم زم و واقعه فیل ابرهه	•	
			درس ها و عبرت ها از این درس	•	
0	2	2	از ولادت آنحضرت تا بعثت	•	هفته دوم
			نسب، ولادت و رضاعت	•	
			طفولیت، تربیت، جوانی سفرها قبل از بعثت	•	
			حرب الفجار	•	
			حلف الفضول	•	
			بناء كعبه	•	
			درسها و اندرز ها از این درس	•	



0	2	2	از بعثت آنحضرت تا به هجرت مبارک	•	هفته سوم
			نخست وحي و نبوت	•	
			دور مکی، دعوت و آشکار نمودن دعوت	•	
			هجرت به حبشه	•	
			مقاطعه با مسلمان در شعب نبی طالب و ظلم آشکار بر علیه مسلمانان	•	
			عام الحزن	•	
			اسراء و معراج	•	
			بیعت عقبه اول و دوم	•	
			درس ها و اندرزها از این درس	•	
0	2	2	هجرت به مدنیه منوره	•	هفته چهارم
			تاسیس مسجد	•	
			اخوت ميان مسلمانان	•	
			قراردادها ميان قبايل مدينه	•	
			تأسیس حکومت اسلامی و قانون اساسی دولت اسلامی	•	
			درس ها و اندرزها این درس	•	
0	2	2	غزوات	•	هفته پنجم
			غزوه بدر غزوه احد غزوه بنى نضير	•	
			درسها و عبرت ها از این درس	•	
0	2	2	ادامه غزوات غزوه احزاب، غزوه نبی قریضه، صلح حدیبیه، غزوه	•	هفته ششم
			خيبر، غزوه مؤته		
			درسها و اندرز ها از این درس	•	
0	2	2	فتح مکه، غزوه حنین، غزوه تبوک	•	هفته هفتم
			درس ها و اندرز ها از این درس	•	
0	2	2	حجة الوداع	•	هفته هشتم
			خطبه حج و مراسم، مریضی، وفات تجهیز و تکفین مبارک میراث و	•	
			ترکه مبارک و خصیات و شمایل آنحضرت صلی الله علیه وسلم		
			درس ها و اندرز ها از این درس	•	
0	2	2	امهات المؤمنين و اولاد های پيامبر اسلام	•	هفته نهم
			تعدد زوجات النبی و اهداف آن	•	
			زندگی با امهات المؤمنین و اولادها	•	
			درس ها و عبرت ها از این درس	•	
0	2	2	خلافت ابو بکر الصدیق و عمر رضی الله عنهما	•	هفته دهم
			نام نسب و صفات و فاضیل و طریقه انتخاب ابو بکر فعالیت ها و کار	•	
			های مهم و شهادت ابو بکر الصدیق		
			عمر فاروق نام و نسب صفات و فضایل و طریقه انتخاب وی فعالیتهای	•	
			مهم و کارنامه های عمر ابن الخطاب رضی الله عنه. و شهادت وی		



		T	T	1987			
0	2	2	 خلافت عثمان، على و حسن رضى الله عنهم 	هفته يازدهم			
			 نام نسب و صفات و فضائل و طریقه انتخاب فعالیت ها و شهادت 				
			حضرت عثمان رضى الله عنه.				
			 نام نسب و صفات و فضایل حضرت علی کرم الله وجهه فعالیت ها و 				
			شهادت				
			 نام نسب و صفات وفضایل طریقه انتخاب امام حسن رضی الله عنه 				
			فعالیت ها و شهادت مبار ک				
0	2	2	• خلافت بنو امیه، شخصیت های بارز، فتوحات، حالات دینی، اخلاقی،	هفته			
			علمی و اجتماعی سیاسی، اقتصادی و نظام عسکری دوران خلافت	دوازدهم			
	_		اموی ها و اسباب زوال اموی ها				
0	2	2	• خلافت عباسی شخصیت های بارز، فتوحات حالات دینی، اخلاقی،	هفته			
			علمی و اجتماعی و سیاسی و اقتصادی و نظام عسکری آنها	سيزدهم			
	_		• اسباب زوال عباسي ها				
0	2	2	• حکومت فاطمی ها، اشخاص بارز و فتوحات	هفته			
			• اوضاع سیاسی دینی اخلاقی علمی و اجتماعی و اقتصادی و عسکری	چهاردهم			
			دوران حكومت فاطميها				
			• اسباب زوال فاطمى ها				
0	2	2	• حکومت سلجوقی ها و زنگیها و جنگهای صلیبی، شخصیت های	هفته			
			بارز، فتوحات و حالات و اوضاع دینی اخلاقی، علمی و اجتمای	پانزدهم			
			سیاسی و اقتصادی و عسکری دوران سلجوقی ها.				
0	2	2	• خلافت عثمانی، شخصیت های مشهور فتوحات، و احوال و اوضاع	هفته			
			دینی، سیاسی اجتماعی، علمی و اقتصادی و عسکری دوران خلافت	شانزدهم			
			عثمانی ها، اسباب زوال خلافت عثمانی و علت ها				
			 حالت مسلمان ها بعد از سقوط خلافت عثمانی. 	<u> </u>			
				فهرست منابع			
			1. کتاب تهیه شده از سوی دیپارتمنت ثقافت اسلامی	منابع اصلي			
			1- سيرت ابن هشام.				
-2 الرحيق المختوم للمبار <i>ك</i> فورى.							
	3- السيره النبويه للشيخ ابو الحسن الندوى.						
			4- تاريخ الخلفاء للسيوطي.				
			5- السيرة النبوية لمصطفى السباعى				



مفردات و پلان درسی هفته وار مضمون (نظام اخلاقی اسلام)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپار تمنت
EC.FM.0375	کود مضمون
2	تعداد کریدت
همه شمول	نوعيت مضمون
سيرت النبي	مضمون پیش نیاز
سوم	سمستر

شرح مختصر مضمون:

شناخت كامل دانشجويان با اساسات و مفاهيم: 1_ علم اخلاق 2- مفهوم نظام اخلاقي اسلام.

منابع اساسات و اصول. 4- خصوصیات و فضایل آنرا، و ارتباط آن با عقیده عبادات و معاملات درک خواهد نمود.

اهداف آموزشی مضمون:

با درک منابع اخلاقی اسلام شناخت مسؤولیت های اخلاقی مسلمان، در راستاهی دعوت و نشر سهم فعال داشته باشند.

پیشکش دلایل عقلی و نقلی برای ارزش و تاثیرات اخلاق اسلامی، و عواقب اخلاق بد غیر اسلامی.

نتایج متوقعه مضمون:

شناخت عوامل بد مبتلا شدن با اخلاق بد، و معالجه آن در روشنائی اخلاق اسلامی

در جریان تدریس این مضمون علاوه از کتاب و تخته، از پاورپاینت نیزاستفاده می گردد.

شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.



دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (نظام اخلاقی اسلام)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا	هفته
0	2	2	تعریف اخلاق و اهمیت آن، مصادر ومنابع اخلاق، اهمیت وهدف روش های اخلاقی	هفته اول
0	2	2	ارتباط اخلاق با ایمان، عبادات و معاملات، ارتباط فضایل اخلاقی باایمان وعقیده، ارتباط فضایل اخلاقی بامعاملات.	هفته دوم
0	2	2	نفس وغرایز آن مفهوم نفس ومرتب آن، غرایز وقوه های نفس، تزکیه نفس، مجاهدت ومحاسبه نفس.	هفته سوم
0	2	2	تعریف اخلاق و اهمیت آن، مصادر ومنابع اخلاق، اهمیت وهدف روش های اخلاقی	هفته چهارم
0	2	2	ارتباط اخلاق با ایمان، عبادات و معاملات، ارتباط فضایل اخلاقی باایمان وعقیده، ارتباط فضایل اخلاقی بامعاملات.	هفته پنجم
0	2	2	نفس وغرایز آن مفهوم نفس ومرتب آن، غرایز وقوه های نفس، تزکیه نفس، مجاهدت ومحاسبه نفس.	هفته ششم
0	2	2	تعریف اخلاق و اهمیت آن، مصادر ومنابع اخلاق، اهمیت وهدف روش های اخلاقی	هفته هفتم



2	•		
2	2		هفته هشتم
		وعقيده، ارتباط فضايل اخلاقي باعبادات، ارتباط فضايل اخلاقي بامعاملات.	
2	2	نفس وغرایز آن مفهوم نفس ومرتب آن، غرایز وقوه های نفس، تزکیه نفس،	هفته نهم
		مجاهدت ومحاسبه نفس.	
2	2	تعریف اخلاق و اهمیت آن، مصادر ومنابع اخلاق، اهمیت وهدف روش های	هفته دهم
		اخلاقی	
2	2	ارتباط اخلاق با ایمان، عبادات و معاملات، ارتباط فضایل اخلاقی باایمان	هفته
		وعقيده، ارتباط فضايل اخلاقي باعبادات، ارتباط فضايل اخلاقي با معاملات.	يازدهم
2	2	نفس وغرایز آن مفهوم نفس و مرتب آن، غرایز و قوه های نفس، تزکیه نفس،	هفته
		مجاهدت ومحاسبه نفس.	دوازدهم
2	2	تعریف اخلاق و اهمیت آن، مصادر ومنابع اخلاق، اهمیت وهدف روش های	هفته
		اخلاقی	سيزدهم
2	2	ارتباط اخلاق با ایمان، عبادات و معاملات، ارتباط فضایل اخلاقی باایمان	هفته
		وعقيده، ارتباط فضايل اخلاقي با عبادات، ارتباط فضايل اخلاقي با معاملات.	چهاردهم
2	2	نفس و غرایز آن مفهوم نفس و مرتب آن، غرایز وقوه های نفس، تزکیه نفس،	هفته
		مجاهدت و محاسبه نفس.	پانزدهم
2	2	تعریف اخلاق و اهمیت آن، مصادر ومنابع اخلاق، اهمیت وهدف روش های	هفته
		اخلاقی	شانزدهم
			فهرست منابع
		1. کتاب تهیه شده از سوی دیپارتمنت ثقافت اسلامی	منابع اصلی
		1- احياء علوم الدين، امام غزالي.	
		2- اخلاق المسلم، للشيخ وهبه الزحيلي.	منابع كمكى
		3- خلق المسلم للشيخ محمد الغزالي.	
	2 2 2 2	2 2 2 2 2 2 2 2 2 2	وعقیده، ارتباط فضایل اخلاقی باعبادات، ارتباط فضایل اخلاقی بامعاملات. 2 2 نفس وغرایز آن مفهوم نفس ومرتب آن، غرایز وقوه های نفس، تزکیه نفس، مجاهدت ومحاسبه نفس. 2 2 اخلاقی و اهمیت آن، مصادر ومنابع اخلاق، اهمیت وهدف روش های ارتباط اخلاق با ایمان، عبادات و معاملات، ارتباط فضایل اخلاقی با معاملات. 2 2 وعقیده، ارتباط فضایل اخلاقی باعبادات، ارتباط فضایل اخلاقی با معاملات. 2 2 مجاهدت ومحاسبه نفس. تغییف اخلاق و اهمیت آن، مصادر ومنابع اخلاق، اهمیت وهدف روش های ارتباط اخلاق با ایمان، عبادات و معاملات، ارتباط فضایل اخلاقی با معاملات. 2 2 اخلاق با ایمان، عبادات و معاملات، ارتباط فضایل اخلاقی با معاملات. 3 اخلاقی با عبادات، ارتباط فضایل اخلاقی با معاملات. 3 اخلاقی با معاملات، و معاملات، ارتباط فضایل اخلاقی با معاملات. 3 اخلاقی تغییف نفس و مرتب آن، غرایز وقوه های نفس، تزکیه نفس، 3 مجاهدت و محاسبه نفس. 4 اخلاق و اهمیت آن، مصادر ومنابع اخلاق، اهمیت وهدف روش های 3 اخلاقی و اهمیت آن، مصادر ومنابع اخلاق، اهمیت وهدف روش های



مفردات و پلان درسی هفته وار مضمون (نظام اجتماعی اسلام)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپار تمنت
EC.FM.0376	کود مضمون
2	تعداد کریدت
همه شمول	نوعيت مضمون
نظام عبادتی اسلام	مضمون پیش نیاز
سوم	سمستر

شرح مختصر مضمون:

نظام اجتماعی اسلام یکی از مهم ترین دساتیر اسلام در خصوص شکل دهی جوامع انسانی با توجه به رهنمودهای اخالقی واسلامی جهت زندگی باهمی بوده وشناخت رهنمودهای اجتماعی اسلام برای رفاه وآسایش در جوامعه انسانی مهم وارزش مند دانسته می شود.

اهداف آموزشی مضمون:

به دست آوردن معلومات در رابطه به اساسات نظام اجتماعی اسلام، و حفط آیات و احادیث که رابطه با جامعه و اجتماع وارد شده است.

ساختار نظام فرد، خانواده و جامعه طبق اصول نظام اجتماعی اسلام.

شناخت هدایات و دلایل حاکم و تفکیک عادات، رسم، و رواج ها.

نتايج متوقعه مضمون:

شناخت و حل عوامل که باعث نزاع خانواده ها می گردد و حل آن. به دست آوردن قابلیت ها دفاع از نظام اجتماعی اسلام در صحنه ها علمی و اکادیمیک.

شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.



دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (نظام اجتماعی اسلام)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا		هفته
0	2	2	تعریف اهمیت، و ضرورت نظام اجتماعی.	•	هفته اول
			تعریف، اهمیت، و ضرورت نظام اجتماعی اسلام، اجتماعیت در	•	
			عبادات جانی و مالی اسلام. نماز، زکات، روزه، حج، سیاست		
			منابع نظام اجتماعى اسلام، خصوصيات نظام اجتماعى اسلام.	•	
			وحى الهى، عقيده و ايمان، اخلاق نيك، اخوت تعاون، ترحم، عدالت،	•	
			امر به معروف، الزامیت قواعد، جهانی، کمال، شمول		
0	2	2	اصول اساسی نظام اجتماعی اسلام	•	هفته دوم
			جامعه شناسان:	•	
			جامعه شناسان شرقی، جامعه شناسان مسلمان.	•	
			اهداف نظام اجتماعی اسلام:	•	
			ساختار فرد، خانواده، و جامعه.	•	
			ساختار فرد و قسمت آن.	•	
			داشتن ارتباط درست، عقیده و ایمان بر خدواند.	•	
			تامین ارتباط اخلاق و آداب با خود.	•	
			ارتباط با جامعه:	•	
			صلت رحم، ترحم، همکاری، غم شریکی، و	•	
			اصول ساختار فردی در اسلام:	•	
			مسلمان موحد، انسان عالم، انسان معلم، انسان متفكر.	•	



0	2	2	• ساختار خانواده:	هفته سوم
			 مفهوم خانواده در جامعه ای اسلامی و اقسام آن: 	
			خانواده خورد. 2- خانواده متوسط. 3- خانواده بزرگ.	-1
			• مفهوم خانواده در جامعه های غیر اسلامی.	
			• خصوصیات خانواده مسلمان.	
			● اصول تربیتی خانواده اسلامی.	
			• چالش های ساختار خانواده ای اسلامی.	
0	2	2	• تعریف، مشروعیت، حکم، اقسام، ارکان، و شروط نکاح.	هفته چهارم
			• اهلیت زوجین، رضایت عاقدین، موجودیت و اجازه ولی	
			• آداب، حکمت ها، و اهداف نکاح.	
0	2	2	• محرمات نکاح و اقسام آن:	هفته پنجم
			1– نسبی، و سببی 2 – دائمی و مؤقت.	
			• معنا و مفهوم خطبه	
			• آداب و اصول شرعی خطبه	
			• معیار های انتخاب یک دیگر زوجین.	
			• حكم تامين ارتباط با مخطوبه بعد از خطبه و قبل از نكاح.	
0	2	2	• تعدد زوجات	هفته ششم
			• حكمت هاى تعدد زوجات پيامبر صلى الله عليه وسلم	
			• گونه های مختلف نکاح (موقت، متعه، تحلیل، شغار، مسیار، نکاح	
			پنهان).	
			● حقوق زوجين	
			● حقوق شوهر، حقوق همسر، حقوق مشترک	



0	2	2	• حقوق فرزندان بیش	هفته هفتم
			• بیدایش انتخاب مادر خوب دادن حق زندگی حق سلامتی	
			 بعد از بیدایش اذان و اقامت. انتخاب نام خوب. عقیقه. خطنه. 	
			نفقه. تربیت خوب و عروسی یا نکاح دادن.	
			• حقوق والدين: احترام. خدمت. اطاعت. دادن نفقه در وقت ضرورت.	
			دعا کردن در حق شان. و غیره.	
0	2	2	• آداب خانواده:	هفته هشتم
			• عوامل از بین رفتن خانواده و حل مشکلات آن	
			● اسباب از بین رفتن نکاح	
			• طلاق. (تعریف مشروعیت احکام و انواع آن). عوامل طلاق. عدم	
			قناعت. عدم تفاهم. عدم تحمل و صبر در مقابل یک دیگر.	
			• راههای جلوگیری از وقوع طلاق:	
			1- نصیحت و سفارشات. 2- جدا ساختن خوابگاه. 3- تأدیب شرعی. 4- تحکیم.	
0	2	2	● اقسام و احکام طلاق: رجعی. بائن و مغلظ.	هفته نهم
			• (طلاق سنی و بدعی. حسن و احسن).	
			• خلع : تعریف مشروعیت حکمت شرطها. انتها و بدل خلع.	
			• تفریق: تعریف عوامل و احکام تفریق (ایلاء. تعریف ایلا. ظهار و لعان	
			و احكام آن. عدت: تعريف مشروعيت حكمت عدت و اقسام و احكام	
			مربوط. تحدید نسل شرطها و احکام آن از دیدگاه اسلام.	
	ı	<u>I</u>	<u> </u>	



0	2	2	● ساختار اجتماع در نظام اجتماعی اسلام	هفته دهم
			• راه و روش های ساختار نظام اجتماعی در نظام اجتماعی اسلام	
			1- دعوت به سوی توحید.	
			2- تشویق به عبادات اجتماعی	
			3- حاکمت دین در تمام بخشها	
			4- مشراکت در کارهای اجتماعی	
			5- مسووليت متقابل	
			6- توجه به مشکلات اجتماعی	
			7- تعاملات وضع قوانين جزائي	
			• راه های تأمین وحدت در نظام اجتماعی اسلام	
			1- گمان نیک به مردم	
			2- گفت و شنود و اخلاق نیک با مردم	
			3- رفتار خوب و عدالت عفو و بخشش صله رحمی دید و ادید با یک	
			دیگر همکاری با همسایه گان.	
0	2	2	• مسوولیت فرد در اصلاح مجتمع	هفته يازدهم
			1- رعایت کرامت انسانی	
			2- آداب اجتماعی	
			3- آداب دید و وادید	
			4- آداب سلام	
			5- آداب مجلس	
			6- آداب گفت و شنود	
			7- آداب معاشرت	
			8- آداب مسجد	
			9- آداب مجلس علم	
			10-آداب خوردن و نوشیدن	
			11-آداب خواب	
			12-آداب لباس بوشى.	
			13-آداب مهمانی	
			14-أداب عيادت مريض	
			15-آداب سفر و راه رفتن	



0	2	2	• عوامل بی نظمی در جوامع اسلام	هفته		
			• سيكولاريزم. ليبراليزم. نيشنليزم. تنصير	دوازدهم		
0	2	2	 تعریف اهمیت حکمت و احکام حجاب إسلامی 	هفته		
			• اضرار و مفاسد دینی و دنیوی بی حجابی	سيزدهم		
			• اضرار و مفاسد بی حجابی و اختلاط در محیط تعلیمی و تحصیلی			
			• زیان های دینی و دنیوی بی حجابی			
			• اضرار و مفاسد اخلاط زن و مرد در ادارات			
0	2	2	● انحرافات أخلاقى	هفته		
			● اختلاط و مفاسد آن	چهاردهم		
			● فحشی و عریانی			
			● خیانت و اقسام آن			
			● دزدی حکم و ضرر های آن			
			• راه های جلوگیری از رشوت و فساد اداری			
0	2	2	• خرید و فروش مخدرات و مسکرات حکم اضرار آن	هفته		
			• حکم و اضرار سود. غرر. قمار.	پانزدهم		
			 تعریف حکم و گناه غیبت و تهمت زدن 			
			● حرمت موسیقی و رقص و دلائل آن			
			 فلسفه حرمت موسیقی و اضرار آن 			
			• اثرات ناگوار موسیقی در جامعه			
0	2	2	 استفاده نادرست از وسائل معاصر (انترنیت. شبکه های اجتماعی. 	هفته		
			تلویزیون و موبایل).	شانزدهم		
				فهرست منابع		
			1. کتاب تهیه شده از سوی دیپارتمنت ثقافت اسلامی	منابع اصلی		
	1- الهدايه، للإمام ابي الحسن على بن ابي بكر المرغيناني.					
	2- فقه الاسره، للشيخ وهبه الزحيلي.					
			3- التكافل الاجتماعي، للشيخ مصطفى السباعي.	منابع کمکی		
			4- تربيه الاولاد في الاسلام، لعبدالله ناصح العلوان.			



مفردات و پلان درسی هفته وار مضمون (دانش فکری)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپارتمنت
EC.FM.0477	کود مضمون
2	تعداد کریدت
همه شمول	نوعيت مضمون
نظام اخلاقي اسلام	مضمون پیش نیاز
چهارم	سمستر

شرح مختصر مضمون:

مضمون تربیه فکری یک از مضامین در طول تاریخ موضوعات مهم سپری شده را به بحث می گیرد، موضوعات تفاوت میان جنگ فکری و نظامی، منابع جنگ فکری، خصوصیات جنگ فکری، و سایل جنگ فکری، و اهداف جنگ های صلیبی، استشراق و انواع اش، ورود سیکولاریزم بر سر زمین های اسلامی، مدعیان سیکولاریزم و اهداف آنها، همچنان تنصیر، حقیقت تنصیر، و اهداف آن، و راه های جلوگیری از تنصیر، و دیگر موضوعات و مسایل مهمی مانند جهانی شدن، و انواع جهانی شدن.

اهداف آموزشی مضمون:

- 1. در روشنایی آیات قرآنی و احادیث نبوی در مورد فکر اسلامی به دانشجویان معلومات کامل ارایه شود.
 - 2. آموختاندن شیوه های دفاع از معتقدات خویش با دلایل منطقی و اکادمیک.
 - **3.** فهمیدن تفاوت میان جنگ نظامی و فکری برای محصلان

نتایج متوقعه مضمون:

که در نتیجه دانشجویان بر اساسات و منابع اندیشه ای اسلامی، و دست آورد های مسلمانان، و نقایص دشمن را بیان میدارد، با مطالعه ای تربیه فکری دانشجویان توانائی درک جنگ فکری، و دسایس بر علیه مسلمانان و راه های جلوگیری از آن آگاهی پیدا میکنند.

شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.



دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (دانش فکری)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا	هفته
0	2	2	معرفی مفردات درسی جنگ فکری برای دانشجویان:	هفته اول
			● تعریف جنگ فکری.	
			● اهمیت جنگ فکری.	
			• موضوع و غرض جنگ فکری.	
			● اهداف جنگ فکری.	
			● مصادر و خصوصیات جنگ فکری.	
0	2	2	اهداف جنگ فکری:	هفته دوم
			• بد نام ساختن اسلام.	
			• بد نام سازی ملسمانان.	
			 مشکوک ساختن مسلمانان به آینده شان. 	
			• صدمه وارد نمودن به اسلام و مسلمانان به سطح بین المللی.	
			• بد نام سازی علمای اسلام.	



0	2	2	وسایل جنگ فکری:	هفته سوم
			● ترویج فرهنگ غربی.	
			● ترويج سيكولاريزم.	
			● ترویج فیمینیزم.	
			• به میان آوردن قیادت های خاین و جاسوس برای مسلمانان.	
			• دور سازی علوم شرعی از نصاب تعلیمی و تحصیلی.	
			• تسلط بر رسانه ها.	
0	2	2	شناخت جهان اسلام:	هفته چهارم
			● اهمیت استراتیژیک جهان اسلام.	
			● موقعیت جهان اسلام.	
			• جغرافیای جهان اسلام.	
0	2	2	دارایی های جهان اسلام:	هفته پنجم
			• ثروت زراعتی جهان اسلام.	
			• ثروت معدنی جهان اسلام.	
			•	
			•	
			•	
			• ثروت اقلیمی و بحری جهان اسلام.	
0	2	2	عوامل عقب ماندگی مسلمانان:	هفته ششم
			• هدف از ماندگی.	
			● عوامل و اسباب داخلی.	
			● اختلافات داخلی مسلمانان.	
			● سقوط خلافت.	
			● عقب ماندگی از اجتهاد.	
			● عقب ماندگی در جهاد.	



0	2	2	عوامل خارجی عقب ماندگی مسلمانان:	هفته هفتم
			عوامل خارجی:	
			● هجوم مغول ها.	
			● جنگ های صلیبی.	
			● استعمار اروپائی ها.	
			• تحریک صهیونیزم.	
			● هجوم کمونیزم.	
0	2	2	پیامد های شوم مداخلات داخلی و خارجی بر جهان اسلام:	هفته هشتم
			پیامد های شوم مداخلات:	
			• عدم تطبيق شريعت اسلامي.	
			● سقوط خلافت عثمانی ها.	
			 تقسیم و اشغال سرزمین های اسلامی. 	
0	2	2	کشور های تحت استعمار انگلیس:	هفته نهم
			• هندوستان 1857م.	
			• مصر 1882م.	
			• عراق 1914م.	
			● فلسطين و اردن 1918م.	
			• سودان 1898م.	
			• نیجیریا 1851م.	
0	2	2	کشور های تحت استعمار ایتالیا، و جماهیر شوروی:	هفته دهم
			کشور های تحت استعمار ایتالیا:	
			● صوماليا و اريتريا 1887م.	
			• ليبيا 1911م.	
			کشور های تحت استعمار جماهیر شوروی:	
			● کشور های آسیایی میانه.	
			• کشور های شرق اروپا.	



0	2	2	وضعیت کنونی جهان اسلام:	هفته یازدهم
				, , , , ,
			• وضعیت فکری جهان اسلام معاصر:	
			• مرحله اول: جنگ های صلیبی.	
			• مرحله دوم: استعمار جهان اسلام.	
0	2	2	استشراق و تنصیر:	هفته
			● تعریف استشراق.	دوازدهم
			● تاریخ استشراق.	
			● اهداف استشراق.	
			● تعریف تنصیر.	
			● تاریخ تنصیر.	
			● اهداف تنصیر	
0	2	2	جنگ علیه زندگی اجتماعی مسلمانان و ترکیز بر قضیهٔ آزادی زن:	هفته
			• آزادی غرب سیکولار برای زنان	سيزدهم
			• از بین بردن حجاب اسلامی	
			• از بین بردن تعدد زوجات.	
			• ترویج اختلاط میان زنان و مردان.	
			• تبرج زنان به بهانه آزادی و مساوات دروغین آنها با مردان.	
			• از بین بردن بنیان خانواده مسلمانان.	
0	2	2	وضعیت سیاسی مسلمانان:	هفته
			• از دست دادن قیادت جهان.	چهاردهم
			• سیکولاریزم جدائی دین از دولت.	
			• دامن زدن تفرقه های قومی نژادی و حزبی توسط دشمنان اسلام.	
			• ترويج نظريات الحادى ميان مسلمانان.	
<u> </u>				



0	2	2	وضعیت اقتصادی جهان اسلام:	هفته
			● قبضه کردن اقتصاد مسلمانان از طرف غربی ها.	پانزدهم
			• در انحصار گرفتن تجارت بین المللی مسلمانان.	
			• رایج ساختن سود و احتکار و فساد مالی بین مسلمانان	
			• انحصار دارایی های مسلمانان به یک طایفه محدود.	
0	2	2	وضعیت تعلیمی و تقنینی جهان اسلام:	هفته
			• جاگزین سازی نظام تعلیمی غربی به جای نظام تعلیمی اسلامی.	شانزدهم
			• جاگزین سازی قوانین وضعی به جای قوانین شریعت اسلامی.	
				فهرست منابع
			1. کتاب تهیه شده از سوی دیپارتمنت ثقافت اسلامی	منابع اصلی
			1. الاتجاهات الفكرية المعاصرة على محمد جريشه	
			2. اساليب الغزو الفكرى، على محمد جريشه دار الوفاء	منابع کمکی
			3. الحكرة الفكرية ضد الاسلام بركات عبدالفتاح دويدار	مەبع سىي
			4. مفتريات على الاسلام احمد محمد جمال	



مفردات و پلان درسی هفته وار مضمون (ادیان و مذاهب)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپار تمنت
EC.FM.0478	کود مضمون
1	تعداد کریدت
همه شمول	نوعيت مضمون
نظام اجتماعي اسلام	مضمون پیش نیاز
چهارم	سمستر

شرح مختصر مضمون:

ادیان و مذاهب به سلسله مضامین همه شمول در پوهنتون ها و موسسات تحصیلات عالی یک مضمون مهم است که در آن پیرامون ادیان الهی و وضعی همه جانبه معلومات در حال تقدیم کرده میشود که در مورد اعتقادات مختلف به اساس چشم انداز هر دین وصول بیان می گردد. همچنان در مراسم دینی و شعایر و نیکی و بدی بحث می گردد. در مضمون متذکره مسلک های مختلف حق و باطل بیان گردیده و پیرامون اصول کلی اساسات و منابع آنها معلومات داده میشود.

اهداف آموزشي مضمون:

در این مضمون از شاگردان انتظار می رود تا موارد ذیل را بدانند: اهداف ادیان ومذاهب. آگاهی بر خطر و پیامد های عدم آشنایی با ادیان ومذاهب. شناخت ادیان بالاخص ادیان منسوخ شده آسمانی. توانائی دفاع از اسلام.

نتايج متوقعه مضمون:

ادیان ومذاهب به سلسله مضامین همه شمول در پوهنتون ها و موسسات تحصیلات عالی یک مضمون مهم است که در آن پیرامون ادیان الهی و وضعی همه جانبه معلومات در حال تقدیم کرده میشود که در مورد اعتقادات مختلف به اساس چشم انداز هر دین وصول بیان می گردد. همچنان در مراسم دینی و شعایر و نیکی و بدی بحث می گردد. در مضمون متذکره مسلک های مختلف حق و باطل بیان گردیده و پیرامون اصول کلی اساسات و منابع آنها معلومات داده میشود.

شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.



دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (ادیان و مذاهب)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا		هفته
0	1	1	معنای لغوی اصطلاحی اهمیت و ضرورت دین ادیان اسمانی ادیان غیر اسمانی و فرق میان دین مسلک و مذهب و منهج.	•	هفته اول
0	1	1	ادیان الهی و اسمانی	•	هفته دوم
			اسلام به عنوان آخرین دین الهی	•	
			 تعریف، حقانیت، کمال و شمولیت اسلام و دلائل آن. 		
			o خصوصیات دین مقدس اسلام		
			۰ ارتباط میان شریعت، طریقت، و مذهب		
0	1	1	ادیان تحریف شده و منسوخ سابقه و معاصر آسمانی	•	هفته سوم
			يهوديت	•	
			تأسیس شخصیت های مهم و فرقه های معاصر آن	•	
			كتاب ها افكار و عقايد آنها	•	
			دلائل تحریف منسوخیت و بطلان دین یهودیت	•	
			مراکز انتشار دین یهودیت	•	



نسب شخصیت های مهم و فرقه های معاصر آن تاسیس شخصیت های مهم و فرقه های معاصر آن دانل تحریف منسوخیت و بطلان دین نصرانیت مانک تحریف منسوخیت و بطلان دین نصرانیت الصابته تاسیس شخصیت های مهم و فرقه های معاصر آن تاسیس شخصیت های مهم و فرقه های معاصر آن دانل تحریف منسوخیت و بطلان دین الصابته دانل تحریف منسوخیت و بطلان دین الصابته دانل تحریف ادیان غیر آسمانی شرقی تاسیس و شخصیت های مهم آن تریف درین غیر آسمانی شرقی تصریف هندویزم تریف ادیان غیر آسمانی شرقی تریف ادیان غیر آسمانی شرقی تاسیس و شخصیت های مهم آن تاسیس و شخصیت های مهم آن تاب ها افکار و غفاید آنها تاسیس و شخصیت های مهم آن تاسیس و شخصیت های مهم آن تاب ها افکار و غفاید آنها تاب ها افکار و غفید آنها تاب ها افکار و غفید آنها تاب ها افکار و غفید آنها	0	1	1	ادیان تحریف شده و منسوخ سابقه و معاصر آسمانی	•	هفته چهارم
تاب ها افكار و عقاید آنها دلاتل تحریف منسوخیت و بطلان دین نصراتیت دلاتل تحریف منسوخیت و بطلان دین نصراتیت ادیان تحریف شده و منسوخ سابقه و معاصر آسمائی الصابته الصابته تاسیس شخصیت های مهم و فرقه های معاصر آن تاسیس شخصیت های مهم و فرقه های معاصر آن مراکز انتشار دین الصابته تعریف ادیان غیر اسمائی شرقی					•	
				۔ تأسیس شخصیت های مهم و فرقه های معاصر آن	•	
					•	
السابئه					•	
تاسیس شخصیت های مهم و فرقه های معاصر آن	0	1	1	ادیان تحریف شده و منسوخ سابقه و معاصر آسمانی	•	هفته پنجم
				الصابئه	•	
c د د د د د د د د د د د د د د د د د				تأسیس شخصیت های مهم و فرقه های معاصر آن	•	
				کتاب ها افکار و عقاید آنها	•	
هفته ششم تعریف ادیان غیر آسمانی شرقی تعریف زردشتیت تعریف زردشتیت تاسیس و شخصیت های مهم آن مراکز انتشار تعریف هندویزم تعریف هندویزم تعریف ادیان غیر آسمانی شرقی تعریف بودایزم تعریف بودایزم تعریف بودایزم تعریف و عقاید آنها تعریف میم آن تعریف ادیان و عقاید آنها عریف ادیان و عقاید آنها تعریف ادیان و عقاید آنها تعریف ادیان و عقاید آنها تعریف ادیان و عقاید آنها تعریف ادیان و ا				دلائل تحریف منسوخیت و بطلان دین الصابئه	•	
تعریف زردشتیت تاسیس و شخصیت های مهم آن تاب ها افکار و عقاید آنها مراکز انتشار تعریف هندویزم تعریف هندویزم تاسیس و شخصیت های مهم آن تعریف ادیان غیر آسمانی شرقی تاسیس و شخصیت های مهم آن تعریف ادیان غیر آسمانی شرقی تعریف ادیان غیر آسمانی شرقی تعریف بودایزم تعریف بودایزم تعریف مهم آن تاسیس و شخصیت های مهم آن تاسیس و شخصیت های مهم آن تاب ها افکار و عقاید آنها				مراكز انتشار دين الصابئه	•	
تاسیس و شخصیت های مهم آن	0	1	1	تعریف ادیان غیر آسمانی شرقی	•	هفته ششم
				تعريف زردشتيت	•	
				تاسیس و شخصیت های مهم آن	•	
0 1 1 روستان غیر آسمانی شرقی اسیس و شخصیت های مهم آن 0 1 1 1 اسیس و شخصیت های مهم آن اسیس و شخصیت های می اسیس و سیس و شخصیت و شخ				کتاب ها افکار و عقاید آنها	•	
تعریف هندویزم تاسیس و شخصیت های مهم آن تاب ها افکار و عقاید آنها مراکز انتشار مراکز انتشار تعریف ادیان غیر آسمانی شرقی تعریف بودایزم تعریف بودایزم تاسیس و شخصیت های مهم آن کتاب ها افکار و عقاید آنها				مراكز انتشار	•	
تاسیس و شخصیت های مهم آن	0	1	1	تعریف ادیان غیر آسمانی شرقی	•	هفته هفتم
حتاب ها افکار و عقاید آنها مراکز انتشار مراکز انتشار تعریف ادیان غیر آسمانی شرقی تعریف بودایزم تعریف بودایزم تاسیس و شخصیت های مهم آن کتاب ها افکار و عقاید آنها				تعريف هندويزم	•	
مراکز انتشار تعریف ادیان غیر آسمانی شرقی تعریف بودایزم تعریف بودایزم تاسیس و شخصیت های مهم آن کتاب ها افکار و عقاید آنها				تاسیس و شخصیت های مهم آن	•	
عدیف ادیان غیر آسمانی شرقی عدیف بودایزم تعریف بودایزم تاسیس و شخصیت های مهم آن کتاب ها افکار و عقاید آنها				کتاب ها افکار و عقاید آنها	•	
 تعریف بودایزم تعریف بودایزم تاسیس و شخصیت های مهم آن کتاب ها افکار و عقاید آنها 				مراكز انتشار	•	
 تاسیس و شخصیت های مهم آن کتاب ها افکار و عقاید آنها 	0	1	1	تعریف ادیان غیر آسمانی شرقی	•	هفته هشتم
● کتاب ها افکار و عقاید آنها				تعريف بودايزم	•	
				تاسیس و شخصیت های مهم آن	•	
 مراكز انتشار 				کتاب ها افکار و عقاید آنها	•	
				مراكز انتشار	•	



0	1	1	تعریف ادیان غیر آسمانی شرقی	•	هفته نهم
			تعريف كنفوشيزم	•	
			تاسیس و شخصیت های مهم آن	•	
			کتاب ها افکار و عقاید آنها	•	
			مراكز انتشار	•	
			تعريف شنتوايزم	•	
			تاسیس و شخصیت های مهم آن	•	
			کتاب ها افکار و عقاید آنها	•	
			مراكز انتشار	•	
0	1	1	بعض فرقهای باطل (شبه ادیان)	•	هفته دهم
			قرامطه	•	
			اسماعيله	•	
			نصيريه	•	
			دروز و آغا خانیه	•	
			تعریف، تأسیس و شخصیت های مهم افکار و عقاید و مراکز پخش و	•	
0		-	تأثير آنها		
0	1	1	فرقه های قادیانت بهائیت و پرویزیت		هفته یازدهم
			تاسیس و شخصیت های مهم آن		
			کتاب ها افکار و عقاید آنها		
0	1	1	مراكز انتشار		
0	1	1	برخی از نظام های معاصر فکری، اقتصادی، سیاسی و اجتماعی		هفته دوازدهم
			کمونیزم و سوشیالیزم		<i>کو</i> ،ر <i>د</i> نگم
			تاسیس و شخصیت های مهم آن		
			کتاب ها افکار و عقاید آنها		
0	1	1	مراكز انتشار		•.
U	1	1	كپتاليزم		هفته سیزدهم
			تاسیس و شخصیت های مهم آن		سير د در
			کتاب ها افکار و عقاید آنها اک انتشا		
			مراكز انتشار	•	



0	1	1				
U	1	1	• سيكولاريزم	هفته		
			• تاسیس و شخصیت های مهم آن	چهاردهم		
			• كتاب ها افكار و عقايد آنها			
			• مراکز انتشار			
			 نواقص و دلائل بطلان آنها 			
			 غرب گرائی 			
			• مفهوم اهداف و میدان های غرب گرائی و راه های جلوگیری از آن			
0	1	1	• جهانی شدن	هفته		
			• مفهوم اقسام و صحنه های آن	پانزدهم		
			● سیاسی			
			● اقتصادی			
			● فرهنگی			
			• اجتماعی			
			• فتنه ضد بشریت و اسلام توحید و تقریب ادیان			
0	1	1	• اسلام و جدیدیت	هفته		
			• شناخت ضرورت اثرات و نواقص آن	شانزدهم		
				فهرست منابع		
1. کتاب تهیه شده از سوی دیپارتمنت ثقافت اسلامی						
1. الملل و النحل محمد ابن عبدالكريم الشهرستاني						
2. اظهار الحق شيخ محمد رحمت الله الكرانوى						
	3. ماهيه النصرانية مفتى محمد تقى عثمانى.					



مفردات و پلان درسی هفته وار مضمون (نظام سیاسی اسلام)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپارتمنت
EC.FM.0579	کود مضمون
2	تعداد کریدت
همه شمول	نوعيت مضمون
ادیان و مذاهب	مضمون پیش نیاز
پنجم	سمستر

شرح مختصر مضمون:

محصلین با خواندن این مضمون به نظام سیاسی اسلام آگاهی پیدا می کنند و در مورد ضرورت های سیاست شرعی و شیوه های تعیین حکام و خلیفه مسلمانان معلومات کافی بدست می آوردند و همچنان در مورد تعیین و صلاحیت های حکام و مسؤولین آگاهی کامل پیدا می کنند. درک موضوعات نظام سیاسی اسلام و همچنان در مورد شیوه های حکومت داری در اسلام را میتوانند بکنند و همچنان در مورد نظام سیاسی بیعت شورا و موضوعات مهم دیگر مانند قضاء و حکومت و شیوه های نظام سیاسی اسلامی معلومات کامل بدست می آورند.

اهداف آموزشی مضمون:

در این مضمون از شاگردان انتظار می رود تا موارد ذیل را بدانند: پیرامون اصطلاحات مهم نظام سیاسی اسلام, اهمیت,موضوع تاریخ، و هدف آن، تعریف، موضوع، غرض، اهمیت، تاریخ و حکم سیاست شرعی.

نتایج متوقعه مضمون:

محصلین با خواندن این مضمون به نظام سیاسی اسلام آگاهی پیدا می کنند و در مورد ضرورت های سیاست شرعی و شیوه های تعیین حکام و خلیفه مسلمانان معلومات کافی بدست می آوردند و همچنان در مورد تعیین و صلاحیت های حکام و مسؤولین آگاهی کامل پیدا می کنند. درک موضوعات نظام سیاسی اسلام و همچنان در مورد شیوه های حکومت داری در اسلام را میتوانند بکنند و همچنان در مورد نظام سیاسی بیعت شورا و موضوعات مهم دیگر مانند قضاء و حکومت و شیوه های نظام سیاسی اسلامی معلومات کامل بدست می آورند.

شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.



شيوه هاى ارزيابي محصلان:

دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (نظام سیاسی اسلام)

عملی	نظرى	تعداد ساعات درسی در هفته	محتوا	هفته
0	2	2	مباحث کلی نظام سیاسی اسلام	هفته اول
0	2	2	چشم انداز افکار سیاسی	هفته دوم
0	2	2	نظام های مهم سیاسی جهان	هفته سوم
0	2	2	جهوریت ودیموکراسی	هفته چهارم
0	2	2	منابع نظام سياسى اسلام	هفته پنجم
0	2	2	بقیه نظام سیاسی اسلام	هفته ششم
0	2	2	تعریف دولت	هفته هفتم
0	2	2	ریس دولت اسلامی حقوق امام و رعیت در نظام اسلامی	هفته هشتم
0	2	2	شناخت وزراء و واليان	هفته نهم
0	2	2	قوه مقننه	هفته دهم
0	2	2	شورای در اسلام	هفته یازدهم



^	2	2	1.5		
0	2	2	قوه قضاييه	هفته	
				دوازدهم	
0	2	2	تعريف قاضي	هفته	
				سيزدهم	
				16 2	
0	2	2	رابطه جهاني	هفته	
				چهاردهم	
				پهاردسم	
0	2	2	اسلام و جدیدیت	هفته	
				پانزدهم	
				پاکریکم	
0	2	2	ارزیابی محصلین برای امتحان نهایی	هفته	
				شانزدهم	
				ساتردهم	
			فهرست منابع		
	<u></u>				
			1. کتاب تهیه شده از سوی دیپارتمنت ثقافت اسلامی	منابع اصلي	
1. نظام سیاسی اسلام، مرتب دیپارتمنت ثقافت اسلامی پوهنتون کابل					
2. الاركان الاربعة، السياسه الشرعيه,فقه سياسي					
3. اساسات حقوق اسلام,خلافت و ملوكيت					
ا کا اساسات محلوق الشارم, حارفت و شو عیت					
4. الاركان الاربعة، السياسه الشرعيه,فقه سياسي					
۲۰ ۱۵۲ کال ۱۵ رابعد السیاسه السرعیه, عنه سیاسی					



مفردات و پلان درسی هفته وار مضمون (نظام اداری اسلام)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپارتمنت
EC.FM.0580	کود مضمون
2	تعداد کریدت
همه شمول	نوعيت مضمون
ادیان و مذاهب	مضمون پیش نیاز
پنجم	سمستر

شرح مختصر مضمون:

اداره در اسلام یکی از موضوعات مهم اساسی بوده که روی هم رفته اسلام برای تقویه و ساختار آن در چوکات هدایات دینی تاکید کرده است. تا در روشنایی هدایات آسلام برای ساختار آن طور عمل شود که باعث خیر و فلاحح فردی و اجتماعی جانعه گردد

اهداف آموزشي مضمون:

در این مضمون از شاگردان انتظار می رود تا موارد ذیل را بدانند: تعریف، موضوع، غرض، اهمیت، تاریخ و حکم اداره و موضوعات متفرقه دیگر.

نتایج متوقعه مضمون:

اداره در اسلام یکی از موضوعات مهم اساسی بوده که روی هم رفته اسلام برای تقویه و ساختار آن در چوکات هدایات دینی تاکید کرده است.

شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.



شيوه هاى ارزيابي محصلان:

دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (نظام اداری اسلام)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا		هفته
0	2	2	تعریف لغوی و اصطلاحی اداره، اقسام اداره تاریخ و اهمیت اداره	•	هفته اول
0	2	2	اداره در عصر پیامبران علیهم السلام اداره در عصر نبوت و خلفاء راشدین		هفته دوم
0	2	2	منابع و مصادر استخراج احکام اداری اهداف و مقاصد از احکام اداره خصوصیات نظام ا داری اسلام	•	هفته سوم
0	2	2	ضرورت ساختن نظام اداری در اسلام و ضرورت تعیین حکام و مسؤولین در نظام اداره اسلامی تعیین حکام و مسؤولین در نظام اسلامی	•	هفته چهارم
0	2	2	صلاحیت تعیین حکام و مسؤولین اصول تعیین حکام و مسؤوولین		هفته پنجم
0	2	2	مشوره در تعیین مقامات بلند رتبه خصوصیات و صفات حکام و مسؤولین امانت داری،اهلیت و صفات غیره.	•	هفته ششم
0	2	2	حکم خواستن منصب و مقام دولتی حکم خواستن مصنب و مقام بدون از منفعت های اجتماعی خواستن مقام و منصب با منفعت های اجتماعی	•	هفته هفتم



0	2	2	● تعیین مسؤولین بنا بر مصلحت مجتمع اسلامی	هفته هشتم		
			• اداره امور از سنت های پیامبران علیهم السلام			
			• اجر وثواب مسؤولین نیک مرتبه و منزلت آنها نزد شریعت اسلامی			
0	2	2	• شيوه ها و اصول انتخابات	هفته نهم		
			• فوائد تعیین مسؤولین بنا بر علمیت و قوت جسمی			
			• مراقبت از مسؤولین			
			• ترجیح در تعیین مسؤولین اصلح نسبت به صالح			
0	2	2	• پوره نمودن ضرورت های مسؤولین تعیین شده	هفته دهم		
			• مشوره ها رهنمائی ها و پیشنهادات امیر برای مسؤولین تعیین شده			
0	2	2	• پوره نمودن ضرورت های مسؤولین تعیین شده	هفته یازدهم		
			• مشوره ها رهنمائی ها و پیشنهادات امیر برای مسؤولین تعیین شده			
0	2	2	• وجیبه و مسؤولیت های حکام	هفته		
			• التزام به مشوره های عالمان دانا و متقی	دوازدهم		
0	2	2	• پابندی به وقت	هفته		
			• حرمت سوء استفاده از وظیفه	سيزدهم		
			• شنیدن انتقادات مردم و آوردن اصلاحات لازم			
0	2	2	• مراقبت از مسؤولین	هفته		
			● حدود این مراقبت	چهاردهم		
			• آداب و طرز تعقیب مراقبت ها از مسؤولین			
0	2	2	• جزا دادن به حاکم ظالم	هفته		
			 اصل مکافات و مجازات در نظام اسلامی 	پانزدهم		
0	2	2	• احكام و شروط عزل حكام و مسؤولين.	هفته		
				شانزدهم		
	<u> </u>			فهرست منابع		
1. كتاب تهيه شده از سوى ديپارتمنت ثقافت اسلامي						
1. نظام سیاسی اسلام، مرتب دیپارتمنت ثقافت اسلامی پوهنتون کابل						
2. الاحكام السلطانية. للماوردي						
3. السياسة الشرعية. عبد الوهاب خلاف						
	4. السياسة والادارة في الاسلام. شيخ عبدالباقي حقاني					



مفردات و پلان درسی هفته وار مضمون (نظام اقتصادی اسلام)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپار تمنت
EC.FM.0681	کود مضمون
2	تعداد کریدت
همه شمول	نوعيت مضمون
نظام سیاسی اسلام	مضمون پیش نیاز
ششم	سمستر

شرح مختصر مضمون:

مضمون نظام اقتصادی اسلام یکی از مضامین همه شمول بوده که در آن موضوعات اقتصادی از دید اسلام بحث می شود. این مضمون محوه مدیریت امور را در بعد اقتصادی توزیع داده و روشن میسازد که نظام اقتصادی اسلام بهترین نظام اقتصادی در جهان بوده که باعث شگوفایی و رفاه جوامع در بعد اقتصادی می شود.

اهداف آموزشی مضمون:

در این مضمون از شاگردان انتظار می رود تا موارد ذیل را بدانند: تعریف نظام و اقتصاد، اهمیت و خصوصیات اقتصاد اسلامی، مصادر و خصوصیات اقتصاد اسلامی، خصوصیات مکاتب اقتصادی اسلام و موضوعات متفرقه دیگر.

نتایج متوقعه مضمون:

در آخیر سمستر محصلان توانائی شناخت مکاتب اقتصادی را پیدا خواهند نمود، شناخت زکات عبادات مالی منحیث مثال برای در این سمستر خوانده میشود. درک و شناخت مکاتب اقتصادی جهان شناخت مال و اهمیت آن ارزش و هدف مال انواع ملکیت، عواید مصارف و راه های کسب مال حلال و در نهایت امر با درک موضوعات مهم اقتصادی را درک می کنندو عملی می نمایند.

شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.



دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (نظام اقتصادی اسلام)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا	هفته
0	2	2	 معرفی مفردات درسی نظام اقتصادی برای دانشجویان. 	هفته اول
0	2	2	• برنامه، اقتصادی قرآن کریم و سوالات مربوط	هفته دوم
0	2	2	● پیامبران و نقش آنان در اقتصاد اسلامی	هفته سوم
0	2	2	● خلفای راشدین و برڼامه های اقتصادی	هفته چهارم
0	2	2	● برنامه مالکیت در مکتب اقتصادی اسلام	هفته پنجم
0	2	2	 برنامه عایدات در مکتب اقتصادی اسلام 	هفته ششم
0	2	2	 برنامه مصارف و نفقات در نظام اقتصادی اسلام 	هفته هفتم
0	2	2	● برنامه رشد و توسعه در مکتب اقتصادی اسلام	هفته هشتم
0	2	2	● ارزیابی دروس گذشته محصلین	هفته نهم
0	2	2	• شرکت ها در نظام اقتصادی اسلام	هفته دهم



0	2	2	● عناصر تولید و حم آن در مکتب اقتصادی اسلالم	هفته یازدهم
0	2	2	● منفعت و توزیع آن در مکاتب اقتصادی	هفته دوازدهم
0	2	2	● خرید و فروش و یا تجارت	هفته سيزدهم
0	2	2	● مقابله و مبارزه علیه فساد اقتصادی	هفته چهاردهم
0	2	2	● مقایسه بین مکاتب اقتصادی سه گانه	هفته پانزدهم
0	2	2	• مرور و ارزیابی دروس گذشتهی محصلین جهت	هفته شانزدهم
			آمادگی برای امتحان نیمه نهایی	
				فهرست منابع
			1. كتاب تهيه شده از سوى ديپارتمنت ثقافت اسلامي	منابع اصلی
			1. صيغهٔ مقترحهٔ لقانون البيع السلامي، الشيخ تقى العثماني.	
			2. اسلام او نوی تجارت، مفتی محمد تقی عثمانی.	
			3. د اسلامی بانکوالی بنستونه، مفتی محمد تقی عثمانی.	منابع كمكى
			4. النظام الاقتصادي في الاسلام. مجموعه من العلماء.	
			5. اسلامی اقتصاد او بانکوالی، مفتی عبدالحق حقانی.	



مفردات و پلان درسی هفته وار مضمون (قرآن و علوم معاصر)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپار تمنت
EC.FM.0782	کود مضمون
2	تعداد کریدت
همه شمول	نوعيت مضمون
نظام اقتصادی اسلام	مضمون پیش نیاز
هفتم	سمستر

شرح مختصر مضمون:

قرآن کریم و علوم معاصر یکی از مضامین مهم ثقافت اسلامی بوده که در چوکات نصاب تحصیلات عالی و در سمستر هفتم تدریس میگردد.واین مضمون در کل ارتباط قرآن کریم را با علوم دیگر بیان میدارد. وطور واضح تعلیمات اسلامی را در مورد آن ضرورت میداند زیرا که تنکالوژی جدیدی برخی از جوانان مسلمان را که از تعالیم قرآن کریم بی خبر اند، با شبهه و شکوک خطرناک مواجه ساخته است. مانند اینکه میگویند در عصر پیشرفت های تکنالوژی، قرآن و تعالیم آن چندان کاربرد با زندگی انسان ها ندارد.

در حالیکه هرقدر معلومات بیشتر و تکنالوژی ترقی می کند در واقع بخش از تعالیم قرآن است که برای بشریت عرضه میگردد.

اهداف آموزشی مضمون:

در این مضمون از شاگردان انتظار می رود تا موارد ذیل را بدانند: تعریف اصطلاحی قرآن، وحی و انواع وی، جلی و خفی، نامه های قرآن کریم و دیگر موضوعات اساسی که نشان دهنده رابطه قرآن و علوم معاصر می باشد.

نتایج متوقعه مضمون:

خو معاصرو علومو چې څومره نوښــتونه رامنځته کړي په حقيقت کې له هغه څه پرته بل څه نه دي چې څه باندې يو زر او څلور سوه کاله مخکې د قرآن کريم او نبوي سنتونو په علمي اشارو کې راغلي دي.

د دې مضمون په لوستلو د سمسټر په پای کې محصلان د قرآن کريم د نزول صورت ونو، مرحلو، حقوقو، او د اعجاز پر بېلابېلو اړخونو او له نويو ايجاداتو سره يې د تړاو په اړه، کلي علمي معلومات ترلاسـه کوي او په پايله کې يې د قرآن کريم د علمي اعجاز له عظمت او لويي سره لا ښـه اشـنا کيږي او په انفرادي او ټولنيز ژوند کې د قرآن کريم د لارښـوونو په پلي کولو کې بې درېغه هڅې او کوښښونه کوي او د ژوند په هره برخه کې اغېزمن ګامونه پورته کوي.



شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.

دوم: از دانش آموزان خواسته می شود که به بحث مرتبط با موضوع سهم بگیرند و دانش و تجربه خود را در مورد موضوع به اشتراک بگذارند. در همین حال، دانش آموزان مجاز به سؤال و بحث هستند. هدف از این تمرین بالا بردن سطح اعتماد به نفس دانش آموزان است. مطالعات موردی شرکت ها با سرعت های متفاوت دوره اختصاص داده می شود.

شیوه های ارزیابی محصلان:

دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (قرآن و علوم معاصر)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا	هفته
0	2	2	• معنای لغوی و اصطلاحی قرآنکریم.	هفته اول
			● وحی و افسام آن	
			● وحی جلی (متلو)	
			• وحی خفی (غیر متل)	
			• حدیث نبوی و مقام آن	
			• نام های قرآن کریم	
0	2	2	• مراحل نزول قرآن کریم	هفته دوم
			• نزول تدریحی قرآنکریم و حکمت های آن	
			• حکمت های نسخ در قرآن	
			● اسباب نزول و اختلاف وشناخت آن.	



0	2	2	کاتبان وحی	•	هفته سوم
			مجمع آوری قرآم،بخشهای آن و خصوصیات هر بخش و روش های	•	
			آن.		
			راه مثق که در جمع آوری آن کار گرفیته شده است.	•	
			نسخه های قرآن کریم.	•	
			قرآیت و فرق روایات قرایت و اصول و شروط قرایت.	•	
0	2	2	و تعداد آیات و سورره های قرآنکریم.	•	هفته چهارم
			انواع سوره های قرآن کریم.	•	
			خصوصیات سوره های مکی ومدنی.	•	
			انواع سوره ها از نظر اندازه.	•	
0	2	2	و دلایل حقانیت و عدم تحرف قرآنکریم	•	هفته پنجم
			و دیدگاه دانشمندان غربی در مور قرآنکریم	•	
			علوم که قرآن بر ان مشتمل است.	•	
			۰ موضوعات اساسی قرآن کریم.	•	
			دیدگاه علماء مختلف(غزالی،دهلوی،ابن عاشور و رشید رضاء)	•	
0	2	2	و فضایل قرآن	•	هفته ششم
			صفات قرآن كريم.	•	
			اهمیت قرآنکریم در زندگی	•	
			حقوق قرآن كريم.	•	
			ا داب تلاوت قرآن کریم	•	
0	2	2	۰ معجزه و اقسام آن.	•	هفته هفتم
			شرط های معجزه.	•	
			معجزه نبی صلی الله علیه وسلم	•	
			اعجاز قرآن كريم.	•	
			اقسام اعجاز قر اَن کریم	•	
0	2	2	ا عجاز بیان و بلاغی قرآکریم.	•	هفته هشتم
			اعجاز تشریعی قرآنکریم.	•	
			اخبار قرآن کریم در مور غیب ها.	•	
0	2	2	اعجاز علمي قرآكريم.	•	هفته نهم
			نظریات علماء پیرامون اعجاز علمی قرآن کریم.	•	
			فرق میان تفسیر علمی و اعجازی قرآن کریم.	•	



0	2	2	۰ نیچاه او دار ما مقال کا	>> 4" is
	_	_	• نمونه های اعجاز علمی قرآن کریم.	هفته دهم
			• آفرینش و انکشاف کاینات از نظر قرآن و علوم معاصر.	
			• زوجیت در هر چیز.	
			• شب و روز از نظر قرآن وعلوم معاصر.	
			• اَسمان بيدون ستون.	
			• جدایی آسمان وزمین.	
			• مرکزیت زمین.	
			• کرویت و حرکت زمین	
0	2	2	 اشكال كوه ها و وظايف آنها در قرآن كريم و علوم معاصر. 	هفته یازدهم
-		_	● تلقیح درختان.	
0	2	2	 خلقت انسان در قرآن کریم و علوم معاصر. 	هفته
			• مراحل نمو جنین در قرآن	دوازدهم
0	2	2	 نبات و نظریه آن در قرآن کریم و علوم معاصر. 	هفته
			● حقایق علمی در مورد نباتات.	سيزدهم
			 حفاظت محیط زیست از نظر قرآن کریم 	
0	2	2	• نظریات قرآن و علوم معاصر پیرامون اقیانوس ها.	هفته
			• حايل ميان اقيانوس ها.	چهاردهم
0	2	2	• اعجاز علمی در خورد غذای حرام.	هفته
				پانزدهم
0	2	2	• رهنمود قرآن کریم در مورد خبایث و تفصیل آن	هفته
				شانزدهم
				فهرست منابع
1- کتاب تهیه شده از سوی دیپارتمنت ثقافت اسلامی			منابع اصلى	
1- الاتقان في علوم القرآن. لامام السيوطي.				
2- مناهل العرفان. للامام زرقاني.				
3- علوم القرآن. للشيخ شمس الحق الافغاني.				
4- علوم القرآن. للشيخ تقى العثماني.			منابع كمكى	
5- التبيان في علوم القرآن.للشيخ محمد على الصابوني.				
			6- الاعجاز العمى في القرآن الكريم. للدكتور زغلول النجار	
7- الاعجاز العلمي في القرآن والسنة. للدكتور عبدالله بن عبد العزيز المصلح				



مفردات و پلان درسی هفته وار مضمون (تمدن اسلامی)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپار تمنت
EC.FM.0833	کود مضمون
2	تعداد کریدت
همه شمول	نوعيت مضمون
قرآن و علوم معاصر	مضمون پیش نیاز
هشتم	سمستر

شرح مختصر مضمون:

د اسلامي تمدن مضمون چې د اسلامي ثقافت د تحصيلي نصاب په چوکاټ يو مهم مضمون دی، چې په حقيقت کې د اسلامي تاريخ هغه برخه ده چې اوسـنيو مسـلمانانو او په ځانګړې توګه ځوان قشر ـ هېر کړی دی چې پرې خبرېدل او په سـمه توګه يې پېژندل د محصلانو بنسټيزه اړتيا ده. د سمسټر په پای کې محصلان د تمدن پر مفهوم، د تمدنونو د رامنځته کېدو پر عواملو، د تمدنونو رغنده عناصرو، په ځانګړې توګه د اسـلامي تمدن پر عناصرو، د تمدن د لاسـته راوړنو په لاره کې د سـمون او مثبت تغيير په اړه د اسـلام د رول، په اړه کلي معلومات ترلاسه کوي. او په پايله کې يې محصـل کولای شي چې د تمدن د اسـاسـاتو تر څنګ د تمدن په مختلفو برخو او په بېلابېلو علومو کې لکه: کيميا، فزيک، رياضي، طب، فارمسي، انجينري، همداراز تاريخ، فلسفه، فلکيات او د شرعي علومو سربيره، د مسلمانانو له لاسته راوړنو دفاع وکړي او په خپراوي کې يې رغنده هڅې وکړي.

اهداف اَموزشي مضمون:

در این مضمون از شاگردان انتظار می رود تا موارد ذیل را بدانند:

- 1. شناخت كامل با تمدن اسلامي.
- 2. شناخت عناصر تشکیل دهنده تمدن اسلامی از مناقع اساسی و اصلی ان
- 3. درک و شناخت موضوعات مهم از عناصر و تشکیلات تمدنی که رسول الله ﷺ در تمدن ها ایجاد کرد.
- 4. محصل با خوانش این مضمون کار نامه های مهم و فعالیت ها و دست آورد های خلفای راشدین و غیره را در ک خواهد نمود.

نتايج متوقعه مضمون:

د سمسټر په پای کې محصلان د تمدن پر مفهوم، د تمدنونو د رامنځته کېدو پر عواملو، د تمدنونو رغنده عناصرو، په ځانګړې توګه د اسلامي تمدن پر عناصرو، د تمدن د لاسته راوړنو په لاره کې د سمون او مثبت تغییر په اړه د اسلام د رول، په اړه کلي معلومات ترلاسه کوي. او په پایله کې یې محصل کولای شي چې د تمدن د اساساتو تر څنګ د تمدن په مختلفو برخو او په بېلابېلو علومو کې لکه: کیمیا، فزیک، ریاضي، طب، فارمسي، انجینري، همداراز تاریخ، فلسفه، فلکیات او د شرعي علومو سربیره، د مسلمانانو له لاسته راوړنو دفاع وکړي او په خپراوي کې یې رغنده هڅې وکړي.



شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.

دوم: از دانش آموزان خواسته می شود که به بحث مرتبط با موضوع سهم بگیرند و دانش و تجربه خود را در مورد موضوع به اشتراک بگذارند. در همین حال، دانش آموزان مجاز به سؤال و بحث هستند. هدف از این تمرین بالا بردن سطح اعتماد به نفس دانش آموزان است. مطالعات موردی شرکت ها با سرعت های متفاوت دوره اختصاص داده می شود.

شيوه هاى ارزيابي محصلان:

دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (تمدن اسلامی)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا		هفته
0	2	2	تعریف لغوی و اصطلاحی معنی	•	هفته اول
			عناصر تمدن	•	
			(اعتقادات، باورد ها اخلاقیات، سیاست و اقتصاد، علوم، فرهنگ و	•	
			هنر)		
			ارتباط بین تدمن مدنیت و کلتور	•	
			در رابطه به تمدن های قدیم قبل از اسلام معلومات کافی	•	
			به خصوص در مورد تمدن های قرون وسطی در شرق و اروپا و غرب نظام اخلاقی، سیاسی، اقتصادی و اجتماعی حالات آنها.	•	



0	2	2	ایجاد تمدن اسلامی	•	هفته دوم
			تعریف تمدن اسلامی	•	
			تاريخ	•	
			عناصر و انواع آن	•	
			تمدن اسلامی و تمدن های غیر اسلامی فرق ها	•	
			موارد اتفاقی و اختلافی تمدن ها.	•	
0	2	2	خصوصیات تمدن اسلامی	•	هفته سوم
			ارتباط تمدن با عقيده	•	
			ارتباط تمدن با عبادات	•	
			ارتباط تمدن با اخلاق	•	
			ارتباط تمدن با اعتدال و توازن	•	
			ارزشتهای دینی، انسانی، و کلتوری	•	
			تعادل و تکامل	•	
0	2	2	رسول الله صلى الله عليه وسلم و اسلامي تمدن	•	هفته چهارم
			ایجاد تمدن اسلامی	•	
			قوانی و تطبین آن عدالت اجتماعی	•	
			تشویق به علم و دانش	•	
			ايجاد اقتصاد اسلامي	•	
			اسباب تزلزل اقتصاد اسلامی و از بین بردن آنها مانند سود، غرر،	•	
			قمار، احتکار و غیره		
0	2	2	پیش رفتهای تمدن در عصر خلفای راشده	•	هفته پنجم
			در بخش استحکام مجتمع اسلامی	•	
			در بخش سیاسیت و اداره حکومت داری و شیوه های حکومت داری قالی	•	
			داری قوانین د خشراقته اد	•	
			در بخش اقتصاد د خشت برام ا		
			در بخش توسعه و اعمار		
			در بخش دفاع و ارتباطات و روابط بین الملل	•	



0	2	2	نگاهی به کارنامه ها و دست آوردهای مسلمان پیشینه	•	هفته ششم
			در بخش علوم	•	,
			علماء مشهور	•	
			مراکز علمی	•	
			در فنون مختلف از قبیل خطاطی، نقاشی، معماری	•	
				•	
			در بخش صنعت مانند کاغذ، قطب نما، ساعت، بارود. عینک و	•	
0	2	2	در بخش زراعت.		
	2	2	دست آورد های مسلمانان در علوم شرعی(مانند تفسیر، اصول تفسیر، حدیث، اصول حدیث، فقه و اصول فقه، عقیده علم کلام و	•	هفته هفتم
			غیره.		
0	2	2	دست آوردهای تمدن در بخش علم اجتماعی	•	هفته هشتم
			تاریخ، جغرافیه، زبان و ادبیات	•	,-
0	2	2	دست آوردهای مسلمانان یا تمدن اسلامی در بخش علوم ریاضی،	•	هفته نهم
			هندسه و فزیک		1000
0	2	2	دست آوردهای تمدن اسلامی در عرصه علوم ساینسی، تجربوی،	•	هفته دهم
			کیماوی و طبی		·
0	2	2	دست آوردهای مسلمانان و تمدن اسلامی در عرصه فلکیات،	•	هفته یازدهم
			فسلفه، و حکمت		
0	2	2	منابع و مصادر تمدن اسلامی	•	هفته
			قرآن کریم	•	دوازدهم
			سنت پيامبر اسلام	•	
			اجماع مسلمين	•	
			قیاس	•	
			مصالح مرسله	•	
0	2	2	مسلمانان تهداب گذار مجتمع متمدن هستند	•	هفته
			وضع نمودن اصول مجتمع متمدن(كرامت انساني، احترام متقابل،	•	سيزدهم
			آزادی بیان، مساوات و حقوق و غیره).		
			ایجاد تصور اصلاح فرد و جامعه	•	
			تقدیم خدمات اجتماعی مانند(ایجاد سرکهای بزرگ، مسیرهای	•	
			كاروان ها، سرايها و شفاخانه ها دار المجانين دار الايتام ها و		
			زندانها و غیره.)		



0	2	2	فعالیت افغانها در قسمت تمدن اسلامی	•	هفته
			در قسمت علوم	•	چهاردهم
			در قسمت فنون	•	
0	2	2	در تمدن معاصر جهانی عوامل عقب مانی مسلمانان و راه های حل	•	هفته
			آن		پانزدهم
			عوامل درونی	•	
			عوامل بیرونی	•	
0	2	2	تمدن غربی مرهون تمدن اسلامی است	•	هفته
			در روشنائی داده های مسلمانان و دست آوردهای آنها باید تحلیل	•	شانزدهم
			گردد.		
					فهرست منابع
	1. کتاب تهیه شده از سوی دیپارتمنت ثقافت اسلامی			منابع اصلی	
1. ماذا خسر العاك بانحطاط المسلمين، لابي الحسن على الندوى.					
			الحضارة في الاسلام. لناصح علوان.	2. معالم	منابع كمكى
			رة الاسلامية مقارنة بالحضارة الغربية، لتوفيق يوسف الواعى.	3. الحضا	



مفردات و پلان درسی هفته وار مضمون (محیط زیست)

رنا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپارتمنت
EC.FM.0101	کود مضمون
2	تعداد کریدت
همه شمول	نوعيت مضمون
ندارد	مضمون پیش نیاز
اول	سمستر

شرح مختصر مضمون:

محیط زیست یکی از جمله مضامین مسلکی بوده که جهت آگاهی محصلین توانایی شرح عوامل، تاثیرات و پیامدهای چالش های محیط زیستی کشوررا داشته باشند. همچنان محصلین توانایی کاربرد روشهای مدیریت محیط زیست داشته باشند.

اهداف آموزشی مضمون:

کردن مهارت های لازم در سلوک عملکرد و مسوولیت پذیری درقبال محیط زیست داشته باشند. محصلین توانایی توضیح موضوعات (اکوسیستم، اکولوژی، آلوده گی ها و منابع طیبعی) را داشته باشند. محصلین توانایی شناخت چالش های محیط زیستی (افزایش نفوس، تغییرات اقلیمی، گرمایش جهانی، تخریب لایه آوزون، تخریب منابع طبیعی و آلوده گی های محیط زیست) را داشته باشند.

نتایج متوقعه مضمون:

محصلان به عنوان افراد آگاه درجهت جلوگیریاز آلودگی محیط زیست نقش تاثیر گزار داشته ودر جهت ترویج فرهنگ حفاظت از محیط زیست نقش اساسی ایفا کنند.

شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.

دوم: از دانش آموزان خواسته می شود که به بحث مرتبط با موضوع سهم بگیرند و دانش و تجربه خود را در مورد موضوع به اشتراک بگذارند. در همین حال، دانش آموزان مجاز به سؤال و بحث هستند. هدف از این تمرین بالا بردن سطح اعتماد به نفس دانش آموزان است. مطالعات موردی شرکت ها با سرعت های متفاوت دوره اختصاص داده می شود.



شيوه هاى ارزيابي محصلان:

دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (محیط زیست)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا		هفته
0	2	2	معرفی با دانشجویان معرفی محتوای مضمون	•	هفته اول
			توضیح کورس پالیسی برای دانشجویان	•	
0	2	2	تعریف و مفاهیم محیط زیست	•	هفته دوم
			انواع محيط زيست	•	
0	2	2	هایدروسفیر، لیتوسفیر، بایوسفیر		هفته سوم
0	2	2	تعریف ایکوسیستم، ساختار ایکوسیستم	•	هفته چهارم
0	2	2	خصوصیات ایکوسیستم، انواع ایکوسیستم	•	هفته پنجم
0	2	2	تعریف منابع طبیعی، انواع منابع طبیعی	•	هفته ششم
0	2	2	منرالها، عناصر نادر و تاثیرات آن بالای محیط زیست و صحت	•	هفته هفتم
			انسان منرالها		
0	2	2	دوران انرژی در اکوسیستم زنجیر غذایی عملیه فوتوستنیز	•	هفته هشتم
0	2	2	دوران بیوجیوکیمیکل، دوران آب	•	هفته نهم
0	2	2	مقدمه، افزایش نفوس در طول تاریخ ، عوامل افزایش نفوس	•	هفته دهم



0	2	2	• تعریف آلودہ گی، آنواع آلودہ گی ھا	هفته یازدهم			
0	2	2	• مفهوم انكشاف پايدار ابعاد انكشاف پايدار	هفته دوازدهم			
0	2	2	• مقدمه تعریف، گازات گلخانه ئی و کرمایش زمین	هفته سیزدهم			
0	2	2	• راه های حل تغییر اقلیم اورون چیست، عوامل تخریب لایه اوزون	هفته چهاردهم			
0	2	2	• زلزله سیلاب ها	هفته پانزدهم			
0	2	2	• نگاهی به محیط زیست کشور چالش های عمده محیط زیستی	هفته شانزدهم			
				فهرست منابع			
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3.	3. Saigo,B,1999,Environmental Science:A Global Concern,Fifth edition,copy right of McGraw-Hill Company Inc,ISBN:0-697-36023-7 United state of America						



مفردات و پلان درسی هفته وار مضمون (تاریخ معاصر افغانستان)

ريا	پوهنتون
اقتصاد	پوهنځی
مالی و مدیریت	ديپار تمنت
EC.FM.0102	كود مضمون
2	تعداد كريدت
همه شمول	نوعيت مضمون
ندارد	مضمون پیش نیاز
اول	سمستر

شرح مختصر مضمون:

افغانستان کشوریست تاریخی که بیش از پنج هزار سال قدامت تاریخی دارد، درین مدت زمان زور آزمایی قدرت های زیادی را تجربه کرده است، امپراطوری های زیادی خواستند تا افغانستان فعلی را نابود و مستعمره خویش سازند اما مردم صلح شور و آزاده این خاک و بوم پیوسته از ارزش های شان در برابر متجاوزین مبارزه کردند تا کشور مان افغانستان را از چنگال خون آشام غول های قدرت و ثروت از جمله اسکندر مقدونی، چنگیزخان، تیمور لنگ، برتانیای کبیر و در جماهیر شوری نجات بخشیدند، امروزه هرچه داریم از جانفشانی های بی دریغ گذشته گان است که در مقابل متجاوز سینه سپر کردند و آزادی را به ارمغان آوردند.

درین درسنامه به طور مختصر مهمترین حوادث تاریخ معاصر افغانستان را از زمان ظهور احمدشاه ابدالی الی تبدیلی نظام حکومتی افغانستان از شاهی به جمهوری توسط سردارمحمدداوودخان و ضما وقایع بعد سردار محمدداوود خان نیز مورد بحث قرار میدهیم تا داشنجویان با تاریخ کشور خویش آشنا شده و همچنان بتوانند مشکلات کنونی افغانستان را ریشه یابی و به حل آن اقدام نمایند تا زمینه ملت شدن به مفهوم واقعی آن در افغانستان شکل بگیرد، با نظرداشت گذشته چنین برداشت میشود که مردم افغانستان در طول تاریخ معاصرش برای داشتن صلح و ثبات دایمی قربانی های زیادی را به علت دخالت بیگانگان و بی اتفاقی داخلی پرداخته اند که با این وضع بارها ثابت شده است تنها راه حل ثبات دایمی در افغانستان حس همدیگر پذیری و ترک تعصبات قومی و لسانی و مذهبی و سمتی است، تا باشد مردم افغانستان همه باهم دست به دست هم داده افغانستان را ازین وضعیت ناهنجار برای همیش نجات دهند.

اهداف آموزشی مضمون:

با تدریس مضمون تاریخ معاصر افغانستان محصلان در خصوص فراز ونشیب های تاریخ افغانستان از تشکیل افغانستان نوین تا امروز آگاهی حاصل نموده وجریان سپری شده در مسیر تاریخ را به عنوان یک درس تاریخی فرا می گیرند.

نتایج متوقعه مضمون:

محصلان بعد از ختم جلسه اول آشنایی با مفردات مضمون، استاد و اهمیت مضمون خواهند کرد، در جلسه دوم شکل گیری امپراطوری ابدالی را خواهند دانست، در جلسه سوم نقش قدرت های بزرگ و سیاست احمد شاه را خواهند دانست، در جلسه چهارم به علت های تضعیف امپراطوری احمد شاه پی خواند برد در جلسه پنجم از انتقال قدرت از قبیله سدوزی به بارکزی و مداخلی خارجی ها در امورات کشوری پی خواهند برد، در جلسه هفتم به اقدامات شیرعی کشوری پی خواهند برد، در جلسه هفتم به اقدامات شیرعی خان و جنگ دوم انگلیس و افغانستان پرداخته خواهد شد، در جلسه هشتم از اقدامات و عملکرد عبدالرحمن خواهند دانست، در جلسه نهم ازاقدامات حکومت امانیه خواهند دانست، در جلسه دهم زمامداری حبیب الله کلکانی، نادر و ظاهر شاه خواهند دانست، در جلسه سیزدهم یازدهم از کارکرد محمد داود خان خبر دار خواهند گردید، در جلسه دوازدهم حکومت های چپی را خواهند شناخت، در جلسه چهاردهم به امارت طالبان و عملکرد آنها پی خواهند برد در جلسه پانزدهم دوره حکومت مجاهدین را خواهند شناخت، در جلسه شانزدهم حکومت وحدت ملی را توضیح و جمبدی کلی از تمامی جلسات سمستر زمامداری حامد کرزی توضیح داده می شود و در جلسه شانزدهم حکومت وحدت ملی را توضیح و جمبدی کلی از تمامی جلسات سمستر مورد می گیرد در ضمن رهنمای های لازم نیز در مورد امتحانات به دانشجویان ارایه می گردد.



شیوه های تدریس و آموزش:

دو روش استفاده می شود:

اول: مطالب درسی از قبل به دانش آموزان ارائه می شود. این به شکل کتاب و/یا چپتر است. در همین حال؛ سلایدهای پاور پواینت با استفاده از ال سی دی ارائه شده و با جزئیات بر روی تخته سفید توضیح داده میشود.

دوم: از دانش آموزان خواسته می شود که به بحث مرتبط با موضوع سهم بگیرند و دانش و تجربه خود را در مورد موضوع به اشتراک بگذارند. در همین حال، دانش آموزان مجاز به سؤال و بحث هستند. هدف از این تمرین بالا بردن سطح اعتماد به نفس دانش آموزان است. مطالعات موردی شرکت ها با سرعت های متفاوت دوره اختصاص داده می شود.

شیوه های ارزیابی محصلان:

دانش آموزان متقاعد میشوند که فعالانه در بحث صنف درسی شرکت کنند. آنها روی تعدادی سهمگیری در صنف درسی، حضور در صنف، ارائه، سیمینارها، امتحان صنفی، پروژه، امتحان نیمه نهایی و یک امتحان نهایی کار خواهند کرد. در نتیجه، دانش آموزان بر اساس معیارهای ذکر شده مورد ارزیابی قرار می گیرند و درصد توزیع نمرات به شرح زیر خواهد بود:

نمره	شرح
۳۰ نمره	امتحان نیمه نهایی
۱۰ نمره	فعالیت صنفی و حاضری
۱۰ نمره	پروژه، سیمینار و امتحان صنفی
۵۰ نمره	امتحان نهایی

پلان درسی هفته وار مضمون (تاریخ معاصر افغانستان)

عملی	نظری	تعداد ساعات درسی در هفته	محتوا		هفته
0	2	2	تعارف با محصلان، معرفی مضمون	•	هفته اول
			انتخاب میتود تدریس استاد و توضیح دلایل انتخاب آن به محصلان	•	
			فصل اول: مفهوم علم تاريخ	•	
			تعریف تاریخ در لغت و در اصطلاح.	•	
			اقسام علم تاريخ	•	



0	2	2	نام های تاریخی افغانستان	•	هفته دوم
			امپراطوری احمدشاه ابدالی	•	
			لشکرکشی های احمدشاه ابدالی به هند	•	
			میراث فرهنگی احمدشاه ابدالی	•	
			وفات احمدشاه ابدالى	•	
0	2	2	آغاز حكومت تيمورشاه	•	هفته سوم
			چگونگی انتقال قدرت به تیمورشاه	•	
			انتقال پایتخت از قندهار به کابل	•	
			جنگ های زمان تیمورشاه و مرگ تیمورشاه	•	
0	2	2	اعلان پادشاهی زمان شاه	•	هفته چهارم
			<i>جنگ های</i> پسران تیمورشاه به سر قدرت	•	
			علل مرگ پاینده محمدخان و پیامد های آن	•	
			شورش برادران فتح خان عليه شاه زمان	•	
			پایان حکومت زمان شاه	•	
0	2	2	سلطنت شاه محمود	•	هفته پنجم
			نابینا شدن شاه زمان توسط برادرش	•	
			چگونگی حکومت شاہ محمود	•	
			شورش شاه شجاع و پایان حکومت شاه محمود	•	
			حمله فتح خان و پایان حکومت شاه شجاع	•	
			دور دوم شاهی شاه محمود	•	
			قتل فتح خان و شورش برادرانش	•	
0	2	2	دوره سياه افغانستان بين سال هاى 1818م الى سال 1834م	•	هفته ششم
			سقوط ملتان، کشمیر و پشاور به نفع هندوها	•	
			اختلاف برادران فتح خان و تشكيل امارت توسط دوست محمد	•	
			خان		
			توافق شاه شجاع با انگلیس و رنجیت سنگ و حمله شاه به افغانستان	•	
			اتحاد مردم افغانستان عليه هندوها	•	
			مقدمات حمله انگلیس به افغانستان	•	



0	2	2	جنگ اول افغان و انگلیس	•	هفته هفتم
			قيام 17 رمضان	•	
			قیام امین الله لوگری، میرمسجدی خان، وزیراکبر خان و دیگر	•	
			فرماندهان مجاهدين		
			پیوستن دوست محمدخان با انگلیس	•	
			قتل شاه شجاع و مکاتن	•	
			توافق امیر دوست محمد خان با انگلیس و برگشتش از هند	•	
			قتل وزير اكبر خان	•	
			معاهده های اول و دوم جمرود؛ و تصرف قندهار و هرات	•	
0	2	2	سلطنت امیرشیرعلی خان	•	هفته هشتم
			شورش های اعظم خان و افضل خان	•	
			اصلاحات امير شيرعلى خان	•	
			خط سرحدی امیرشیر علی خان	•	
			کنفرانس شمله مرگ شیر علی خان	•	
0	2	2	جنگ دوم افغان و انگلیس	•	هفته نهم
			تشکیل جنبش های ضد انگلیس به رهبری ایوب خان، میربچه	•	
			خان کوهدامنی		
			ملامشک عالم و دیگر فرماندهان	•	
			حكومت يعقوب خان	•	
			امضای معاهده گندمک	•	
			جنگ میوند	•	
0	2	2	توافق امیرعبدالرحمن خان با انگلیس و آغاز سلطنت وی	•	هفته دهم
			شيوه استبداد عبدالرحمن خان	•	
			سرکوب مردم یاغستان و مردم شینواری	•	
			تعیین خط سرحدی ریجوی	•	
			پامیر و دیورند	•	
			اصلاحات داخلي امير عبدالرحمن خان	•	



0	2	2	سلطنت اميرحبيب الله خان	•	هفته يازدهم
			اوضاع اداری و اقتصادی حکومت حبیب الله خان	•	
			نشر مجله سراج الاخبار	•	
			جنبش دور اول مشروطه خواهان	•	
			جنبش دور دوم مشروطه خواهان	•	
			چگونگی قتل امیرحبیب الله خان	•	
0	2	2		•	هفته
			نصرالله خان		دوازدهم
			اعلان استقلال افغانستان	•	
			المراجعة الم	•	
			صلح منصوری		
			صلح کابل	•	
			روابط با سایر کشورها	•	
			اصلاحات امانی قبل از سفر به اروپا	•	
			اصلاحات بعد از سفر با اروپا	•	
			شورش امیرحبیب الله کلکانی علیه سلطنت امان الله خان	•	
0	2	2	اعلان پادشاهی امیرحبیب الله کلکانی	•	هفته
			تشكيل دولت اميرحبيب الله	•	سيزدهم
			حمله نادر خان و پایان حکومت حبیب الله	•	
			حکومت نادر خان، تشکیل حکومت نادر خان	•	
			قتل نادر خان و پادشاه شدن ظاهر شاه	•	
0	2	2	آغاز سلطنت ظاهرشاه	•	هفته
			صدارات هاشم خان	•	چهاردهم
			صدارات شاه محمود	•	
			صدارات داوود خان	•	
			صدارات یوسف خان	•	
			صدارات نور محمداعتمادی	•	
			صدارت موسی شفیق	•	
			کودتای داوود خان و پایان حکومت ظاهر شاه	•	



0	2	2	چیستی کپیتالیزم	•	هفته
			چیستی سوسیالیزم و رقابت های آنها در افغانستان	•	پانزدهم
			آغاز ریاست جمهوری در افغانستان	•	
			قیام اسلامگراها علیه حکومت های کمونیستی	•	
			حکومت نورمحمد ترکی	•	
			حكومت حفيظ الله امين	•	
			اشغال افغانستان توسط ارتش جماهير شورى (روسيه)	•	
			حکومت ببرک کارمل	•	
			حكومت داكتر نجيب الله	•	
0	2	2	شکست کمونیزم و عقب نشینی ارتش شوری از افغانستان	•	هفته
			ظهور مجاهدین، آغاز جنگ های داخلی	•	شانزدهم
			ظهور طالبان	•	
			برگزاری اجلاس بن	•	
			ریاست جمهوری حامد کرزی	•	
					فهرست منابع
			التواريخ- ملا فيض محمد كاتب	1. سراج	منابع اصلی
			افغانستان در پنج قرن اخیر، غلام محمد غبار.	.1	
			افغانستان در پنج قرن اخیر- محمد صدیق فرهنگ	.2	منابع کمکی
			تاريخ مختصر افغانستان- عبدالحي حبيبي.	.3	



Syllabuses and course policy of (English I)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0103
Credit Hours	2
Subject category	Inclusive
Pre-requisite	Nil
Semester	1 st

COURSE DESCRIPTION

The course is designed to help you start from basics and enhance your knowledge of English Language. In this semester, we will cover various crucial titles including sentence structure, parts of speech, some common tenses, passive voice, direct and indirect speech, types of sentence based on structure and paragraph. Since these are all significant to learning English, you should eagerly study and practice whatever you are taught. Moreover, we will also concentrate on business vocabulary.

Active and fully-prepared engagement is appreciated in every session. You should complete the required activities and assignments before the class. In case you have any problems, do not hesitate to share with me. Throughout the course, you should fully practice whatever you study in order to benefit from it.

COURSE LEARNING OBJECTIVE

- 1. Getting to know parts of speech
- 2. Understanding tenses of English language
- 3. Using all parts of speech accurately
- **4.** Understanding parts of paragraph
- 5. Knowing all parts of paragraph and practicing practically
- 6. Getting to know passive voice and direct and indirect speech

COURSE LEARNING OUTCOME

On completion of this course, the students will be able

- 1. The students will understand the concept of all parts of speech.
- **2.** The students will get to know how tenses are used.
- 3. The students will get to know how an accurate paragraph is written.
- **4.** The students will understand using all parts of speech in a practical way.
- **5.** The students will get to know some business terminologies.
- 6. The Students will get to know passive voice and direct and indirect speech.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (English I)

Number of Weeks	Course Contents	Number of credit per weeks	Theorotical	Practical
Week 01	Introduction	2	2	0
	• Grammar & Word & phrase & Clause			
	• Sentence (Subject & Predicate & Object)			
Week 02	Parts of Speech & Types	2	2	0
	 Noun & Gender & Types 			
Week 03	Pronoun & Types	2	2	0
	 Present Continuous Tense 			
Week 04	Simple Present Tense	2	2	0
	• Simple Future Tense			



Week 05	Adjective & Comparison & Classification	2	2	0
Week 06	Verb & Main & Auxiliary	2	2	0
Week 07	Simple Past Tense	2	2	0
	Past Continuous Tense			
Week 08	Adverb & Types	2	2	0
Week 09	Preposition & Interjection & Conjunction	2	1	2
Week 10	Types of Conjunction	2	1	2
Week 11	Present Perfect Tense	2	1	2
	Past Perfect Tense			
Week 12	Active Voice Vs Passive Voice	2	1	2
	Simple Present Tense			
	Simple Past Tense			
	Present Continuous Tense			
	Simple Future Tense			
Week 13	Sentence & Types Based on Structure	2	1	2
Week 14	Direct and Indirect Speech	2	1	2
Week 15	Direct and Indirect Speech	2	1	2
Week 16	Paragraph & Parts & Sample	2	1	2

References:

Main Reference:

1. Wren, P. C., & Martin, W. (2005). High school English grammar and composition. S Chand.

Supportive Reference:

1. Gelderen, E. V. (2010). An introduction to the grammar of English.



Syllabuses and course policy of (Computer Essentials I)

University	Rana
Faculty	Economics
Department	BFM
Course code	EC.FM.0104
Credit Hours	2
Subject category	Inclusive
Pre-requisite	Nil
Semester	1 st

COURSE DESCRIPTION

Computer Essentials 1 is a foundational course that introduces students to the fundamental concepts and skills related to computers and information technology. Through theoretical and practical instruction, students will gain a comprehensive understanding of computer hardware, software, operating systems, networks, and data management.

COURSE LEARNING OBJECTIVE

- 1. Familiarize students with the basic components and architecture of a computer system.
- 2. Introduce students to essential software applications and their functionalities.
- **3.** Provide an understanding of operating systems and their features.
- **4.** Introduce students to computer networks and their importance in modern computing.
- 5. Develop skills in data management, including file organization and storage.

COURSE LEARNING OUTCOME

Successful Essentials of Computer I students will be able to:

- 1. Students will have a solid understanding of computer hardware components, including the CPU, memory, storage devices, and peripherals.
- **2.** Students will be able to utilize common software applications, such as word processors, spreadsheets, and presentation tools, for various tasks.
- **3.** Students will gain familiarity with different operating systems and their features, enabling them to navigate and customize system settings.
- **4.** Students will understand the basics of computer networks, including network topologies, protocols, and security principles.
- **5.** Students will develop skills in data management, including file organization, storage, and backup strategies.

Overall, Computer Essentials 1 equips students with the essential knowledge and skills to effectively and confidently navigate the world of computers and information technology.



TEACHING METHODOLOGY

There are two methods used:

First: The students are provided the course materials well in advance. It takes the form of book and/or chapters. Meanwhile; power point slides are presented using LCD and explained in details on white board.

Second: Students are asked to join the topic related discussion and share their knowledge and experience about the topic. Meanwhile, students are allowed to ask and argue. The aim of this exercise is improving the confidence level of the students. Case studies of companies will be assigned at difference paces of the course.

STUDENTS' EVALUATION METHODS

Students are convinced to actively participate in class discussion. They will work on a number of Class participation, attendance, Presentation, assignments, a mid-term exam and a final exam. Consequently, students are evaluated on the bases of above mentioned criteria and the percentage vise distribution of marks will be as follows:

DESCRIPTION	Marks
Mid-Term	30 Marks
Class Participation & Attendance	10 Marks
Assignments, Presentation & Quiz	10 Marks
Final-Term	50 Marks

Syllabuses of (Computer essentials I)

Number of Weeks	Course Contents	Number of credit per weeks	Theor etical	Practi cal
Week 01	 Introduction and objectives of the course 	2	1	2
	 Computer definition 			
	Hardware			
	Software			
	Types of software			
	 System software 			
	 Application software 			
	Programing software			



Week 02	 History of computer 	2	1	2
	Computer generations			
	First generation			
	 Second generation 			
	 Third generation 			
	 Fourth generation 			
	 Types of computer 			
	 Super computers 			
	 Mainframe computers 			
	 Mini computers 			
	 Workstations 			
	Micro computers			
Week 03	Input devices	2	1	2
	Types of input devices			
	 Keyboard 			
	o Mouse			
	 Touch screen 			
	 Scanner 			
	 Microphone 			
	Output devices			
	o Printers			
	Laser printers			
	Inkjet printers			
	 Monitors and its types 			
	Speakers			
Week 04	Main memory	2	1	2
	DDR			
	Cache memory			
	Cache types			
	o L1			
	o L2			
	o L3			
	ROM			
	ROM contents			
	POST			
	BIOS			
	 Volatile and none volatile memory 			



Week 05	Storage	2	1	2
VICCK US			1	_
	Types of storage			
	o HDD			
	• SSD			
	HDD			
	SATA			
	PATA			
	o CD			
	o DVD			
	Blu-Ray			
Week 06	Formatting	2	1	2
	 Types of formatting 			
	 Low level formatting 			
	 High level formatting 			
	 HDD Partitions 			
	Types of partitions			
	 Logical partition 			
	 Primary partition 			
	Data backup			
Week 07	 Number system 	2	1	2
	 Various number systems 			
	 Base of number system 			
	 Decimal number system 			
	Binary number system			
	 Octal number system 			
	 Hexa decimal number system 			
	 Conversion of binary to decimal 			
	 Conversion of binary to octal 			
	 Conversion of binary to hexadecimal 			
	 Conversion of decimal to binary 			
	 Conversion of decimal to octal 			
	 Conversion of decimal to hexadecimal 			



Week 08	 Conversion of octal to decimal 	2	1	2
	 Conversion of octal to binary 			
	 Conversion of octal to hexadecimal 			
	 Conversion of hexadecimal to binary 			
	 Conversion of hexadecimal to octal 			
	 Conversion of hexadecimal to decimal 			
Week 09	 OS installation 	2	1	2
	 OS types 			
	o Client OS			
	o Server OS			
	 Open source OS 			
	 None open source OS 			
	Types of installation			
	 Clean installation 			
	 Upgrade installation 			
	 Multi-boot installation 			
	Virtual installation			
Week 10	■ CPU	2	1	2
	 CPU generations 			
	Motherboard			
	Types of mother board			
	Power supply			
	Types of power supply			
Week 11	■ End-User License Agreement (EULA)	2	1	2
	Types of EULA:			
	 Proprietary 			
	 Open source 			
	 Trial version 			
	o Shareware			
	o Freeware			
	Copy right			
	Intellectual property			
	,			



Week 12	Database	2	1	2
	RDBMS			
	 Types of database 			
	Network			
	Internetwork			
	Internet			
	VPN			
	Connecting to internet			
	Choosing ISP			
Week 13	Firewall	2	1	2
	 Types of firewall 			
	Malware			
	Types of malware			
	o Virus			
	o Worms			
	 Trojans 			
	o Spyware			
	o Ransomeware			
	o Adware			
Week 14	Anti-virus	2	1	2
	 Updating anti-virus 			
	Data vs information			
	Ethical vs unethical hacking			
	Types of hackers			
	 White hat hackers 			
	 Black hat hackers 			
	 Gray hat hackers 			
	 Suicide hackers 			



Week 15	 Value of information 	2	1	2	
	 Confidentiality 				
	 Integrity 				
	 Availability 				
	 Personal security 				
	 Access control 				
	o PIN				
	o OTP				
	o Password				
	 Biometric security 				
Week 16	 Password policies 	2	1	2	
	 Characteristics of a strong password 				
	Data privacy				
	ICT policy				
	Data theft				
	Data threats				
	 Natural threats 				
	 Intentional threats 				
	 Unintentional threats 				
Reference	Book:				
Main Reference:					
Supportive Reference:					



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